**Consolidated Financial Statements** 

September 30, 2018

(Expressed in Thousands of Trinidad and Tobago Dollars)

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#### **Statement of Management's Responsibilities**

Management is responsible for the following:

- Preparing and fairly presenting the accompanying consolidated financial statements of Massy Holdings Ltd. which comprise the consolidated statement of financial position as at September 30, 2018, the consolidated statement of profit or loss, the consolidated statement of other comprehensive income, consolidated statement of changes in equity and consolidated statement of cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information;
- Ensuring that the Company keeps proper accounting records;
- Selecting appropriate accounting policies and applying them in a consistent manner;
- Implementing, monitoring and evaluating the system of internal control that assures security of the Group's assets, detection/prevention of fraud, and the achievement of operational efficiencies for the Group;
- Ensuring that the system of internal control operated effectively during the reporting period;
- Producing reliable financial reporting that comply with laws and regulations, including the Companies Act; and
- Using reasonable and prudent judgement in the determination of estimates.

In preparing these audited financial statements, management utilised the International Financial Reporting Standards, as issued by the International Accounting Standards Board and adopted by the Institute of Chartered Accountants of Trinidad and Tobago. Where International Financial Reporting Standards presented alternative accounting treatments, management chose those considered most appropriate in the circumstances.

Nothing has come to the attention of management to indicate that the Group will not remain a going concern for the next twelve months from the reporting date; or up to the date the accompanying financial statements have been authorised for issue, if later.

Management affirms that it has carried out its responsibilities as outlined above

Chief Executive Officer 21 December 2018 Chief Financial Officer 21 December 2018

#### **Independent Auditor's Report**

To the shareholders of Massy Holdings Ltd

#### Report on the audit of the consolidated financial statements

#### **Our opinion**

In our opinion, the consolidated financial statements present fairly, in all material respects, the consolidated financial position of Massy Holdings Ltd (the Company) and its subsidiaries (together 'the Group') as at 30 September 2018, and their consolidated financial performance and their consolidated cash flows for the year then ended in accordance with International Financial Reporting Standards.

#### What we have audited

Massy Holdings Ltd's consolidated financial statements comprise:

- the consolidated statement of financial position as at 30 September 2018;
- the consolidated statement of profit or loss for the year then ended;
- the consolidated statement of other comprehensive income for the year then ended;
- the consolidated statement of changes in equity for the year then ended;
- the consolidated statement of cash flows for the year then ended; and
- the notes to the consolidated financial statements, which include significant accounting policies.

#### **Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the *Auditor's responsibilities for the audit of the consolidated financial statements* section of our report.

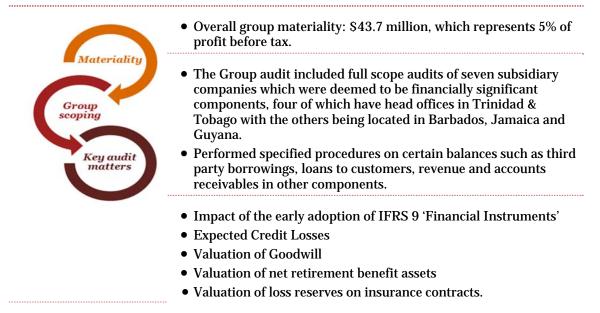
We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Independence

We are independent of the Group in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code). We have fulfilled our other ethical responsibilities in accordance with the IESBA Code.

#### **Our audit approach**

#### **Overview**



#### Audit scope

As part of designing our audit, we determined materiality and assessed the risks of material misstatement in the consolidated financial statements. In particular, we considered where management made subjective judgements; for example, in respect of significant accounting estimates that involved making assumptions and considering future events that are inherently uncertain. As in all of our audits, we also addressed the risk of management override of internal controls, including, among other matters, consideration of whether there was evidence of bias that represented a risk of material misstatement due to fraud.

#### How we tailored our group audit scope

We tailored the scope of our audit in order to perform sufficient work to enable us to provide an opinion on the consolidated financial statements as a whole, taking into account the structure of the Group, the accounting processes and controls, and the industry in which the Group operates. Massy Holdings Ltd. is the parent of a Group of entities. The financial information of this Group is included in the consolidated financial statements of Massy Holdings Ltd. The Group is structured into six segments (see note 3 of the consolidated financial statements) and is a consolidation of over 140 separate legal entities. The Group comprises components that are entities directly held by Massy Holdings Ltd, as well as components that are sub-groups.

The following components were deemed to be individually financially significant and were subject to an audit of their complete financial information:

- Massy Transportation Group Ltd and Its Subsidiaries
- Massy Integrated Retail Ltd and Its Subsidiaries
- Massy Barbados Ltd and Its Subsidiaries
- Massy Guyana Ltd and Its Subsidiaries
- Massy Technologies Trinidad Ltd and Its Subsidiaries
- Massy Gas Products (Trinidad) Ltd and Its Subsidiaries
- Massy Gas Products (Jamaica) Limited

In addition we performed specified audit procedures on certain account balances for a further seven components.

#### How we tailored our group audit scope (continued)

Four of the seven financially significant components of the Group are audited by PwC Trinidad. For all other components that are in scope of the Group audit, we used component auditors from PwC network firms and non PwC firms who are familiar with the local laws and regulations to perform this audit work.

For the work performed by all component audit teams (both PwC and non-PwC) operating under our instructions, we determined the level of involvement we needed to have in the audit work at those locations to be satisfied that sufficient audit evidence has been obtained for the purpose of our opinion. We kept in regular communications with audit teams throughout the year with phone calls, discussions and meetings. We performed on-site visits to the component audit teams in Colombia, Barbados and Guyana.

#### Materiality

The scope of our audit was influenced by our application of materiality. An audit is designed to obtain reasonable assurance whether the consolidated financial statements are free from material misstatement. Misstatements may arise due to fraud or error. They are considered material if, individually or in aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the consolidated financial statements.

Based on our professional judgement, we determined certain quantitative thresholds for materiality, including the overall Group materiality for the consolidated financial statements as a whole as set out in the table below. These, together with qualitative considerations, helped us to determine the scope of our audit and the nature, timing and extent of our audit procedures and to evaluate the effect of misstatements, both individually and in aggregate, on the consolidated financial statements as a whole.

| Overall group<br>materiality                                   | \$43.7m                                                                                                                                                                                                                                                                                                                             |
|----------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <i>How we determined it</i>                                    | 5% of profit before tax                                                                                                                                                                                                                                                                                                             |
| <i>Rationale for the<br/>materiality<br/>benchmark applied</i> | We chose profit before tax as the benchmark because, in our view, it is the<br>benchmark against which the performance of the Group is most commonly measured<br>by users, and is a generally accepted benchmark. We chose 5% which is within the<br>range of acceptable quantitative materiality thresholds in auditing standards. |

We agreed with the Audit Committee that we would report to them misstatements identified during our audit above \$1.3m, as well as misstatements below that amount that, in our view, warranted reporting for qualitative reasons.

#### Key audit matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

Key audit matters

| Key audit matter                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    | How our audit addressed the Key audit<br>matter                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
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| <ul> <li>Impact of the early adoption of IFRS 9<br/>'Financial Instruments'</li> <li>See Notes 2.1.1 and 2.9 of the consolidated financial<br/>statements.</li> <li>The Group adopted the accounting standard IFRS 9<br/>'Financial instruments' during the financial year.<br/>The standard introduces new requirements around<br/>two main aspects of how financial instruments are<br/>treated - measurement and classification and<br/>impairment.</li> <li>IFRS 9 introduces a new classification and<br/>measurement approach for financial assets that<br/>reflects the business model in which the financial<br/>assets are managed and the underlying cashflow<br/>characteristics.</li> <li>IFRS 9 introduces new impairment rules which<br/>prescribe a new, forward looking, expected credit<br/>loss ('ECL') impairment model which takes into<br/>account reasonable and supportable forward looking<br/>information ,which will generally result in the<br/>earlier recognition of impairment provisions.</li> <li>We focused on this area because there are a number<br/>of significant management- determined judgements<br/>including: <ul> <li>the reclassification of financial assets in<br/>accordance with the Group's business model;</li> <li>as it pertains to the ECL: <ul> <li>determining the criteria for a significant<br/>increase in credit risk;</li> <li>techniques used to determine probability of<br/>default (PDs) and loss given default (LGD); and</li> <li>forward looking assumptions.</li> </ul> </li> <li>This also includes additional complexity as use of<br/>hindsight is not permitted, which can be difficult to<br/>apply in practice.</li> <li>These judgements required new models to be built<br/>and implemented to measure the expected credit<br/>losses on certain financial assets measured at<br/>amortised cost.</li> </ul></li></ul> | <ul> <li>We read the Group's updated accounting policies that addressed classification, measurement and impairment provisioning policy and compared it with the requirements of the standard.</li> <li>Classification and measurement of financial assets and financial liabilities</li> <li>We performed the following audit procedures:</li> <li>obtained an understanding and evaluated the Group's business model assessment and for a sample of instruments verified the inputs into the solely payments of principal and interest test performed by the client with original contracts; and</li> <li>tested that management had evaluated and classified all financial assets, by reconciling the assets and liabilities included on the statement of financial position.</li> <li>Impairment methodology</li> <li>We performed the following audit procedures:</li> <li>evaluated the appropriateness of the application of either a specified expected credit loss model or a simplified approach to the relevant financial assets by understanding the anture of the financial assets and comparing the application to the requirements of the standard;</li> <li>held discussions with management and corroborated external data inputs and forward looking assumptions to publicly available information where possible;</li> <li>for a sample of financial assets, tested whether the significant increase in credit risk and default definitions were appropriately applied and the resulting impact of this on the staging of the instruments;</li> <li>verified the critical data inputs in assessing the reasonableness of the PD against source documents;</li> <li>tested the loss given default in the new ECL calculation for a sample of instruments, including the value of collateral where appropriate;</li> </ul> |

| Key audit matter                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | How our audit addressed the Key audit matter                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |  |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--|
| Impact of the early adoption of IFRS 9<br>'Financial Instruments' (continued) There is a large increase in the data inputs of these<br>models which increases the risk that the data used to<br>develop assumptions and operate the model is not<br>complete or accurate. Differences between the previously reported<br>carrying amounts and the new carrying amounts of<br>financial instruments as of 1 October 2017 of<br>\$84.3m has been recognised in the opening retained<br>earnings. | <ul> <li>calculations by corroborating to source<br/>documentation and historical data;</li> <li>tested the opening balance adjustment for<br/>arithmetical accuracy and corroborated a sam<br/>of the data inputs; and</li> <li>compared management's assumptions.</li> </ul>                                                                                                                                                                                                                                                                                                                                                                                           |  |
| Key audit matter                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | How our audit addressed the Key audit matter                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |  |
| <ul> <li>Expected Credit Losses (ECL)</li> <li>See Notes 4.a.ii) 10, 15, 26 and 36.1.2 of the consolidated financial statements.</li> <li>As at 30 September 2018 the Group had recognised \$240.4m in provisions for expected credit losses, which related to three main types of financial assets:</li> <li>Trade receivables and work-in-progress</li> <li>Corporate and sovereign bonds</li> <li>Instalment credit, hire purchase accounts and other financial assets</li> </ul>           | <ul> <li>We obtained an understanding of the relevant controls management had in place and newly implemented in relation to the adoption of the new standard and tested for implementation.</li> <li><i>Trade receivables and work-in-progress:</i></li> <li>We obtained an understanding of the Group's process for estimating the ECL;</li> <li>We tested the application of any specific provisions for customers which required one;</li> <li>We tested the calculation of the historical loss rate;</li> <li>For forward looking assumptions used by the Group, we held discussions with management and corroborated the assumptions using both internal</li> </ul> |  |

| Key audit matter                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | How our audit addressed the Key audit matter                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |
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| <ul> <li>Expected Credit Losses (ECL) (continued)</li> <li>There are a number of significant judgements which are required in measuring the ECL under IFRS 9 including: <ul> <li>determining the criteria for a significant increase in credit risk ('SICR')</li> <li>factoring in future economic assumptions</li> <li>techniques used to determine the Probability of Default ('PD') and Loss Given Default ('LGD')</li> </ul> </li> <li>We focused on this area as these require significant management judgement in developing and implementing new accounting models to measure the expected credit losses on the following assets measured at amortised cost: <ul> <li>Corporate and sovereign bonds</li> <li>Instalment credit, hire purchase accounts and other financial assets</li> </ul> </li> <li>As a result, there is a large increase in the data inputs of these models which increases the risk that the data used to develop assumptions and operate the model is not complete or accurate</li> <li>The Group utilised 'the simplified approach' for the trade receivables and work-in-progress. Under the simplified approach the provision combines the historical loss rate with forward-looking assumptions which take management's view of the future of the customer, along with other factors, into account.</li> </ul> | <ul> <li>Corporate and sovereign bonds, instalment credit, hire purchase accounts and other financial assets:</li> <li>We tested the completeness of financial assets were included in the calculations by evaluating the assets included on the statement of financial position and whether they met the definition of a financial asset;</li> <li>We obtained an understanding of the Group's internal rating models, evaluated their theoretical soundness and tested the mathematical integrity of the models;</li> <li>We obtained an understanding and tested the key data sources and assumptions used in the ECL models used by the Group. For data from external sources we understood the process of choosing the data points and its relevance for the Group;</li> <li>We held discussions with management and corroborated the assumptions using publicly available information, where available, in relation to forward looking assumptions used by the Group, ;</li> <li>We evaluated the appropriateness of the Group's determination of SICR in accordance with the standard and the resultant basis for classification of various exposures into various stages;</li> <li>For a sample of exposures, we checked the appropriateness of determining the Exposure at default, including the consideration of prepayments and repayments in the cash flows and the resulting arithmetical calculations;</li> <li>For PD we tested the "Through the Cycle" [TTC] PDs calculation and the appropriateness of its conversion to 'Point in Time' (PIT) PDs;</li> <li>We tested the calculation of the LGD used by the Group in the ECL calculations, including the coupling arithmetical calculations, including the appropriateness of the use of collateral and the resulting arithmetical calculations, including the Group in the ECL calculations, including the appropriateness of the use of collateral and the resulting arithmetical calculations.</li> </ul> |

| Key audit matter                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | How our audit addressed the Key audit matter                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |
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| Valuation of Goodwill<br>See Notes 4.a.i) & 7 to the consolidated financial<br>statements.<br>Intangible assets stated on the Group's consolidated<br>balance sheet include a carrying value of \$223m<br>related to Goodwill. Management performs an<br>annual impairment assessment of intangible assets.<br>An impairment charge was recognised in the current<br>year as it pertained to specific entities as disclosed in<br>the financial statements.<br>The recoverable amount of each cash generating unit<br>(CGU) is calculated as the higher of the value-in-use<br>and fair value less costs of disposal. The value-in-use<br>is based on discounted future cash flow forecasts<br>over which the Directors make significant<br>judgements on certain key inputs including discount<br>rates and long term growth rates. | <ul> <li>We evaluated the method used by management to perform their annual Goodwill impairment assessment of each CGU and found it to be in accordance with the requirements of IAS 36 and th Group's accounting policy and consistent with prio year.</li> <li>We tested the reasonableness of management's assumptions, including discount rates and growth percentages used, in their cash flow projections, as follows: <ul> <li>recalculated the weighted average cost of capital (WACC) used to discount the cash flows and assessed those rates to be reasonable based on knowledge of the economic environment and the risk premium associated with the respective</li> </ul> </li> </ul> |
| We focused on this area because of the significant<br>level of judgment required in arriving at the key<br>assumptions used in management's impairment<br>assessment.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | <ul> <li>industries and countries.</li> <li>compared the cash flow forecasts used in<br/>the impairment assessment prepared by<br/>management to those presented to the<br/>Board of Directors as part of the annual<br/>budgeting process.</li> <li>evaluated the reasonableness of the<br/>forecasts made by comparing past forecast<br/>to historical results where this was available<br/>and by comparing to the current year<br/>results of the entity.</li> <li>tested the mathematical accuracy of<br/>management's calculations.</li> </ul> As a result of the above audit procedures, no<br>material differences were noted.                                                             |

| See Notes 4.a. vii) & 13 of the consolidated<br>financial statements.assumThe Group sponsors separate pension plans for its<br>employees in Trinidad and overseas. As at 30<br>September 2018, the Group had a consolidated<br>net retirement benefit asset for its Trinidad plan<br>of \$395.8m.•The net retirement benefit asset is comprised of<br>the value of pension assets less the pension<br>obligation. Both components require significant<br>judgement in relation to certain assumptions and<br>estimates, which is why we focused on this area.•The following key assumptions used to calculate<br>the obligation can have a material impact on the<br>calculation of the liability:<br>• salary increasesWe ass | pension obligation, we tested the key<br>tions as follows:<br>We compared the discount rate used by<br>management to the yield of a Government of<br>Trinidad & Tobago bond of a similar period<br>and noted no material differences.<br>Mortality rates were compared to publicly<br>available statistics.<br>Salary increases were compared to historical<br>increases, taking into account the current<br>economic climate. |
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| <ul> <li>perform certain calculations with respect to the estimated obligation.</li> <li>The pension assets consist of financial investments held at fair value, which are based on a range of inputs. While many of the inputs required can be obtained from readily available liquid market prices and rates, certain securities are based on modelled prices as observable market data is limited. In these instances, management is required to make significant judgements due to the complexity in the valuation model estimates resulting in high estimation uncertainty risk.</li> </ul>                                                                                                                               | o tested the completeness and accuracy of the<br>data used in the actuarial calculation by<br>ing it to personnel files.<br>essed the independence and competence of the<br>used by management to calculate the<br>ent benefit obligations.<br>estments which were valued using a valuation                                                                                                                                    |

| Key audit matter                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | How our audit addressed the Key<br>audit matter                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Valuation of loss reserves on insurance contracts                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |
| <ul> <li>See Notes 4a. viii) and 25 to the consolidated financial statements.</li> <li>As at 30 September 2018, the Group had a liability of \$1.7 billion in relation to the settlement of claims related to Insurance Contracts.</li> <li>The methodologies and assumptions utilised to develop incurred but not reported reserves involves a significant degree of judgement.</li> <li>Management uses an external actuarial expert to assist in determining the value of claims incurred but not reported.</li> <li>The liabilities are based on the best-estimate ultimate cost of all claims incurred but not settled at a given date, whether reported or not, together with the related claims handling costs. There is generally less information available in relation to these claims, which can result in variability between initial estimates and final settlement. A range of methods, may be used to determine these provisions.</li> <li>We focused on this area because, underlying these methods are a number of explicit and implicit assumptions relating to the expected settlement amount and settlement patterns of claims and which are subject to complex calculations.</li> </ul> | As historical claims data is a key input<br>into the actuarial estimates, we<br>performed detailed testing over the<br>claims case estimates and settlements.<br>We did not identify material exceptions.<br>We also tested the completeness and<br>accuracy of the relevant underlying data<br>utilised by management, and their<br>external actuarial experts, to support the<br>actuarial valuation, which also included<br>key data reconciliations.<br>We engaged our actuarial expert to assist<br>in assessing the actuarial methodologies<br>and assumptions in determining<br>insurance reserves.<br>We considered the suitability of the<br>methodology used in setting insurance<br>reserves against industry benchmarks,<br>consistency with established actuarial<br>practices and our knowledge and<br>experience.<br>The assumptions used by management<br>were found to be reasonable and the<br>methodologies applied appropriate in the<br>circumstances. |

#### **Other information**

Management is responsible for the other information. The other information comprises the Chairman's report, Chief Executive Officer's report, Chief Financial Officer's report, Segment review and Country review included in Massy Holdings Ltd. annual report, but does not include the consolidated financial statements and our auditor's report thereon.

Our opinion on the consolidated financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information identified above and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated. If, based on the work we have performed on the other information that we obtained prior to the date of this auditor's report, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

# Responsibilities of management and those charged with governance for the consolidated financial statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with International Financial Reporting Standards and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Group's financial reporting process.

#### Auditor's responsibilities for the audit of the consolidated financial statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.

# Auditor's responsibilities for the audit of the consolidated financial statements (continued)

- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the Group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

The engagement partner on the audit resulting in this independent auditor's report is Fatima Aziz-Mohammed.

21 December 2018 Port of Spain Trinidad West Indies

### **Consolidated Statement of Financial Position**

(Expressed in Thousands of Trinidad and Tobago Dollars)

|                                                                                                                                                                                                                                        | Notes                             |                                                                                     | s at<br>nber 30<br>2017<br>\$<br>(Restated)                                       | As at<br>October 1<br>2016<br>\$<br>(Restated)                                    |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------|-------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------|-----------------------------------------------------------------------------------|
| Assets<br>Non-current assets<br>Property, plant and equipment<br>Investment properties<br>Goodwill<br>Other intangible assets<br>Investments in associates and joint ventures<br>Financial assets<br>Instalment credit and other loans | 5<br>6<br>7<br>8<br>9<br>10<br>11 | 2,443,915<br>406,826<br>223,071<br>53,561<br>248,291<br>1,040,568                   | 2,311,511<br>419,159<br>238,498<br>51,744<br>239,305<br>859,655<br>309,424        | 2,370,886<br>417,246<br>197,075<br>50,783<br>244,963<br>737,713<br>294,780        |
| Deferred income tax assets<br>Retirement benefit assets                                                                                                                                                                                | 12<br>13                          | 118,837<br><u>475,769</u><br>5,010,838                                              | 106,976<br><u>467,434</u><br>5,003,706                                            | 103,104<br>452,207<br>4,868,757                                                   |
| Current assets<br>Inventories<br>Trade and other receivables<br>Financial assets<br>Instalment credit and other loans<br>Statutory deposits with regulators<br>Cash and cash equivalents                                               | 14<br>15<br>10<br>11<br>16<br>17  | 1,653,193<br>2,964,230<br>1,104,239<br><br>118,558<br><u>1,626,132</u><br>7,466,352 | 1,567,009<br>4,053,669<br>780,714<br>177,776<br>128,312<br>1,565,945<br>8,273,425 | 1,574,748<br>2,129,112<br>147,175<br>156,667<br>134,244<br>2,030,126<br>6,172,072 |
| Total assets                                                                                                                                                                                                                           |                                   | 12,477,190                                                                          | 13,277,131                                                                        | 11,040,829                                                                        |
| <b>Equity</b><br>Capital and reserves attributable to<br>equity holders of the parent<br>Share capital                                                                                                                                 | 18                                | 763,516                                                                             | 760,607                                                                           | 753,261                                                                           |
| Retained earnings<br>Other reserves                                                                                                                                                                                                    | 20                                | 4,522,052<br>99,253                                                                 | 4,312,406<br>64,119                                                               | 4,170,809<br>80,640                                                               |
| Non-controlling interests                                                                                                                                                                                                              | 21                                | 5,384,821<br>230,337                                                                | 5,137,132<br>240,882                                                              | 5,004,710<br>258,349                                                              |
| Total equity                                                                                                                                                                                                                           |                                   | 5,615,158                                                                           | 5,378,014                                                                         | 5,263,059                                                                         |

### **Consolidated Statement of Financial Position (continued)**

(Expressed in Thousands of Trinidad and Tobago Dollars)

|                                                       | Notes    | -                  | As at<br>ember 30<br>2017<br>\$ | As at<br>October 1<br>2016<br>\$ |
|-------------------------------------------------------|----------|--------------------|---------------------------------|----------------------------------|
|                                                       |          |                    | (Restated)                      | (Restated)                       |
| Liabilities<br>Non-current liabilities                | 00       | 4 007 005          | 1 005 501                       | 4 070 054                        |
| Borrowings                                            | 22       | 1,867,805          | 1,905,591                       | 1,870,654                        |
| Deferred income tax liabilities                       | 12       | 235,788            | 234,485                         | 224,168                          |
| Customers' deposits<br>Retirement benefit obligations | 23<br>13 | 103,232<br>183,550 | 105,717<br>199,076              | 118,830<br>174,904               |
| Provisions for other liabilities and charges          | 10       | 76,627             | 85,272                          | 114,751                          |
|                                                       |          | 2,467,002          | 2,530,141                       | 2,503,307                        |
| Current liabilities                                   |          |                    |                                 |                                  |
| Trade and other payables                              | 24       | 1,909,870          | 1,917,609                       | 1,795,100                        |
| Liabilities on insurance contracts                    | 25       | 1,652,509          | 2,750,345                       | 757,294                          |
| Customers' deposits                                   | 23       | 238,914            | 246,312                         | 264,180                          |
| Current income tax liabilities                        |          | 141,126            | 98,355                          | 110,650                          |
| Borrowings                                            | 22       | 452,611            | 356,355                         | 347,239                          |
|                                                       |          | 4,395,030          | 5,368,976                       | 3,274,463                        |
| Total liabilities                                     |          | 6,862,032          | 7,899,117                       | 5,777,770                        |
| Total equity and liabilities                          |          | 12,477,190         | 13,277,131                      | 11,040,829                       |

The notes on pages 21 to 118 are an integral part of these consolidated financial statements.

On 21 December 2018 the Board of Directors of Massy Holdings Ltd. authorised these consolidated financial statements for issue.

Veer

E.G.Wamer Director

William Lucie-Smith Director

Ian Chinapoo Director

### Consolidated Statement of Profit or Loss

(Expressed in Thousands of Trinidad and Tobago Dollars)

|                                                                                                  | Notes             | Year e<br>Septem<br>2018 |                     |
|--------------------------------------------------------------------------------------------------|-------------------|--------------------------|---------------------|
|                                                                                                  | Notes             | \$                       | \$                  |
| Continuing Operations:                                                                           |                   |                          |                     |
| Revenue<br>Operating profit before finance costs                                                 | 3                 | 12,004,802               | 11,763,669          |
| and impairments<br>Expected credit losses                                                        | 26.2              | 912,291<br>(29,282)      | 799,985<br>(22,123) |
| Impairment of goodwill                                                                           | 26.2              | (13,742)                 | (36,959)            |
| Operating profit before finance costs<br>Finance cost - net                                      | 26<br>28          | 869,267                  | 740,903             |
| Finance cost - net                                                                               | 20                | (74,056)                 | (55,604)            |
| Operating profit after finance costs                                                             |                   | 795,211                  | 685,299             |
| Share of profit of associates and joint ventures                                                 | 9                 | 78,853                   | 68,993              |
| Profit before income tax                                                                         |                   | 874,064                  | 754,292             |
| Income tax expense                                                                               | 29                | (308,589)                | (274,465)           |
| Profit for the year                                                                              |                   | 565,475                  | 479,827             |
| <b>Discontinued operations:</b><br>Loss for the year from discontinued operations                | 33                |                          | (67,986)            |
|                                                                                                  |                   |                          |                     |
| Profit for the year                                                                              |                   | <u> </u>                 | 411,841             |
| Owners of the parent:                                                                            |                   |                          |                     |
| Profit for the year from continuing operations<br>Loss for the year from discontinued operations |                   | 519,753                  | 435,555<br>(59,327) |
|                                                                                                  |                   |                          |                     |
| Non-controlling interests:                                                                       |                   | <u> </u>                 | 376,228             |
| Profit for the year from continuing operations                                                   |                   | 45,722                   | 44,272              |
| Loss for the year from discontinued operations                                                   |                   |                          | <u>(8,659</u> )     |
| Profit attributable to non-controlling interests                                                 |                   | 45,722                   | 35,613              |
| Profit for the year                                                                              |                   | 565,475                  | 411,841             |
| Earnings per share attributable to the owners share)                                             | of the parent dur | ing the year (express    | ed in TT\$ per      |

| Basic earnings per share<br>- from continuing operations<br>- from discontinued operations | 30<br>30 | 5.32 | 4.46<br>(0.61) |
|--------------------------------------------------------------------------------------------|----------|------|----------------|
|                                                                                            |          | 5.32 | 3.85           |

The notes on pages 21 to 118 are an integral part of these consolidated financial statements.

# Consolidated Statement of Other Comprehensive Income (Expressed in Thousands of Trinidad and Tobago Dollars)

|                                                                                      | Year ended<br>September 30 |                 |  |
|--------------------------------------------------------------------------------------|----------------------------|-----------------|--|
|                                                                                      | 2018<br>\$                 | 2017<br>\$      |  |
| Profit for the year                                                                  | 565,475                    | 411,841         |  |
| Other comprehensive income:<br>Items that will not be reclassified to profit or loss |                            |                 |  |
| <ul> <li>remeasurement of defined benefit pension plans</li> </ul>                   | 13,561                     | (28,406)        |  |
|                                                                                      | 13,561                     | (28,406)        |  |
| Items that may be subsequently reclassified<br>to profit or loss                     |                            |                 |  |
| - available for sale financial assets                                                |                            | 171             |  |
| <ul> <li>currency translation differences</li> </ul>                                 | (11,266)                   | (9,325)         |  |
|                                                                                      | (11,266)                   | <u>(9,154</u> ) |  |
| Other comprehensive income/(loss) for the year, net of tax                           | 2,295                      | (37,560)        |  |
| Total comprehensive income for the year                                              | 567,770                    | 374,281         |  |
| Attributable to:                                                                     |                            |                 |  |
| - owners of the parent                                                               | 521,321                    | 338,668         |  |
| - non-controlling interests                                                          | 46,449                     | 35,613          |  |
| Total comprehensive income for the year                                              | 567,770                    | 374,281         |  |

The notes on pages 21 to 118 are an integral part of these consolidated financial statements.

# **Consolidated Statement of Changes in Equity** (Expressed in Thousands of Trinidad and Tobago Dollars)

|                                                                                   | Notes | Share capital<br>\$ | Other<br>reserves<br>\$ | Retained<br>earnings<br>\$ | Subtotal<br>attributable<br>to equity<br>holders of<br>the parent<br>\$ | Non-<br>controlling<br>interest<br>\$ | Total equity<br>\$    |
|-----------------------------------------------------------------------------------|-------|---------------------|-------------------------|----------------------------|-------------------------------------------------------------------------|---------------------------------------|-----------------------|
| Balance at October 1, 2017<br>IFRS 9 initial application adjustments              | 35    | 760,607             | 64,119<br>              | 4,312,406<br>(70,956)      | 5,137,132<br>(70,956)                                                   | 240,882<br>(13,347)                   | 5,378,014<br>(84,303) |
| Balance at October 1, 2017- restated                                              |       | 760,607             | 64,119                  | 4,241,450                  | 5,066,176                                                               | 227,535                               | 5,293,711             |
| Profit for the year<br>Other comprehensive income                                 |       | <br>                | <br>(11,739)            | 519,753<br>13,307          | 519,753<br>1,568                                                        | 45,722<br>727                         | 565,475<br>2,295      |
| Total comprehensive income for the year                                           |       |                     | (11,739)                | 533,060                    | 521,321                                                                 | 46,449                                | 567,770               |
| Other movements:<br>- Transfer to other reserves<br>- Other reserve movements     | 20    |                     | 46,873<br>              | (46,873)<br>(273)          | <br>(273)                                                               | <br>(4,887)                           | <br>(5,160)           |
| Transaction with owners: - Share option expense                                   | 18    | 2,909               |                         |                            | 2,909                                                                   |                                       | 2,909                 |
| <ul> <li>Dividends paid</li> <li>Purchase of non-controlling interests</li> </ul> | 19    |                     |                         | (205,260)<br>(52)          | (205,260)<br>(52)                                                       | (36,749)<br>(2,011)                   | (242,009)<br>(2,063)  |
| Balance at September 30, 2018                                                     |       | 763,516             | 99,253                  | 4,522,052                  | 5,384,821                                                               | 230,337                               | 5,615,158             |

|                          | S  | eptember 30, 2018 | September 30, 2017 |
|--------------------------|----|-------------------|--------------------|
| Dividends per share      | 19 | <u>2.10</u>       | <u>2.10</u>        |
| Dividends paid per share | 19 | <u>2.10</u>       | <u>2.10</u>        |

# **Consolidated Statement of Changes in Equity (continued)** (Expressed in Thousands of Trinidad and Tobago Dollars)

|                                                                               |       | Share<br>capital | Other<br>reserves | Retained<br>earnings | Subtotal<br>attributable<br>to equity<br>holders of<br>the parent | Non-<br>controlling<br>Interest | Total equity |
|-------------------------------------------------------------------------------|-------|------------------|-------------------|----------------------|-------------------------------------------------------------------|---------------------------------|--------------|
|                                                                               | Notes | \$               | \$                | \$                   | \$                                                                | \$                              | \$           |
| Balance at October 1, 2016                                                    |       | 753,261          | (134,127)         | 4,170,809            | 4,789,943                                                         | 258,349                         | 5,048,292    |
| Reclassification of catastrophe reserve                                       | 20    |                  | 214,767           |                      | 214,767                                                           |                                 | 214,767      |
| Balance at October 1, 2016- restated                                          | -     | 753,261          | 80,640            | 4,170,809            | 5,004,710                                                         | 258,349                         | 5,263,059    |
| Profit for the year                                                           |       |                  |                   | 376,228              | 376,228                                                           | 35,613                          | 411,841      |
| Other comprehensive income                                                    | _     |                  | (9,154)           | (28,406)             | (37,560)                                                          |                                 | (37,560)     |
| Total comprehensive income for the year                                       |       |                  | (9,154)           | 347,822              | 338,668                                                           | 35,613                          | 374,281      |
| Other movements:                                                              | -     |                  |                   |                      |                                                                   |                                 |              |
| <ul> <li>Other reserve movements</li> <li>Transaction with owners:</li> </ul> | 20    |                  | 7,281             | 12                   | 7,293                                                             | (933)                           | 6,360        |
| - Share option expense                                                        | 18    | 7,346            |                   |                      | 7,346                                                             |                                 | 7,346        |
| - Dividends paid                                                              | 19    |                  |                   | (206,237)            | (206,237)                                                         | (35,411)                        | (241,648)    |
| - Purchase of non-controlling interests                                       | 20    |                  | (14,648)          |                      | (14,648)                                                          | (7,626)                         | (22,274)     |
| - Disposal of non-controlling interests                                       | _     |                  |                   |                      |                                                                   | (9,110)                         | (9,110)      |
| Balance at September 30, 2017                                                 | _     | 760,607          | 64,119            | 4,312,406            | 5,137,132                                                         | 240,882                         | 5,378,014    |

See Note 20 for details regarding the reclassification.

The notes on pages 21 to 118 are an integral part of these consolidated financial statements.

# **Consolidated Statement of Cash Flows** (Expressed in Thousands of Trinidad and Tobago Dollars)

|                                                                                   | Notes   |             | r ended<br>mber 30<br>2017<br>\$ |
|-----------------------------------------------------------------------------------|---------|-------------|----------------------------------|
| Cash flows from operating activities                                              |         | ¥           | ¥                                |
| Profit before income tax                                                          |         | 874,064     | 754,292                          |
| Operating losses from discontinued operations                                     | 33      |             | (67,986)                         |
|                                                                                   |         |             |                                  |
|                                                                                   |         | 874,064     | 686,306                          |
| Adjustments for:                                                                  |         |             |                                  |
| Share of results of associates and joint ventures                                 | 9       | (78,853)    | (68,993)                         |
| Depreciation and impairment of                                                    |         |             |                                  |
| property, plant and equipment                                                     |         |             |                                  |
| and investment properties                                                         | 5 and 6 | 291,639     | 286,207                          |
| Capitalised borrowing costs                                                       | 28.1    | 322         |                                  |
| Impairment of goodwill                                                            | 7       | 13,742      | 36,959                           |
| Amortisation of other intangible assets                                           |         | 10,904      | 4,736                            |
| Gain on disposal of property, plant and equipment                                 |         | (36,862)    | (4,094)                          |
| Loss on disposal of subsidiary and associate                                      |         |             | 56,236                           |
| Increase in expected credit losses/impairment exper                               |         | ~~~~~       |                                  |
| on financial instruments                                                          | 26      | 29,282      | 22,123                           |
| Fair value gains on other financial instruments                                   | 10      | (4,564)     | (12,225)                         |
| Employee share grant scheme provision                                             | 18      | 2,909       | 7,346                            |
| Employee retirement and other benefits                                            |         | (10,300)    | 29,278                           |
| Earnings before tax, depreciation and amortisation<br>Changes in working capital: |         | 1,092,283   | 1,043,879                        |
| (Increase)/decrease in inventories                                                |         | (86,184)    | 103,233                          |
| Decrease/(increase) in trade and other receivables                                |         | 1,008,047   | (1,907,615)                      |
| Increase in other provisions and other charges                                    |         | (8,645)     |                                  |
| Decrease/(increase) in instalment credit and other lo                             | ans     | 85,454      | (35,754)                         |
| (Decrease)/increase in trade and other payables                                   |         | (21,917)    | 74,761                           |
| Decrease in statutory deposits                                                    |         | 9,754       |                                  |
| (Decrease)/increase in liabilities on insurance contra                            | icts    | (1,097,836) | 1,990,797                        |
| Decrease in customers' deposits                                                   |         | (9,883)     | (30,981)                         |
| Cash generated from operations                                                    |         | 971,073     | 1,238,320                        |
| Taxation paid                                                                     |         | (235,122)   | (247,145)                        |
|                                                                                   |         |             | <u> </u>                         |
| Net cash provided by operating activities                                         |         | 735,951     | 991,175                          |

# Consolidated Statement of Cash Flows (continued) (Expressed in Thousands of Trinidad and Tobago Dollars)

|                                                                                                                                                  | Notes    |                                         | ended<br>nber 30<br>2017<br>\$    |
|--------------------------------------------------------------------------------------------------------------------------------------------------|----------|-----------------------------------------|-----------------------------------|
| Cash flows from investing activities                                                                                                             |          | Ψ                                       | Ψ                                 |
| Proceeds from sale of property, plant and equipment<br>and investment properties<br>Additions to property, plant and equipment,                  |          | 113,953                                 | 130,941                           |
| investment properties and acquisitions<br>(Increase)/decrease in other financial assets                                                          | 5 and 6  | (489,551)                               | (566,099)                         |
| excluding instalment credit and other loans<br>Increase in other investments, other intangibles,<br>non-controlling interests and investments in |          | (145,845)                               | 154,102                           |
| associates and joint ventures<br>Dividends received from associated companies                                                                    | 9        | (12,662)<br>46,072                      | (892,270)<br>49,154               |
| Sale of Massy Communications Ltd<br>Acquisition of Automontaña Group Colombia                                                                    |          | <br>                                    | 196,330<br><u>(78,095</u> )       |
| Net cash used in investing activities                                                                                                            |          | (488,033)                               | (1,005,937)                       |
| Cash flows from financing activities<br>Proceeds from borrowings<br>Principal repayments on borrowings                                           |          | 176,281<br>(110,156)                    | 148,105<br>(417,054)              |
| Purchase of non-controlling interest<br>Dividends paid to company's shareholders<br>Dividends paid to non-controlling interests                  | 19       | (2,063)<br>(205,260)<br><u>(36,749)</u> | <br>(206,237)<br><u>(35,411</u> ) |
| Net cash used in financing activities                                                                                                            |          | (177,947)                               | (510,597)                         |
| Net increase/(decrease) in cash, cash equivalents<br>Cash, cash equivalents and bank overdrafts at                                               |          | 69,971                                  | (525,359)                         |
| beginning of the year<br>Effect of exchange rate changes on cash and bank                                                                        |          | 1,531,457                               | 2,019,391                         |
| overdrafts<br>Cash, cash equivalents and bank overdrafts at                                                                                      |          | (1,807)                                 | 37,425                            |
| end of the year                                                                                                                                  |          | <u>    1,599,621</u>                    | <u>    1,531,457</u>              |
| Cash and short – term funds<br>Bank overdrafts                                                                                                   | 17<br>22 | 1,626,132<br>(26,511)                   | 1,565,945<br><u>(34,488</u> )     |
|                                                                                                                                                  |          | 1,599,621                               | 1,531,457                         |
| Classified as Operating Cashflows                                                                                                                |          |                                         |                                   |
| Interest received from other financial instruments<br>Dividends received from other financial instruments                                        |          | 106,076<br>3,344                        | 111,439<br>2,237                  |

The notes on pages 21 to 118 are an integral part of these consolidated financial statements.

# Notes to the Consolidated Financial Statements 30 September 2018

(Expressed in Thousands of Trinidad and Tobago Dollars)

#### 1 General information

Massy Holdings Ltd. (the 'Company'), was incorporated in the Republic of Trinidad and Tobago in 1923. The address of its registered office is 63 Park Street, Port of Spain, Trinidad. The Company and its subsidiaries, (together, the Group) is engaged in trading, manufacturing, service industries and finance in Trinidad and Tobago and the wider Caribbean region. The Company has a primary listing on the Trinidad and Tobago Stock Exchange.

The principal subsidiaries are listed below with the percentage holding of the parent's (Massy Holdings Ltd.) effective shareholding where there is an intermediary company.

| Automotive & Industrial Equipment                                                                                                                                                                                                                                                                                                                                                | Country of incorporation                                                                                                                                                                                   | Percentage<br>equity<br>capital<br>held                                         |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------|
| Massy Transportation Group<br>Massy Motors Ltd.<br>City Motors (1986) Limited<br>Massy Machinery Ltd.<br>Massy Automotive Components Ltd.<br>Massy Motors (Tobago) Ltd.<br>Master Serv Limited<br>Massy Industries (Guyana) Ltd.<br>Massy Motors Colombia S.A.S<br>Massy Pres-T-Con Holdings Ltd.<br>Massy Motors Best Auto Ltd.                                                 | Trinidad and Tobago<br>Trinidad and Tobago<br>Trinidad and Tobago<br>Trinidad and Tobago<br>Trinidad and Tobago<br>Trinidad and Tobago<br>Guyana<br>Colombia<br>Trinidad and Tobago<br>Trinidad and Tobago | 100%<br>100%<br>100%<br>100%<br>100%<br>100%<br>92.9%<br>100%<br>86.08%<br>100% |
| Financial Services<br>Massy United Insurance Ltd.<br>Massy Remittance Services (Trinidad) Ltd.<br>Massy Finance GFC Ltd.<br>Massycard (Barbados) Limited                                                                                                                                                                                                                         | Barbados<br>Trinidad and Tobago<br>Trinidad and Tobago<br>Barbados                                                                                                                                         | 100%<br>100%<br>100%<br>100%                                                    |
| Massy Services (Guyana) Ltd.<br>Massy Credit Plus Ltd.<br>The Interregional Reinsurance Company Limited<br><b>Energy &amp; Industrial Gases</b>                                                                                                                                                                                                                                  | Guyana<br>Trinidad and Tobago<br>Cayman Islands                                                                                                                                                            | 92.9%<br>100%<br>100%                                                           |
| Massy Energy (Trinidad) Ltd.<br>Massy Energy Production Resources Ltd.<br>Massy Energy Engineered Solutions Ltd.<br>Massy Energy Fabric Maintenance Ltd.<br>Massy Energy Investments Ltd.<br>Massy Gas Products (Trinidad) Ltd.<br>Massy Gas Products (Jamaica) Ltd.<br>Massy Gas Products (Jamaica) Limited<br>Massy Gas Products (Guyana) Ltd.<br>Massy Energy Colombia S.A.S. | Trinidad and Tobago<br>Trinidad and Tobago<br>Trinidad and Tobago<br>Trinidad and Tobago<br>Trinidad and Tobago<br>Trinidad and Tobago<br>Trinidad and Tobago<br>Jamaica<br>Guyana<br>Colombia             | 100%<br>100%<br>100%<br>100%<br>100%<br>100%<br>100%<br>92.9%<br>100%           |

#### Notes to the Consolidated Financial Statements (continued) 30 September 2018 (Expressed in Thousands of Trinidad and Tobago Dollars)

#### 1 General information (continued)

| Integrated Retail                                          | Country of incorporation | Percentage<br>equity<br>capital<br>held |
|------------------------------------------------------------|--------------------------|-----------------------------------------|
| Massy Integrated Retail Ltd.                               | Trinidad and Tobago      | 100%                                    |
| Arvee Foodmaster Limited                                   | Trinidad and Tobago      | 100%                                    |
| Athabasca Limited                                          | Trinidad and Tobago      | 100%                                    |
| Massy Stores (SLU) Ltd.                                    | St. Lucia                | 60%                                     |
| Massy Stores (Guyana) Inc.                                 | Guyana                   | 100%                                    |
| Massy Stores (Barbados) Ltd.                               | Barbados                 | 100%                                    |
| Price Low Ltd.                                             | Barbados                 | 100%                                    |
| Massy Stores (SVG) Ltd.                                    | St Vincent               | 83.33%                                  |
| Massy Distribution (Jamaica) Limited                       | Jamaica                  | 100%                                    |
| Massy Distribution (Guyana) Inc.                           | Guyana                   | 92.9%                                   |
| Massy Distribution (Barbados) Ltd.                         | Barbados                 | 100%                                    |
| Massy Distribution (St. Lucia) Ltd.                        | St. Lucia                | 100%                                    |
| Knights Limited                                            | Barbados                 | 99.9%                                   |
| Massy Loyalty Ltd.                                         | Barbados                 | 100%                                    |
| Information Technology & Communications and Other Services |                          |                                         |
| Massy Technologies Trinidad Ltd                            | Trinidad and Tobago      | 100%                                    |
| Massy Technologies InfoCom (Trinidad) Ltd.                 | Trinidad and Tobago      | 100%                                    |
| Massy Technologies InfoCom (Antigua) Ltd.                  | Antigua                  | 100%                                    |
| Massy Technologies InfoCom (Barbados) Ltd.                 | Barbados                 | 100%                                    |
| Massy Technologies InfoCom (Jamaica) Limited               | Jamaica                  | 100%                                    |
| Massy Technologies (Guyana) Ltd.                           | Guyana                   | 92.9%                                   |
|                                                            | 5                        |                                         |

Massy Technologies Applied Imaging (Trinidad) Ltd. Trinidad and Tobago

100%

## Notes to the Consolidated Financial Statements (continued) 30 September 2018

(Expressed in Thousands of Trinidad and Tobago Dollars)

#### 1 General information (continued)

| Other investments                     | Country of incorporation | Percentage<br>equity<br>capital<br>held |
|---------------------------------------|--------------------------|-----------------------------------------|
| Massy Realty (Trinidad) Ltd.          | Trinidad and Tobago      | 100%                                    |
| Massy Properties (Trinidad) Ltd.      | Trinidad and Tobago      | 100%                                    |
| Massy (Barbados) Investments Ltd.     | Barbados                 | 100%                                    |
| Massy Properties (Barbados) Ltd.      | Barbados                 | 100%                                    |
| Roberts Manufacturing Company Limited | Barbados                 | 50.5%                                   |
| T. Geddes Grant (Barbados) Limited    | Barbados                 | 100%                                    |
| Seawell Air Services Limited          | Barbados                 | 100%                                    |
| BCB Communications Inc.               | Barbados                 | 100%                                    |
| Massy Security (Guyana) Inc           | Guyana                   | 92.9%                                   |
| Head Office                           |                          |                                         |
| Massy Ltd.                            | Trinidad and Tobago      | 100%                                    |
| Massy (Barbados) Ltd.                 | Barbados                 | 100%                                    |
|                                       |                          |                                         |

The Group has material subsidiaries whose year-end is not coterminous with September 30 as follows:

Guyana

Reporting year end

92.9%

Massy Motors Colombia S.A.S Massy Energy Colombia S.A.S

Massy (Guyana) Ltd.

31 December 31 December

# Notes to the Consolidated Financial Statements (continued) 30 September 2018

(Expressed in Thousands of Trinidad and Tobago Dollars)

#### 2 Summary of significant accounting policies

The principal accounting policies applied in the preparation of these consolidated financial statements are set out below. These policies have been consistently applied to all the years presented, unless otherwise stated.

#### 2.1 Basis of preparation

The consolidated financial statements have been prepared in accordance with International Financial Reporting Standards ("IFRS") and IFRIC interpretations. The consolidated financial statements have been prepared under the historical cost convention as modified by the measurement of certain financial assets at fair value.

The preparation of financial statements in conformity with IFRS requires the use of certain critical accounting estimates. It also requires management to exercise its judgement in the process of applying the Group's accounting policies. The areas involving a higher degree of judgement or complexity, or areas where assumptions and estimates are significant to the consolidated financial statements are disclosed in Note 4.

2.1.1 Standards, amendments and interpretations adopted by the Group

The Group has adopted the following new and amended standards and interpretations as of October 1, 2017:

- IAS Amendments to IAS 7, Statement of cash flows on disclosure initiative (effective January 1, 2017). These amendments to IAS 7 introduce an additional disclosure that will enable users of financial statements to evaluate changes in liabilities arising from financing activities. The amendment is part of the IASB's Disclosure Initiative, which continues to explore how financial statement disclosure can be improved.
- Amendments to IAS 12, 'Income taxes' on Recognition of deferred tax assets for unrealized losses (effective January 1, 2017). These amendments on the recognition of deferred tax assets for unrealized losses clarify how to account for deferred tax assets related to debt instruments measured at fair value.
- Annual improvements 2014–2016 IFRS 12, 'Disclosure of interests in other entities' regarding clarification of the scope of the standard (effective for annual periods beginning on or after 1 January 2017). This amendment clarifies that the disclosures requirement of IFRS 12 are applicable to interest in entities classified as held for sale except for summarized financial information (para B17 of IFRS 12). Previously, it was unclear whether all other IFRS 12 requirements were applicable for these interests.
- IFRS 9, 'Financial instruments': The Group has early adopted IFRS 9 and all of its related amendments using a date of initial application of 1 October 2017. This has resulted in changes in accounting policies and adjustments to the amounts previously recognised in the financial statements. As permitted by the transitional provisions of IFRS 9, the Group elected not to restate comparative figures. Any adjustments to the carrying amounts of financial assets and liabilities at the date of transition were recognised in the opening retained earnings and noncontrolling interest of the current period.

The adoption of IFRS 9 has resulted in changes in our accounting policies for recognition, classification and measurement of financial assets and financial liabilities and impairment of financial assets, the details of which are outlined in Note 2.8.

# Notes to the Consolidated Financial Statements (continued) 30 September 2018

(Expressed in Thousands of Trinidad and Tobago Dollars)

- 2 Summary of significant accounting policies (continued)
- 2.1 **Basis of preparation (continued)**
- 2.1.1 Standards, amendments and interpretations adopted by the Group (continued)
  - IFRS 9, 'Financial instruments' (continued):

The following is a summary of the adjustments on initial application of the standard.

|                                                          | Balance at<br>30<br>September<br>2017<br>(restated) | Re -<br>classifications | Expected<br>credit loss<br>adjustments<br>(net of<br>deferred tax) | Fair value<br>adjustments | Balance at<br>1 October<br>2017 |
|----------------------------------------------------------|-----------------------------------------------------|-------------------------|--------------------------------------------------------------------|---------------------------|---------------------------------|
|                                                          | \$                                                  | \$                      | \$                                                                 | \$                        | \$                              |
| Other financial assets:                                  |                                                     |                         |                                                                    |                           |                                 |
| - at amortised cost                                      |                                                     | 1,744,218               | (29,184)                                                           |                           | 1,715,034                       |
| <ul> <li>at fair value through profit or loss</li> </ul> | 207,309                                             | 176,042                 |                                                                    |                           | 383,351                         |
| <ul> <li>held to maturity</li> </ul>                     | 840,405                                             | (840,405)               |                                                                    |                           |                                 |
| - available-for-sale                                     | 176,042                                             | (176,042)               |                                                                    |                           |                                 |
| <ul> <li>loans and receivables</li> </ul>                | 416,613                                             | (416,613)               |                                                                    |                           |                                 |
| Trade and other receivables (Note 36.1.2a)               | 4,053,669                                           |                         | (70,643)                                                           |                           | 3,983,026                       |
| Installment credit debtors and other accounts            | 487,200                                             | (487,200)               |                                                                    |                           |                                 |
|                                                          | 6,181,238                                           |                         | (99,827)                                                           |                           | 6,081,411                       |
| Tax impact of adjustment                                 |                                                     |                         | 15,524                                                             |                           | 15,524                          |
|                                                          | 6,181,238                                           |                         | (84,303)                                                           |                           | 6,096,935                       |
| Adjustments to equity:                                   |                                                     |                         |                                                                    |                           |                                 |
| - adjustment to retained earnings                        | 4,312,406                                           |                         | (70,956)                                                           |                           | 4,241,450                       |
| - adjustment to non-controlling interest                 | 240,882                                             |                         | (13,347)                                                           |                           | 227,535                         |
| -                                                        | 4,553,288                                           |                         | (84,303)                                                           |                           | 4,468,985                       |

## Notes to the Consolidated Financial Statements (continued) 30 September 2018

(Expressed in Thousands of Trinidad and Tobago Dollars)

#### 2 Summary of significant accounting policies (continued)

#### 2.1 **Basis of preparation (continued)**

- 2.1.2 Standards, amendments and interpretations that are not yet effective for the financial year beginning October 1,2017, not early adopted by the Group and their impact has not yet been evaluated
  - Amendments to IFRS 2, 'Share based payments', on clarifying how to account for certain types of share-based payment transactions (effective January 1, 2018). This amendment clarifies the measurement basis for cash-settled, share-based payments and the accounting for modifications that change an award from cash-settled to equity-settled. It also introduces an exception to the principles in IFRS 2 that will require an award to be treated as if it was wholly equity-settled, where an employer is obliged to withhold an amount for the employee's tax obligation associated with a share-based payment and pay that amount to the tax authority.
  - IFRS 15 'Revenue from contracts with customers' (effective January 1, 2018). IFRS15, 'Revenue from contracts with customers' is a converged standard from the IASB and FASB on revenue recognition. The standard will improve the financial reporting of revenue and improve comparability of the top line in financial statements globally.
  - Amendment to IFRS 15, 'Revenue from contracts with customers' (effective January 1, 2018). These
    amendments comprise clarifications of the guidance on identifying performance obligations,
    accounting for licenses of intellectual property and the principal versus agent assessment (gross
    versus net revenue presentation). New and amended illustrative examples have been added for each
    of those areas of guidance. The IASB has also included additional practical expedients related to
    transition to the new revenue standard.

Management has assessed the effects of applying the new standard on the Group's financial statements and has identified the following areas that will be affected:

- Presentation of contract assets and contract liabilities in the balance sheet IFRS 15 requires separate presentation of contract assets and contract liabilities in the balance sheet. This will result in some reclassifications as of 1 October 2018 in relation to contracts for the rendering of certain services and the customer loyalty programme which are currently included in other balance sheet line items.
- The application of IFRS 15 may further result in the identification of separate performance obligations in relation to certain contracts which could affect the timing of the recognition of revenue going forward.

The Group intends to adopt the standard using the modified retrospective approach which means that the cumulative impact of the adoption will be recognized in retained earnings as of 1 October 2018 and that comparatives will not be restated.

• Amendment to IAS 40, 'Investment property' (effective January 1, 2018) relating to transfers of investment property. These amendments clarify that to transfer to, or from, investment properties there must be a change in use. To conclude if a property has changed use there should be an assessment of whether the property meets the definition. This change must be supported by evidence.

### Notes to the Consolidated Financial Statements (continued) 30 September 2018

(Expressed in Thousands of Trinidad and Tobago Dollars)

#### 2 Summary of significant accounting policies (continued)

#### 2.1 **Basis of preparation (continued)**

- 2.1.2 Standards, amendments and interpretations that are not yet effective for the financial year beginning October 1,2017, not early adopted by the Group and their impact has not yet been evaluated (continued)
  - Annual improvements 2014–2016 (effective January 1, 2018). These amendments impact 2 standards:
    - IFRS 1, 'First-time adoption of IFRS', regarding the deletion of short term exemptions for first-time adopters regarding IFRS 7, IAS 19, and IFRS 10.
    - IAS 28, 'Investments in associates and joint ventures' regarding measuring an associate or joint venture at fair value.
  - Annual improvements 2015–2017 (effective January 1, 2019). These amendments include minor changes to:
    - IFRS 3, 'Business combinations', a company remeasures its previously held interest in a joint operation when it obtains control of the business.
    - IFRS 11, 'Joint arrangements', a company does not remeasure its previously held interest in a joint operation when it obtains joint control of the business.
    - IAS 12, 'Income taxes' a company accounts for all income tax consequences of dividend payments in the same way.
    - IAS 23, 'Borrowing costs' a company treats as part of general borrowings any borrowing originally made to develop an asset when the asset is ready for its intended use or sale.
  - Amendments to IAS 28 'Investments in associates', on long term interests in associates and joint ventures (effective January 1, 2019). These amendments clarify that companies account for long-term interests in an associate or joint venture to which the equity method is not applied using IFRS 9.
  - Amendments to IAS 19, 'Employee benefits' on plan amendment, curtailment or settlement' (effective January 1, 2019). These amendments require an entity to:
    - use updated assumptions to determine current service cost and net interest for the reminder of the period after a plan amendment, curtailment or settlement; and
    - recognise in profit or loss as part of past service cost, or a gain or loss on settlement, any reduction in a surplus, even if that surplus was not previously recognised because of the impact of the asset ceiling.

## Notes to the Consolidated Financial Statements (continued) 30 September 2018

(Expressed in Thousands of Trinidad and Tobago Dollars)

#### 2 Summary of significant accounting policies (continued)

#### 2.1 Basis of preparation (continued)

- 2.1.2 Standards, amendments and interpretations that are not yet effective for the financial year beginning October 1,2017, not early adopted by the Group and their impact has not yet been evaluated (continued)
  - IFRS 16 'Leases' (effective January 1, 2019). This standard replaces the current guidance in IAS 17 and is a far reaching change in accounting by lessees in particular.
    - Under IAS 17, lessees were required to make a distinction between a finance lease (on balance sheet) and an operating lease (off balance sheet). IFRS 16 now requires lessees to recognise a lease liability reflecting future lease payments and a 'right-of-use asset' for virtually all lease contracts. The IASB has included an optional exemption for certain short-term leases and leases of low-value assets; however, this exemption can only be applied by lessees.
    - For lessors, the accounting stays almost the same. However, as the IASB has updated the guidance on the definition of a lease (as well as the guidance on the combination and separation of contracts), lessors will also be affected by the new standard. At the very least, the new accounting model for lessees is expected to impact negotiations between lessors and lessees.
    - Under IFRS 16, a contract is, or contains, a lease if the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration.
  - IFRS 17, 'Insurance contracts' (effective January 1, 2022). This standard replaces IFRS 4, which currently permits a wide variety of practices in accounting for insurance contracts. IFRS 17 will fundamentally change the accounting by all entities that issue insurance contracts and investment contracts with discretionary participation features.
  - IFRIC 22, 'Foreign currency transactions and advance consideration' (effective January 1, 2018). This IFRIC addresses foreign currency transactions or parts of transactions where there is consideration that is denominated or priced in a foreign currency. The interpretation provides guidance for when a single payment/receipt is made as well as for situations where multiple payments/receipts are made. The guidance aims to reduce diversity in practice.
  - IFRIC 23, 'Uncertainty over income tax treatments' (effective January 1, 2019). This IFRIC clarifies how the recognition and measurement requirements of IAS 12 'Income taxes', are applied where there is uncertainty over income tax treatments. The IFRS IC had clarified previously that IAS 12, not IAS 37 'Provisions, contingent liabilities and contingent assets', applies to accounting for uncertain income tax treatments. IFRIC 23 explains how to recognise and measure deferred and current income tax assets and liabilities where there is uncertainty over a tax treatment. An uncertain tax treatment is any tax treatment applied by an entity where there is uncertainty over whether that treatment will be accepted by the tax authority. For example, a decision to claim a deduction for a specific expense or not to include a specific item of income in a tax return is an uncertain tax treatment if its acceptability is uncertain under tax law. IFRIC 23 applies to all aspects of income tax accounting where there is an uncertainty regarding the treatment of an item, including taxable profit or loss, the tax bases of assets and liabilities, tax losses and credits and tax rates.

# Notes to the Consolidated Financial Statements (continued) 30 September 2018

(Expressed in Thousands of Trinidad and Tobago Dollars)

#### 2 Summary of significant accounting policies (continued)

#### 2.2 **Consolidation**

#### 2.2.1 Subsidiaries

Subsidiaries are all entities (including structured entities) over which the Group has control. The Group controls an entity when the Group is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity. Subsidiaries are fully consolidated from the date on which control is transferred to the Group. They are deconsolidated from the date that control ceases.

The Group applies the acquisition method to account for business combinations. The consideration transferred for the acquisition of a subsidiary is the fair value of the assets transferred, the liabilities incurred to the former owners of the acquiree and the equity interests issued by the Group. The consideration transferred includes the fair value of any asset or liability resulting from a contingent consideration arrangement. Identifiable assets acquired and liabilities and contingent liabilities assumed in a business combination are measured initially at their fair values at the acquisition date. The Group recognises any non-controlling interest in the acquiree on an acquisition-by-acquisition basis, either at fair value or at the non-controlling interest's proportionate share of the recognised amounts of acquiree's identifiable net assets.

Acquisition-related costs are expensed as incurred.

If the business combination is achieved in stages, the acquisition date carrying value of the acquirer's previously held equity interest in the acquiree is re-measured to fair value at the acquisition date; any gains or losses arising from such re-measurement are recognised in profit or loss.

Any contingent consideration to be transferred by the Group is recognised at fair value at the acquisition date. Subsequent changes to the fair value of the contingent consideration that is deemed to be an asset or liability is recognised in the statement of profit or loss. Contingent consideration that is classified as equity is not re-measured, and its subsequent settlement is accounted for within equity.

Inter-company transactions, balances and unrealised gains on transactions between Group companies are eliminated. Unrealised losses are also eliminated. When necessary amounts reported by subsidiaries have been adjusted to conform with the Group's accounting policies.

#### 2.2.2 Transactions with non-controlling interests

The Group treats transactions with non-controlling interests as transactions with equity owners of the Group. For purchases from non-controlling interests, the difference between any consideration paid and the relevant share acquired of the carrying value of net assets of the subsidiary is recorded in equity. Gains or losses on disposals to non-controlling interests are also recorded in equity.

### Notes to the Consolidated Financial Statements (continued) 30 September 2018

(Expressed in Thousands of Trinidad and Tobago Dollars)

#### 2 Summary of significant accounting policies (continued)

#### 2.2 **Consolidation (continued)**

#### 2.2.2 Transactions with non-controlling interests (continued)

When the Group ceases to have control or significant influence, any retained interest in the entity is remeasured to its fair value, with the change in carrying amount recognised in profit or loss. The fair value is the initial carrying amount for the purposes of subsequently accounting for the retained interest as an associate, joint venture or financial asset. In addition, any amounts previously recognised in other comprehensive income in respect of that entity are accounted for as if the Group had directly disposed of the related assets or liabilities. This may mean that amounts previously recognised in other comprehensive income are reclassified to profit or loss.

If the ownership interest in an associate is reduced but significant influence is retained, only a proportionate share of the amounts previously recognised in other comprehensive income are reclassified to profit or loss where appropriate.

#### 2.2.3 Associates and Joint ventures

Associates are all entities over which the Group has significant influence but not control or joint control, generally accompanying a shareholding of between 20% and 50% of the voting rights. Investments in associates are accounted for using the equity method of accounting and are initially recognised at cost. The Group's investment in associates includes goodwill (net of any accumulated impairment loss) identified on acquisition.

The Group's share of its associates' post acquisition profits or losses is recognised in the consolidated income statement, and its share of post-acquisition movements in reserves is recognised in reserves. The cumulative post-acquisition movements are adjusted against the carrying amount of the investment. When the Group's share of losses in an associate equals or exceeds its interest in the associate, including any other unsecured receivables, the Group does not recognise further losses, unless it has incurred obligations or made payments on behalf of the associate. Joint ventures are also accounted for using the equity method. The Group discontinues the use of the equity method from the date on which it ceases to have joint control over, or have significant influence in, a jointly controlled entity.

Unrealised gains on transactions between the Group and its associates and joint ventures are eliminated to the extent of the Group's interest in these entities. Unrealised losses are also eliminated unless the transaction provides evidence of an impairment of the asset transferred.

Accounting policies of associates and joint ventures have been changed where necessary to ensure consistency with the policies adopted by the Group.

Dilution gains and losses arising in investments in associates are recognised in the consolidated income statement.

#### 2.3 Segment reporting

Operating segments are reported in a manner consistent with the internal reporting provided to the chief operating decision-maker. The chief operating decision-maker, who is responsible for allocating resources and assessing performance of the operating segments, has been identified as the Chief Executive Officer who makes strategic decisions.

Notes to the Consolidated Financial Statements (continued) 30 September 2018

(Expressed in Thousands of Trinidad and Tobago Dollars)

#### 2 Summary of significant accounting policies (continued)

#### 2.4 **Foreign currency translation**

#### 2.4.1 Functional and presentation currency

Items included in the financial statements of each of the Group's entities are measured using the currency of the primary economic environment in which the entity operates ('the functional currency'). The consolidated financial statements are presented in Trinidad and Tobago dollars, which is the Group's presentation currency.

#### 2.4.2 Transactions and balances

Foreign currency transactions are translated into the functional currency using the exchange rates prevailing at the dates of the transactions. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at year-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised in the consolidated statement of profit or loss.

Translation differences on non-monetary financial assets and liabilities, such as equities held at fair value through profit or loss are recognised as part of the fair value gain or loss.

#### 2.4.3 Group companies

The results and financial position of all the Group entities (none of which has the currency of a hyperinflationary economy) that have a functional currency different from the presentation currency are translated into the presentation currency as follows:

- a) assets and liabilities for each statement of financial position presented are translated at the closing rate at the date of that statement of financial position;
- b) income and expenses for each income statement are translated at average exchange rates (unless this average is not a reasonable approximation of the cumulative effect of the rates prevailing on the transaction dates, in which case income and expenses are translated at the dates of the transactions); and
- c) all resulting exchange differences are recognised in the consolidated statement of other comprehensive income.

On consolidation, exchange differences arising from the translation of the net investment in foreign operations, and of borrowings and other currency instruments designated as hedges of such investments, are taken to the consolidated statement of other comprehensive income. When a foreign operation is sold, exchange differences that were recorded in other comprehensive income are recognised in the consolidated statement of profit or loss as part of the gain or loss on sale.

Goodwill and fair value adjustments arising on the acquisition of a foreign entity are included in assets and liabilities of the foreign entity and translated at the closing rate.

# Notes to the Consolidated Financial Statements (continued) 30 September 2018

(Expressed in Thousands of Trinidad and Tobago Dollars)

#### 2 Summary of significant accounting policies (continued)

#### 2.5 **Property, plant and equipment**

Property, plant and equipment including land and buildings are stated at historical cost less depreciation. Historical cost includes expenditure that is directly attributable to the acquisition of the items.

Subsequent costs are included in the asset's carrying amount or recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Group and the cost of the item can be measured reliably. The carrying amount of the replaced part is derecognised. All other repairs and maintenance are charged to the consolidated statement of profit or loss during the financial period in which they are incurred.

Interest costs on borrowings to finance the construction of property, plant and equipment are capitalised during the period of time that is required to complete and prepare the asset for its intended use. Other borrowing costs are expensed.

Land is not depreciated.

Depreciation is provided on the straight-line basis at rates estimated to write-off the cost of each asset over its expected useful life. In the case of motor vehicles, depreciation is based on cost less an estimated residual value. The estimated useful lives of assets are reviewed periodically, taking account of commercial and technological obsolescence as well as normal wear and tear, and depreciation rates are adjusted if appropriate.

| Current rates of depreciation are:  |   |             |
|-------------------------------------|---|-------------|
| Freehold property                   | - | 2%          |
| Leasehold property and improvements | - | 2% to 20%   |
| Plant and equipment                 | - | 5% to 33.3% |
| Rental assets                       | - | 25%         |
| Furniture and fixtures              | - | 10% to 25%  |
| Motor vehicles                      | - | 10% to 25%  |

The assets' residual values and useful lives are reviewed, and adjusted if appropriate, at each statement of financial position date.

Leasehold property and improvements are depreciated over the shorter of the asset's useful economic life and the lease term.

An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount.

Gains and losses on disposals are determined by comparing the proceeds with the carrying amount and are included in the consolidated statement of profit or loss.

# Notes to the Consolidated Financial Statements (continued) 30 September 2018

(Expressed in Thousands of Trinidad and Tobago Dollars)

#### 2 Summary of significant accounting policies (continued)

#### 2.6 Investment properties

Investment and development properties are owned or leased by the Group and held for long-term rental income and capital appreciation and exclude properties occupied by the Group.

Investment properties are stated at cost less accumulated depreciation and impairment. Transaction costs are included on initial measurement. The fair values of investment properties are disclosed in Note 6. These are assessed using internationally accepted valuation methods, such as taking comparable properties as a guide to current market prices or by applying the discounted cash flow method. Like property, plant and equipment, investment properties are depreciated using the straight-line method.

The current rate of depreciation is 2%.

Investment properties cease recognition as investment property either when they have been disposed of or when they are permanently withdrawn from use and no future economic benefit is expected from their disposal. Gains or losses arising from the retirement or disposal of investment property are determined as the difference between the net disposal proceeds and the carrying amount of the asset and are recognised in the consolidated statement of profit or loss in the period of the retirement or disposal.

#### 2.7 Intangible assets

#### 2.7.1 Goodwill

Goodwill represents the excess of the cost of an acquisition over the fair value of the Group's share of the net identifiable assets of the acquired subsidiary/associate at the date of acquisition. Goodwill represents the goodwill acquired on acquisition of subsidiaries. Goodwill on acquisition of associates is included in 'Investments in Associates'. Separately recognised goodwill is tested annually for impairment and carried at cost less accumulated impairment losses. Impairment losses on goodwill are not reversed. Gains and losses on the disposal of an entity include the carrying amount of goodwill relating to the entity sold.

Goodwill is allocated to cash-generating units for the purpose of impairment testing. The allocation is made to those cash-generating units or groups of cash-generating units that are expected to benefit from the business combination in which the goodwill arose. The Group discloses goodwill for each business segment in each country in which it operates (Note 7).

Notes to the Consolidated Financial Statements (continued) 30 September 2018

(Expressed in Thousands of Trinidad and Tobago Dollars)

#### 2 Summary of significant accounting policies (continued)

#### 2.7 Intangible assets (continued)

#### 2.7.2 Computer software

Costs associated with the maintenance of existing computer software programmes are expensed as incurred. Development costs that are directly attributable to the design and testing of identifiable and unique software products controlled by the Group are recognised as intangible assets when the following criteria are met:

- it is technically feasible to complete the software product so that it will be available for use;
- management intends to complete the software product and use or sell it;
- there is an ability to use or sell the software product;
- it can be demonstrated how the software product will generate probable future economic benefits;
- adequate technical, financial and other resources to complete the development and to use or sell the software product are available; and
- the expenditure attributable to the software product during its development can be reliably measured.

Directly attributable costs that are capitalised as part of the software product include the software development employee costs and an appropriate portion of relevant overheads.

Other development expenditures that do not meet these criteria are recognised as an expense as incurred. Development costs previously recognised as an expense are not recognised as an asset in a subsequent period.

Computer software development costs recognised as assets are amortised over their estimated useful lives, which do not exceed three years.

#### 2.7.3 Brands

Brands acquired in a business combination are recognised at fair value at the acquisition date, and are being amortised over seven to twenty years.

#### 2.7.4 Impairment of non-financial assets

Assets that have an indefinite useful life are not subject to amortisation and are tested annually for impairment. Assets that are subject to amortisation are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognised for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less costs of disposal and value in use. For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows (cash-generating units). Non-financial assets other than goodwill that suffered an impairment are reviewed for possible reversal of the impairment at each reporting date.

Notes to the Consolidated Financial Statements (continued) 30 September 2018

(Expressed in Thousands of Trinidad and Tobago Dollars)

#### 2 Summary of significant accounting policies (continued)

#### 2.8 Financial assets under IFRS 9 – from 1 October 2017

#### 2.8.1 Classification

From 1 October 2017, the Group classifies its financial assets in the following measurement categories:

- those to be measured at Amortised Cost (AC), and
- those to be measured subsequently at Fair Value Through Profit or Loss (FVPL).

The classification for debt instruments depends on the entity's Business Model for managing those assets. It also requires the entity to examine the contractual terms of the cash flows, i.e. whether these represent 'Solely Payments of Principal and Interest' (SPPI).

The Business Model test requires the entity to assess the purpose for holding debt securities (hold to collect, hold to collect and sell or to trade). Substantially all the Group's debt instruments are held to collect cash flows and accordingly meet the 'hold to collect' criteria.

All debt instruments passing the Business Model and SPPI tests are classified at amortised cost.

All other instruments, including equities are carried at FVPL. For assets measured at fair value, gains and losses are recorded in profit or loss. The Group did not elect to designate any financial assets at FVPL.

The Group reclassifies debt investments when and only when its business model for managing those assets changes.

#### 2.8.2 Recognition and derecognition

Regular way purchases and sales of financial assets are recognised on trade-date, the date on which the Group commits to purchase or sell the asset. Financial assets are derecognised when the rights to receive cash flows from the financial assets have expired or have been transferred and the Group has transferred substantially all the risks and rewards of ownership.

Notes to the Consolidated Financial Statements (continued) 30 September 2018

(Expressed in Thousands of Trinidad and Tobago Dollars)

#### 2 Summary of significant accounting policies (continued)

#### 2.8 Financial assets under IFRS 9 – from 1 October 2017

#### 2.8.3 Measurement

At initial recognition, the Group measures a financial asset at its fair value plus, in the case of a financial asset not at fair value through profit or loss (FVPL), transaction costs that are directly attributable to the acquisition of the financial asset. Transaction costs of financial assets carried at FVPL are expensed in profit or loss.

a) Debt instruments (IFRS 9)

Subsequent measurement of debt instruments depends on the Group's business model for managing the asset and the cash flow characteristics of the asset. There are two measurement categories into which the Group classifies its debt instruments:

• Amortised cost: Assets that are held for collection of contractual cash flows where those cash flows represent SPPI are measured at amortised cost. Interest income from these financial assets is included within 'net interest and other investment income' using the effective interest rate method.

The amortised cost is the amount at which the financial asset or financial liability is measured at initial recognition minus the principal repayments, plus or minus the cumulative amortisation using the effective interest method of any difference between that initial amount and the maturity amount and, for financial assets, adjusted for any loss allowance.

The effective interest rate is the rate that exactly discounts estimated future cash payments or receipts through the expected life of the financial asset or financial liability to the gross carrying amount of a financial asset (i.e. its amortised cost before any impairment allowance) or to the amortised cost of a financial liability. The calculation does not consider expected credit losses and includes transaction costs, premiums or discounts and fees and points paid or received that are integral to the effective interest rate, such as origination fees. For purchased or originated credit-impaired (POCI) financial assets - assets that are credit-impaired at initial recognition - the Group calculates the credit-adjusted effective interest rate, which is calculated based on the amortised cost of the financial asset instead of its gross carrying amount and incorporates the impact of expected credit losses in estimated future cash flows.

When the Group revises the estimates of future cash flows, the carrying amount of the respective financial assets or financial liability is adjusted to reflect the new estimate discounted using the original effective interest rate. Any changes are recognised in profit or loss

Any gain or loss arising on derecognition is recognised directly in profit or loss and presented in 'net interest and other investment income' together with foreign exchange gains and losses. Impairment losses are presented as separate line item in the statement of profit or loss.

• FVPL: Assets that do not meet the criteria for amortised cost are measured at FVPL. A gain or loss on a debt investment that is subsequently measured at FVPL is recognised in profit or loss and presented net within 'net interest and other investment income' in the period in which it arises.

Notes to the Consolidated Financial Statements (continued) 30 September 2018

(Expressed in Thousands of Trinidad and Tobago Dollars)

#### 2 Summary of significant accounting policies (continued)

#### 2.8 Financial assets under IFRS 9 – from 1 October 2017

#### 2.8.3 Measurement (continued)

b) Equity instruments

The Group subsequently measures all equity investments at fair value at FVPL. Changes in the fair value of financial assets at FVPL are recognised in 'net interest and other investment income' in the statement of profit or loss as applicable. Dividends from equity investments are recognised in profit or loss within 'net interest and other investment income' when the Group's right to receive payments is established.

#### 2.8.4 Impairment

From 1 October 2017, the Group assesses on a forward-looking basis the expected credit losses (ECL) associated with its debt instruments carried at amortised cost.

a) Debt instruments carried at amortised cost

IFRS 9 outlines a 'three-stage' model for impairment based on changes in credit quality since initial recognition as summarised below:

- Stage 1 This category comprises instruments which are performing in accordance with the contractual terms and conditions and display no deterioration in credit risk since initial recognition. This category also includes those financial instruments with low credit risk.
- Stage 2 This category includes instruments which display a significant increase in credit risk (SICR) since initial recognition but have not yet defaulted.
- Stage 3 This category includes instruments that are in default.

The above categories exclude purchased or originated credit-impaired (POCI) financial assets. A financial asset is considered credit-impaired on purchase or origination if there is evidence of impairment at the point of initial recognition (for instance, if it is acquired at a deep discount). POCI financial assets are not included in Stages 1, 2 or 3, and are instead shown as a separate category.

Expected credit loss (ECL) is measured as follows:

- Financial instruments in Stage 1 have their ECL measured at an amount equal to the portion of lifetime expected credit losses that result from default events possible within the next 12 months.
- Instruments in Stages 2 or 3 or that are POCI have their ECL measured based on expected credit losses on a lifetime basis.
- A pervasive concept in measuring ECL in accordance with IFRS 9 is that it should consider forward- looking information. The Group utilised a probability-weighted assessment of the factors which it believes will have an impact on forward looking rates.

#### 2 Summary of significant accounting policies (continued)

#### 2.8 Financial assets under IFRS 9 – from 1 October 2017

#### 2.8.4 Impairment (continued)

#### a) Debt instruments carried at amortised cost (continued)

The formula for ECL is generally the 'Probability of Default' (PD) multiplied by the 'Exposure at Default' (EAD) multiplied by the 'Loss Given Default' (LGD). An adjustment is made to reflect the time value of money by considering the original effective interest rate on the individual instruments. The overall models involved the use of various PD, EAD and LGD tables which were then applied to individual instruments based on several pre-determined criteria, including type, original tenor, time to maturity, whether they are in Stages 1, 2 or 3 and other indicators.

The process in arriving at the individual components of ECL and the forward-looking adjustments involved critical estimates and judgements. This is discussed further in Note 4.

#### b) Trade receivables

The Group applies the simplified approach for trade receivables as permitted by IFRS 9, which requires expected lifetime losses to be recognised from initial recognition of the receivables. The Group applies specific provisions for higher risk accounts using a risk-rating system based on certain factors, including financial condition of the customer. All other non-specific accounts were grouped together based on shared credit risk characteristics and aged using a 'provisions matrix'. Scaled loss rates were then calculated based on historical payment profiles. The loss rates were adjusted to incorporate forward-looking information and then applied to the different aging buckets as of the statement of financial position date.

#### 2.9 Financial assets under IAS 39 – up to 30 September 2017

The Group has applied IFRS 9 retrospectively but has elected not to restate comparative information. As a result, the comparative information provided continues to be accounted for in accordance with the Group's previous accounting policy, IAS 39.

#### 2.9.1 Classification

Until 30 September 2017, the Group classified its financial assets in the following categories:

- financial assets at fair value through profit or loss,
- loans and receivables,
- held-to-maturity investments, and
- available-for-sale financial assets.

The classification depended on the purpose for which the investments were acquired. Management determined the classification of its investments at initial recognition and, in the case of assets classified as held-to-maturity, re-evaluated this designation at the end of each reporting period.

## Notes to the Consolidated Financial Statements (continued) 30 September 2018

(Expressed in Thousands of Trinidad and Tobago Dollars)

#### 2 Summary of significant accounting policies (continued)

#### 2.9 Financial assets under IAS 39 – up to 30 September 2017 (continued)

#### 2.9.2 Reclassification

The Group could choose to reclassify a non-derivative trading financial asset out of the held for trading category if the financial asset was no longer held for the purpose of selling it in the near term. Financial assets other than loans and receivables were permitted to be reclassified out of the held for trading category only in rare circumstances arising from a single event that was unusual and highly unlikely to recur in the near term. In addition, the Group could choose to reclassify financial assets that would meet the definition of loans and receivables out of the held for trading or available-for-sale categories if the Group had the intention and ability to hold these financial assets for the foreseeable future or until maturity at the date of reclassification.

Reclassifications were made at fair value as of the reclassification date. Fair value became the new cost or amortised cost as applicable, and no reversals of fair value gains or losses recorded before reclassification date were subsequently made. Effective interest rates for financial assets reclassified to loans and receivables and held-to-maturity categories were determined at the reclassification date. Further increases in estimates of cash flows adjusted effective interest rates prospectively.

#### 2.9.3 Subsequent measurement

The measurement at initial recognition did not change on adoption of IFRS 9, see description above.

Subsequent to the initial recognition, loans and receivables and held-to-maturity investments were carried at amortised cost using the effective interest method.

Available-for-sale financial assets and financial assets at FVPL were subsequently carried at fair value. Gains or losses arising from changes in the fair value were recognised as follows:

- for financial assets at FVPL in profit or loss within 'net interest and other investment income'
- for available-for-sale financial assets that are monetary securities denominated in a foreign currency

   translation differences related to changes in the amortised cost of the security were recognised in
   profit or loss and other changes in the carrying amount were recognised in other comprehensive
   income
- for other monetary and non-monetary securities classified as available-for-sale in other comprehensive income.

Details on how the fair value of financial instruments is determined are disclosed in note 36.3. When securities classified as available-for-sale were sold, the accumulated fair value adjustments recognised in other comprehensive income were reclassified to profit or loss as gains and losses from investment securities.

## Notes to the Consolidated Financial Statements (continued) 30 September 2018

(Expressed in Thousands of Trinidad and Tobago Dollars)

#### 2 Summary of significant accounting policies (continued)

#### 2.9 Financial assets under IAS 39 – up to 30 September 2017 (continued)

#### 2.9.4 Impairment

The Group assessed at the end of each reporting period whether there was objective evidence that a financial asset or group of financial assets was impaired. A financial asset or a group of financial assets was impaired and impairment losses were incurred only if there was objective evidence of impairment as a result of one or more events that occurred after the initial recognition of the asset (a 'loss event') and that loss event (or events) had an impact on the estimated future cash flows of the financial asset or group of financial assets that could be reliably estimated. In the case of equity investments classified as available-for-sale, a significant or prolonged decline in the fair value of the security below its cost was considered an indicator that the assets are impaired.

a) Assets carried at amortised cost:

For loans and receivables, the amount of the loss was measured as the difference between the asset's carrying amount and the present value of estimated future cash flows (excluding future credit losses that had not been incurred) discounted at the financial asset's original effective interest rate. The carrying amount of the asset was reduced and the amount of the loss was recognised in profit or loss. If a loan or held-to-maturity investment had a variable interest rate, the discount rate for measuring any impairment loss was the current effective interest rate determined under the contract. As a practical expedient, the Group could measure impairment on the basis of an instrument's fair value using an observable market price. If, in a subsequent period, the amount of the impairment loss decreased and the decrease could be related objectively to an event occurring after the impairment was recognised (such as an improvement in the debtor's credit rating), the reversal of the previously recognised impairment loss was recognised in profit or loss.

In relation to trade receivables, a provision for impairment is made when there is objective evidence (such as the probability of insolvency or significant financial difficulties of the debtor) that the Group will not be able to collect all of the amounts due under the original terms of the invoice. Impaired debts are derecognised when they are assessed as uncollectible.

b) Assets classified as available-for-sale:

If there was objective evidence of impairment for available-for-sale financial assets, the cumulative loss – measured as the difference between the acquisition cost and the current fair value, less any impairment loss on that financial asset previously recognised in profit or loss – was removed from equity and recognised in profit or loss. Impairment losses on equity instruments that were recognised in profit or loss were not reversed through profit or loss in a subsequent period. If the fair value of a debt instrument classified as available-for-sale increased in a subsequent period and the increase could be objectively related to an event occurring after the impairment loss was recognised in profit or loss, the impairment loss was reversed through profit or loss.

(Expressed in Thousands of Trinidad and Tobago Dollars)

#### 2 Summary of significant accounting policies (continued)

#### 2.10 Inventories

Inventories are stated at the lower of cost or net realisable value. Cost is determined using the weighted average cost method. The cost of finished goods and work in progress comprise raw materials, direct labour, other direct costs and related production overheads, but excludes interest expense. Net realisable value is the estimate of the selling price in the ordinary course of business, less the costs of completion and selling expenses.

#### 2.11 Trade receivables

Trade receivables are recognised initially at fair value and subsequently measured at amortised cost using the effective interest method, less provision for impairment.

Trade receivables are amounts due from customers for merchandise sold or services performed in the ordinary course of business. If collection is expected in one year or less (or in the normal operating cycle of the business if longer), they are classified as current assets. If not, they are presented as non-current assets.

Impairment of trade receivables is described in Note 2.9.4(a) and 2.9.4(b).

#### 2.12 Cash and cash equivalents

In the consolidated statement of cash flows, cash and cash equivalents include cash in hand, deposits held at call with banks, other short-term highly liquid investments with original maturities of three months or less that are readily convertible to known amounts of cash and which are subject to an insignificant risk of changes in value and bank overdrafts. In the consolidated statement of financial position, bank overdrafts and short term borrowings are shown within borrowings in current liabilities.

#### 2.13 Share capital

Ordinary shares are classified as equity.

Incremental costs directly attributable to the issue of new shares or options are shown in equity as a deduction, net of tax, from the proceeds.

Where any Group company purchases the company's equity share capital (treasury shares), the consideration paid, including any directly attributable incremental costs (net of income taxes) is deducted from equity attributable to the company's equity holders until the shares are cancelled or reissued. Where such ordinary shares are subsequently reissued, any consideration received, net of any directly attributable incremental transaction costs and the related income tax effects, is included in equity attributable to the company's equity holders.

#### 2.14 Trade payables

Trade payables are obligations to pay for goods or services that have been acquired in the ordinary course of business from suppliers. Accounts payable are classified as current liabilities if payment is due within one year or less (or in the normal operating cycle of the business if longer). If not, they are presented as non-current liabilities.

Trade payables are recognised initially at fair value and subsequently measured at amortised cost using the effective interest method.

#### 2 Summary of significant accounting policies (continued)

#### 2.15 Insurance

#### 2.15.1 Insurance and reinsurance contracts

Insurance and reinsurance contracts are defined as those containing significant insurance risk at the inception of the contract, or those where at the inception of the contract there is a scenario with commercial substance where the level of insurance risk may be significant.

The significance of insurance risk is dependent on both the probability of an insured event and the magnitude of its potential effect. Once a contract has been classified as an insurance contract, it remains an insurance contract for the remainder of its lifetime, even if the insurance risk reduces significantly during the period.

In the normal course of business, the Group seeks to reduce the losses to which it is exposed that may cause unfavourable underwriting results by re-insuring a certain level of risk with reinsurance companies. Reinsurance premiums are accounted for on a basis consistent with that used in accounting for the original policies issued and the terms of the reinsurance contracts.

Reinsurance contracts ceded do not relieve the Group from its obligations to policyholders. The Group remains liable to its policyholders for the portion re-insured, to the extent that the reinsurers do not meet the obligations assumed under the reinsurance agreements.

#### 2.15.2 Amounts receivable from reinsurance companies

Included in accounts receivable on the statement of financial position, are amounts receivable from reinsurance companies, which consist primarily of amounts due in respect of ceded insurance liabilities. Recoverable amounts are estimated in a manner consistent with the outstanding claims reserve or settled claims associated with the re-insured policies and in accordance with the relevant reinsurance contract.

If amounts receivable from reinsurance companies are impaired, the Group reduces the carrying amount accordingly and recognises an impairment loss in the consolidated income statement. A reinsurance asset is impaired if there is objective evidence that the Group may not receive all, or part, of the amounts due to it under the terms of the reinsurance contract.

#### 2.16 Borrowings

Borrowings are recognised initially at fair value, net of transaction costs incurred. Borrowings are subsequently stated at amortised cost; any difference between the proceeds (net of transaction costs) and the redemption value is recognised in the consolidated income statement over the period of the borrowings using the effective interest method.

Borrowings are classified as current liabilities unless the Group has an unconditional right to defer settlement of the liability for at least 12 months after the statement of financial position date.

Borrowings are removed from the balance sheet when the obligation specified in the contract is discharged, cancelled or expired. The difference between the carrying amount of a financial liability that has been extinguished or transferred to another party and the consideration paid, including any non-cash assets transferred or liabilities assumed, is recognised in profit or loss as other income or finance costs.

## Notes to the Consolidated Financial Statements (continued) 30 September 2018

(Expressed in Thousands of Trinidad and Tobago Dollars)

#### 2 Summary of significant accounting policies (continued)

#### 2.17 Current and deferred income tax

The tax expense for the period comprises current and deferred tax. Tax is recognised in the consolidated income statement, except to the extent that it relates to items recognised in other comprehensive income or directly in equity. In this case, the tax is also recognised in other comprehensive income or directly in equity, respectively.

The current income tax charge is calculated on the basis of the tax laws enacted or substantively enacted at the statement of financial position date in the countries where the Group's subsidiaries, associates and joint ventures operate and generate taxable income. Management periodically evaluates positions taken in tax returns with respect to situations in which applicable tax regulations are subject to interpretation and establishes provisions where appropriate on the basis of amounts expected to be paid to the tax authorities.

Deferred income tax is provided in full, using the liability method, on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the consolidated financial statements. However, the deferred income tax is not accounted for if it arises from initial recognition of an asset or liability in a transaction other than a business combination that at the time of the transaction affects neither accounting nor taxable profit or loss. Deferred income tax is determined using tax rates (and laws) that have been enacted or substantially enacted by the statement of financial position date and are expected to apply when the related deferred income tax asset is realised or the deferred income tax liability is settled.

Deferred income tax assets are recognised only to the extent that it is probable that future taxable profit will be available against which the temporary differences can be utilised.

Deferred income tax is provided on temporary differences arising on investments in subsidiaries and associates and joint ventures, except where the timing of the reversal of the temporary difference is controlled by the Group and it is probable that the temporary difference will not reverse in the foreseeable future.

Deferred income tax assets and liabilities are offset when there is a legally enforceable right to offset current tax assets against current tax liabilities and when the deferred income tax assets and liabilities relate to income taxes levied by the same taxation authority on either the same taxable entity or different taxable entities where there is an intention to settle the balances on a net basis.

The principal temporary differences arise from depreciation on property, plant and equipment, retirement benefits and tax losses carried forward. Deferred tax assets relating to the carrying forward of unused tax losses are recognised to the extent that it is probable that future taxable profit will be earned against which the unused tax losses can be utilised.

Current and deferred tax is recognised in profit or loss, except to the extent that it relates to items recognised in other comprehensive income or directly in equity. In this case, the tax is also recognised in other comprehensive income or directly in equity, respectively.

(Expressed in Thousands of Trinidad and Tobago Dollars)

#### 2.18 Employee benefits

#### 2.18.1 Pension obligations

Group companies operate various pension plans. The majority of the Trinidad and Tobago resident employees are members of either the Neal & Massy Group Pension Fund Plan, the Retirement Income Security Plan or the T. Geddes Grant Limited Pension Fund Plan.

The Neal & Massy Group Pension Fund Plan, contributions to which were frozen on January 3,1990, is a defined benefit plan whose assets are held separately from those of the Group in an independently administered fund. The most recent actuarial valuation, at March 31, 2017, revealed that the plan is adequately funded. There are certain benefits payable by the Neal & Massy Group Pension Fund Plan which fall within the scope of IAS 19 (revised) – Employee Benefits.

The Retirement Income Security Plan is funded by contributions made by the employer, and is funded by the employees. Contributions to the Plan are accounted for on the accrual basis and the assets are held separately from those of the Group in independently administered funds.

T. Geddes Grant Limited Pension Fund Plan is a defined contribution plan whose assets are held separately from those of the Group in an independently administered fund. Contributions to the plan are accounted for on the accrual basis and are reviewed by independent actuaries on the basis of triennial valuations.

The majority of the employees of the overseas companies participate in either defined contribution or defined benefit pension plans which are separate from the Trinidad and Tobago plans.

A defined benefit plan is a pension plan that defines an amount of pension benefit to be provided, usually as a function of one or more factors such as age, years of service or compensation. A defined contribution plan is a pension plan under which the Group pays fixed contributions into a separate entity (a fund) and will have no legal or constructive obligations to pay further contributions if the fund does not hold sufficient assets to pay all employees benefits relating to employee service in the current and prior periods.

The asset and liability recognised in the consolidated statement of financial position in respect of defined benefit pension plans is the present value of the defined benefit obligation at the statement of financial position date less the fair value of plan assets. The defined benefit obligation is calculated annually by independent actuaries using the projected unit credit method. The present value of the defined benefit obligation is determined by discounting the estimated future cash outflows using interest rates of government bonds that are denominated in the currency in which the benefits will be paid, and that have terms to maturity approximating to the terms of the related pension obligation. The Group operates in countries where there is no deep market and trading liquidity for corporate bonds and as such the market rates on government bonds are used as a benchmark to derive prices and bond values.

The net interest cost is calculated by applying the discount rate to the net balance of the defined benefit obligation and the fair value of plan assets. This cost is included in employee benefit expense in the statement of profit or loss.

Actuarial gains and losses arising from experience adjustments, changes in actuarial assumptions and amendments to pension plans are charged or credited to equity in other comprehensive income in the period in which they arise.

2 Summary of significant accounting policies (continued)

#### 2.18 Employee benefits (continued)

#### 2.18.1 Pension obligations (continued)

Past-service costs are recognised immediately in income, unless the changes to the pension plan are conditional on the employees remaining in service for a specified period of time (the vesting period). In this case, the past-service costs are amortised on a straight-line basis over the vesting period.

For defined contribution plans, the Group pays contributions to publicly or privately administered pension insurance plans on a mandatory, contractual or voluntary basis. The Group has no further payment obligations once the contributions have been paid. The contributions are recognised as employee benefit expense when they are due. Prepaid contributions are recognised as an asset to the extent that a cash refund or a reduction in the future payments is available.

#### 2.18.2 Other post-employment obligations

Certain Group companies provide post-retirement healthcare benefits to their retirees. The entitlement to these benefits is usually conditional on the employee remaining in service up to retirement age and the completion of a minimum service period. The expected costs of these benefits are accrued over the period of employment using the same accounting methodology as used for defined benefit pension plans. Actuarial gains and losses arising from experience adjustments, and changes in actuarial assumptions are charged or credited to equity in other comprehensive income in the period in which it arises. These obligations are valued annually by independent qualified actuaries.

#### 2.18.3 Termination benefits

Termination benefits are payable when employment is terminated by the Group before the normal retirement date, or whenever an employee accepts voluntary redundancy in exchange for these benefits. The Group recognises termination benefits when it is demonstrably committed to a termination and when the entity has a detailed formal plan to terminate the employment of current employees without possibility of withdrawal. In the case of an offer made to encourage voluntary redundancy, the termination benefits are measured based on the number of employees expected to accept the offer. Benefits falling due more than 12 months after the end of the reporting period are discounted to their present value.

(Expressed in Thousands of Thindad and Tobago Donais)

#### 2 Summary of significant accounting policies (continued)

#### 2.18 Employee benefits (continued)

#### 2.18.4 Bonus plans

A liability for employee benefits in the form of bonus plans is recognised in other provisions when there is no realistic alternative but to settle the liability and at least one of the following conditions are met:

- there is a formal plan and the amounts to be paid are determined before the time of issuing the financial statements; or
- past practice has created a valid expectation by employees that they will receive a bonus/profit sharing and the amount can be determined before the time of issuing the financial statements.

Liabilities for bonus plans are expected to be settled within 12 months and are measured at the amounts expected to be paid when they are settled.

#### 2.18.5 Executive Share-based payments and Long Term Incentive Plan

#### (a) Share-based payments

The Group operates equity-settled, share-based compensation plans, under which the entity receives services from employees as consideration for equity instruments of the Group. The fair value of the employee services received in exchange for the allocation or grant of the shares is recognised as an expense under both the Employee Share Ownership Plan ("ESOP") and the Performance Share Plan ("PSP") for Executives only.

The total amount to be expensed for shares allocated under the ESOP is determined by reference to the market value and purchase price of the shares on the market at the point of purchase.

The total amount to be expensed, under the PSP, is determined by reference to the fair value of the shares granted:

- including any market performance conditions (for example, an entity's share price); and
- excluding the impact of any service and non-market performance vesting conditions (for example, profitability, sales growth targets and remaining an employee of the entity over a specified time period).

Non-market vesting conditions are included in assumptions about the number of shares that are expected to be granted and then vested. The total expense is recognised over the vesting period, which is the period over which all of the specified performance criterion and vesting conditions are to be satisfied. At the end of each reporting period, the entity revises its estimates of the number of shares that

Notes to the Consolidated Financial Statements (continued) 30 September 2018

(Expressed in Thousands of Trinidad and Tobago Dollars)

#### 2 Summary of significant accounting policies (continued)

#### 2.18 Employee benefits (continued)

are expected to vest based on the performance criterion and any applicable non-market vesting conditions. It recognises the impact of the revision to original estimates, if any, in the consolidated income statement, with a corresponding adjustment to equity.

When the share grants are due to be vested, the company will issue new shares.

The grant by the company of shares to the Executives of subsidiary undertakings in the Group is treated as a capital contribution. The fair value of Executive services received, is measured by reference to the grant date fair value and, is recognised over the vesting period.

#### 2.18.5 Executive Share-based payments and Long Term Incentive Plan (continued)

#### (b) Long Term Incentive Plan

Long-term incentive plans are employee benefits (other than post-employment benefits and termination benefits) that are not expected to be settled wholly before 12 months after the end of the annual reporting period in which the employees render the service that gives rise to the benefit. These include annual incentive plans which are subject to a multi-year vesting period and other conditions, including EPS growth.

The Plan is not accounted for under IFRS 2 – Share-Based Payments as the growth in EPS in itself is not considered a true reflection of the fair value of the entity's shares. Other factors such as changes in P/E multiples are typically considered in arriving at fair market value. Accordingly, the Plan is accounted for under IAS 19 – Employee Benefits as a deferred compensation arrangement.

The accounting for deferred compensation arrangements under IAS 19 involves discounting of future cash flows (where the time value of money is material) using the projected unit credit method. The projected unit credit method sees each period of service as giving rise to an additional unit of benefit entitlement and measures each unit separately to build up the final obligation. The rate used to discount the obligations is determined using the same methodology as that used for defined benefit pension plans, subject to a shorter settlement period.

The measurement of deferred compensation plans is not usually subject to the same degree of uncertainty as the measurement of post-employment benefits. For this reason, a simplified approach is applied where the service cost, interest cost and re-measurements are all recognized in profit or loss in the year they arise.

### Notes to the Consolidated Financial Statements (continued) 30 September 2018

(Expressed in Thousands of Trinidad and Tobago Dollars)

#### 2 Summary of significant accounting policies (continued)

#### 2.19 **Provisions**

Provisions for dismantlement costs, restructuring costs, legal claims and all other provisions are recognised when: the Group has a present legal or constructive obligation as a result of past events; it is more likely than not that an outflow of resources will be required to settle the obligation; and the amount has been reliably estimated. Provisions are not recognised for future operating losses.

Where there are a number of similar obligations, the likelihood that an outflow will be required in settlement is determined by considering the class of obligations as a whole. A provision is recognised even if the likelihood of an outflow with respect to any one item included in the same class of obligations may be small.

Provisions are measured at the present value of the expenditures expected to be required to settle the obligation using a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the obligation. The increase in the provision due to passage of time is recognised as interest expense.

#### 2.20 Revenue recognition

Revenue comprises the fair value of the consideration received or receivable for the sale of goods and services in the ordinary course of the Group's activities. Revenue is shown net of value-added tax, returns, rebates and discounts and after eliminating sales within the Group. The Group recognises revenue when the amount of revenue can be reliably measured, it is probable that future economic benefits will flow to the entity and when specific criteria have been met for each of the Group's activities as described below. The Group bases its estimates on historical results, taking into consideration the type of customer, the type of transaction and the specifics of each arrangement.

#### 2.20.1 Sale of goods – wholesale

The Group manufactures and sells a range of products in the wholesale market. Sales of goods are recognised when a Group entity has delivered products to the wholesaler, the wholesaler has full discretion over the channel and price to sell the products, and there is no unfulfilled obligation that could affect the wholesaler's acceptance of the products. Delivery does not occur until the products have been shipped to the specified location, the risks of obsolescence and loss have been transferred to the wholesaler, and either the wholesaler has accepted the products in accordance with the sales contract, the acceptance provisions have lapsed, or the Group has objective evidence that all criteria for acceptance have been satisfied.

Sales are recorded based on the price specified in the sales contracts, net of the estimated volume discounts and returns at the time of sale. Accumulated experience is used to estimate and provide for the discounts and returns. The volume discounts are assessed based on anticipated annual purchases. No element of financing is deemed present as the sales are made with credit terms as specified for entities within the Group, which is consistent with the market practice.

(Expressed in Thousands of Trinidad and Tobago Dollars)

#### 2 Summary of significant accounting policies (continued)

#### 2.20 Revenue recognition (continued)

#### 2.20.2 Sale of goods - retail

The Group operates retail outlets for selling a range of products. Sales of goods are recognised when a Group entity sells a product to the customer. Retail sales are usually in cash or by credit card.

It is the Group's policy to sell its products to the retail customer with a right to return within a stipulated number of days as required by the entities in the Group. Accumulated experience is used to estimate and provide for such returns at the time of sale.

#### 2.20.3 Sale of services

The Group is engaged in providing a number of services. These services are provided on a time and material basis or as a fixed-price contract, with contract terms generally ranging from less than one year to three years.

Revenue from time and material contracts, typically from delivering design services, is recognised under the percentage-of-completion method. Revenue is generally recognised at the contractual rates. For time contracts, the stage of completion is measured on the basis of labour hours delivered as a percentage of total hours to be delivered. For material contracts, the stage of completion is measured on the basis of direct expenses incurred as a percentage of the total expenses to be incurred.

Revenue from fixed-price contracts for delivering design services is also recognised under the percentageof-completion method. Revenue is generally recognised based on the services performed to date as a percentage of the total services to be performed.

If circumstances arise that may change the original estimates of revenues, costs or extent of progress toward completion, estimates are revised. These revisions may result in increases or decreases in estimated revenues or costs and are reflected in income in the period in which the circumstances that give rise to the revision become known by management.

#### 2.20.4 Premium income

Premiums written are recognised on policy inception and earned on a pro rata basis over the term of the related policy coverage. Estimates of premiums written as at the statement of financial position date but not yet received, are assessed based on estimates from underwriting or past experience and are included in premiums earned. Premiums ceded are expensed on a pro-rata basis over the term of the respective policy.

#### 2 Summary of significant accounting policies (continued)

#### 2.20 **Revenue recognition (continued)**

#### 2.20.5 Rental income

Rental income from investment property leased out under an operating lease is recognised in the consolidated income statement on a straight-

line basis over the lease term.

Contingent rents, such as turnover rents, rent reviews and indexation, are recorded as income in the periods in which they are earned. Rent reviews are recognised when such reviews have been agreed with tenants.

#### 2.20.6 Interest income

#### Financial assets under IFRS 9 – from 1 October 2017

Interest income is calculated by applying the effective interest rate to the gross carrying amount of a financial asset except for financial assets that subsequently become credit-impaired. For credit-impaired financial assets the effective interest rate is applied to the net carrying amount of the financial asset (after deduction of the loss allowance).

#### Financial assets under IAS 39 – up to 30 September 2017

Interest income is recognised using the effective interest method. When a loan and receivable is impaired, the Group reduces the carrying amount to its recoverable amount, being the estimated future cash flow discounted at the original effective interest rate of the instrument, and continues unwinding the discount as interest income. Interest income on impaired loans and receivables is recognised using the original effective interest rate.

#### 2.20.7 Dividend income

Dividend income is recognised when the shareholder's right to receive payment is established.

(Expressed in Thousands of Trinidad and Tobago Dollars)

#### 2 Summary of significant accounting policies (continued)

#### 2.21 Leases

#### 2.21.1 Group is the lessee

Leases in which a significant portion of the risks and rewards of ownership are retained by the lessor are classified as operating leases. Payments made under operating leases (net of any incentives received from the lessor) are charged to the consolidated income statement on a straight-line basis over the period of the lease.

The Group leases certain property, plant and equipment. Leases of property, plant and equipment where, the Group has substantially all the risks and rewards of ownership, are classified as finance leases. Finance leases are capitalised at the lease's commencement at the lower of the fair value of the leased property and the present value of the minimum lease payments.

Each lease payment is allocated between the liability and finance charges. The corresponding rental obligations, net of finance charges, are included in other long-term payables. The interest element of the finance cost is charged to the consolidated income statement over the lease period so as to produce a constant periodic rate of interest on the remaining balance of the liability for each period. The property, plant and equipment acquired under finance leases is depreciated over the shorter of the useful life of the asset and the lease term.

#### 2.21.2 Group is the lessor

When assets are leased out under a finance lease, the present value of the lease payments is recognised as a receivable. The difference between the gross receivable and the present value of the receivable is recognised as unearned finance income. Lease income is recognised over the term of the lease using the net investment method, which reflects a constant periodic rate of return. Assets leased out under operating leases are included in property, plant and equipment in the consolidated statement of financial position. They are depreciated over their expected useful lives on a basis consistent with similarly owned property, plant and equipment. Rental income (net of any incentives given to lessees) is recognised on a pattern reflecting a constant periodic rate of return on the lessor's net investment.

#### 2.22 Dividend distribution

Dividend distribution to the company's shareholders is recognised as a liability in the Group's financial statements in the period in which the dividends are approved by the company's directors.

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(Expressed in Thousands of Trinidad and Tobago Dollars)

#### Summary of significant accounting policies (continued)

#### 2.23 Comparative information

The Group has presented three consolidated statements of financial positions, two of each of the other primary statements and related notes. The consolidated statements of financial position were presented as at the current period, the end of the previous period (which is the same as the beginning of the current period), and the beginning of the earliest comparative period. The impact of the restatement is summarised in Note 20.

#### 3 Segment information

The Chief Operating Decision Maker (CODM) is the Chief Executive Officer (CEO). Management has determined the operating segments based on the reports reviewed by the CEO and the Board of Massy Holdings Ltd.

The CEO and the Board considers the business from both a geographic and business unit perspective. Geographically, management considers the performance of operating companies in Trinidad and Tobago, Barbados & Eastern Caribbean, Guyana, Jamaica and Colombia.

The Group is organised into six main business segments:

- (1) Automotive and Industrial Equipment;
- (2) Integrated Retail;
- (3) Financial Services;
- (4) Energy and Industrial Gases;
- (5) Information Technology and Communications (ITC);
- (6) Other Investments.

The CEO and the Board assesses the performance of the operating segments based on a measure of profit before income tax, profit for the year and asset utilisation.

(1) Automotive and Industrial Equipment

This segment derives its revenue mainly from the sale of new and used vehicles, spare parts and industrial equipment and also includes the manufacturing and sale of pre-stressed concrete products and the installation of deep foundations.

# Notes to the Consolidated Financial Statements (continued) 30 September 2018

(Expressed in Thousands of Trinidad and Tobago Dollars)

#### 3 Segment information (continued)

#### (2) Integrated Retail

This segment derives its revenue mainly from the sale of retail and wholesale foods, general merchandise and distribution and logistics operations.

#### (3) Financial Services

This segment includes our insurance company, Massy United Insurance Ltd. The Company acts as a primary insurer for property, motor, liability and marine risk within the Caribbean region. It also includes a financing company that accepts deposits for fixed terms and grants instalment credit secured by assets.

#### (4) Energy and Industrial Gases

This segment derives its revenue from the sale of gas and the provision of electrical, instrumentation and construction services for offshore platforms. Revenue is also generated from the supply of technical resources, valve services and technical equipment to the energy-based industries in Trinidad and Tobago and the region.

#### (5) *ITC*

This segment derives its revenue mainly from the sale, rental and provision of professional services of technology-based solutions and office interiors.

#### (6) Other Investments

This segment earns revenue from consultancy, property management and other services.

#### Head Office and Other

The head office and other segment includes companies which provide management, advisory and several support services to relevant subsidiaries across the Group.

## Notes to the Consolidated Financial Statements (continued) 30 September 2018

(Expressed in Thousands of Trinidad and Tobago Dollars)

#### **3 Segment information (continued)**

The Group's retirement benefit assets are deemed unallocated and are not considered to be segment assets but rather are managed by Head Office. These amounts are included in Head Office and Other Adjustments.

The segment results for the year ended September 30, 2018 are as follows:

|                                                                                    | Automotive<br>and Industrial<br>Equipment<br>\$ | Integrated<br>Retail<br>\$ | Financial<br>Services<br>\$ | Energy<br>and<br>Industrial<br>Gases<br>\$ | Information<br>Technology and<br>Communications<br>\$ | Other<br>Investments<br>\$ | Head Office<br>and Other<br>Adjustments<br>\$ | Total<br>\$                    |
|------------------------------------------------------------------------------------|-------------------------------------------------|----------------------------|-----------------------------|--------------------------------------------|-------------------------------------------------------|----------------------------|-----------------------------------------------|--------------------------------|
| Continuing operations                                                              |                                                 |                            |                             |                                            |                                                       |                            |                                               |                                |
| Group revenue<br>Inter-segment revenue                                             | 2,701,187<br><u>(115,802)</u>                   | 6,928,913<br>(374,858)     | 625,838<br><u>(1,853)</u>   | 1,171,790<br><u>(14,328)</u>               | 624,610<br>(33,936)                                   | 568,557<br>(75,316)        | 1,348<br><u>(1,348)</u>                       | 12,622,243<br><u>(617,441)</u> |
| Third party revenue                                                                | 2,585,385                                       | 6,554,055                  | 623,985                     | 1,157,462                                  | 590,674                                               | 493,241                    |                                               | 12,004,802                     |
| Operating profit/(loss) before<br>finance costs                                    | 174,576                                         | 348,952                    | 111,819                     | 175,870                                    | 87,883                                                | 84,184                     | (114,017)                                     | 869,267                        |
| Finance costs – net                                                                | (18,234)                                        | (31,863)                   | (287)                       | 360                                        | (3,371)                                               | 1,190                      | (21,851)                                      | (74,056)                       |
|                                                                                    | 156,342                                         | 317,089                    | 111,532                     | 176,230                                    | 84,512                                                | 85,374                     | (135,868)                                     | 795,211                        |
| Share of results of associates and<br>joint ventures<br>net of impairment (Note 9) | d<br>                                           |                            |                             | 74,818                                     |                                                       | 4,035                      |                                               | 78,853                         |
| het of impairment (Note 3)                                                         |                                                 |                            |                             | 74,010                                     |                                                       | 4,000                      |                                               | 70,000                         |
| Profit/(loss) before income tax                                                    | 156,342                                         | 317,089                    | 111,532                     | 251,048                                    | 84,512                                                | 89,409                     | (135,868)                                     | 874,064                        |
| Taxation                                                                           | (63,545)                                        | (111,768)                  | (28,676)                    | (80,238)                                   | (23,250)                                              | (16,405)                   | 15,293                                        | (308,589)                      |
| Profit/(loss) for the year                                                         | 92,797                                          | 205,321                    | 82,856                      | 170,810                                    | 61,262                                                | 73,004                     | (120,575)                                     | 565,475                        |

## Notes to the Consolidated Financial Statements (continued) 30 September 2018

(Expressed in Thousands of Trinidad and Tobago Dollars)

#### **3 Segment information (continued)**

The Group's retirement benefit assets are deemed unallocated and are not considered to be segment assets but rather are managed by Head Office. These amounts are included in Head Office and Other Adjustments.

The segment results for the year ended September 30, 2017 are as follows:

|                                                                                    | Automotive<br>and Industrial<br>Equipment<br>\$ | Integrated<br>Retail<br>\$ | Financial<br>Services<br>\$ | Energy<br>and<br>Industrial<br>Gases<br>\$ | Information<br>Technology and<br>Communications<br>\$ | Other<br>Investments<br>\$ | Head Office<br>and Other<br>Adjustments<br>\$ | Total<br>\$             |
|------------------------------------------------------------------------------------|-------------------------------------------------|----------------------------|-----------------------------|--------------------------------------------|-------------------------------------------------------|----------------------------|-----------------------------------------------|-------------------------|
| <b>Continuing operations</b><br>Group revenue<br>Inter-segment revenue             | 2,601,089<br>(114,399)                          | 7,048,439<br>(375,680)     | 555,977<br>(2,124)          | 1,001,686<br>(16,443)                      | 627,972<br>(44,235)                                   | 558,448<br>(77,061)        | 1,369<br>(1,369)                              | 12,394,980<br>(631,311) |
| Third party revenue                                                                | 2,486,690                                       | 6,672,759                  | 553,853                     | 985,243                                    | 583,737                                               | 481,387                    |                                               | 11,763,669              |
| Operating profit/(loss) before<br>finance costs                                    | 191,359                                         | 368,336                    | 620                         | 125,903                                    | 96,736                                                | 73,977                     | (116,028)                                     | 740,903                 |
| Finance costs – net                                                                | (21,919)                                        | (29,402)                   | 17,444                      | 5,531                                      | (4,391)                                               | 4,330                      | (27,197)                                      | (55,604)                |
|                                                                                    | 169,440                                         | 338,934                    | 18,064                      | 131,434                                    | 92,345                                                | 78,307                     | (143,225)                                     | 685,299                 |
| Share of results of associates and<br>joint ventures<br>net of impairment (Note 9) |                                                 |                            |                             | 68,851                                     |                                                       | 142                        |                                               | <u>68,993</u>           |
| Profit/(loss) before income tax                                                    | 169,440                                         | 338,934                    | 18,064                      | 200,285                                    | 92,345                                                | 78,449                     | (143,225)                                     | 754,292                 |
| Taxation                                                                           | (68,433)                                        | (116,203)                  | (16,918)                    | (70,825)                                   | (21,226)                                              | (17,688)                   | 36,828                                        | (274,465)               |
| Profit/(loss) for the year                                                         | 101,007                                         | 222,731                    | 1,146                       | 129,460                                    | 71,119                                                | 60,761                     | (106,397)                                     | 479,827                 |

The disclosure note for Group and Inter-Segment Revenue for 30 September 2017 was restated in the current financial year.

## Notes to the Consolidated Financial Statements (continued) 30 September 2018

(Expressed in Thousands of Trinidad and Tobago Dollars)

#### 3 Segment information (continued)

The segment assets and liabilities at September 30, 2018 and capital expenditure for the year then ended are as follows:

|                                                          | Automotive<br>and Industrial<br>Equipment<br>\$ | Integrated<br>Retail<br>\$ | Financial<br>Services<br>\$ | Energy<br>and<br>Industrial<br>Gases<br>\$ | Information<br>Technology and<br>Communications<br>\$ | Other<br>Investments<br>\$ | Head Office<br>and Other<br>Adjustments<br>\$ | Total<br>\$ |
|----------------------------------------------------------|-------------------------------------------------|----------------------------|-----------------------------|--------------------------------------------|-------------------------------------------------------|----------------------------|-----------------------------------------------|-------------|
| Total Assets                                             | 1,437,686                                       | 3,033,052                  | 3,173,042                   | 1,307,311                                  | 528,688                                               | 1,462,921                  | 1,534,490                                     | 12,477,190  |
| Investments in associates<br>and joint ventures (Note 9) |                                                 | 6,760                      | 169                         | 187,750                                    |                                                       | 53,612                     |                                               | 248,291     |
| Total liabilities                                        | 491,757                                         | 906,656                    | 2,506,037                   | 377,059                                    | 218,831                                               | 255,583                    | 2,106,109                                     | 6,862,032   |
| Capital expenditure                                      | 168,975                                         | 164,294                    | 15,708                      | 54,829                                     | 25,787                                                | 30,290                     | 29,668                                        | 489,551     |

Other segment items included in the consolidated income statement are as follows:-

| Depreciation and impairment     | 95,007 | 104,043 | 8,147 | 34,546 | 24,353 | 22,291 | 3,252 | 291,639 |
|---------------------------------|--------|---------|-------|--------|--------|--------|-------|---------|
| (Notes 5 and 6)                 |        |         |       |        |        |        |       |         |
| Impairment of goodwill (Note 7) |        | 3,650   |       | 10,092 |        |        |       | 13,742  |

## Notes to the Consolidated Financial Statements (continued) 30 September 2018

(Expressed in Thousands of Trinidad and Tobago Dollars)

#### 3 Segment Information (continued)

The segment assets and liabilities at September 30, 2017 and capital expenditure for the year then ended are as follows:

|                                           | Automotive<br>and Industrial<br>Equipment<br>\$ | Integrated<br>Retail<br>\$ | Financial<br>Services<br>\$ | Energy<br>and<br>Industrial<br>Gases<br>\$ | Information<br>Technology and<br>Communications<br>\$ | Other<br>Investments<br>\$ | Head Office<br>and Other<br>Adjustments<br>\$ | Total<br>\$ |
|-------------------------------------------|-------------------------------------------------|----------------------------|-----------------------------|--------------------------------------------|-------------------------------------------------------|----------------------------|-----------------------------------------------|-------------|
| Total assets<br>Investments in associates | 1,463,645                                       | 2,952,341                  | 4,235,315                   | 1,178,705                                  | 484,950                                               | 1,470,020                  | 1,492,155                                     | 13,277,131  |
| and joint ventures (Note 9)               |                                                 | 6,740                      | 169                         | 180,676                                    |                                                       | 51,720                     |                                               | 239,305     |
| Total liabilities (restated)              | 507,694                                         | 976,673                    | 3,241,599                   | 304,375                                    | 214,102                                               | 474,112                    | 2,180,562                                     | 7,899,117   |
| Capital expenditure                       | 127,761                                         | 275,214                    | 28,327                      | 54,217                                     | 59,518                                                | 38,540                     | 1,783                                         | 585,360     |

Other segment items included in the consolidated income statement are as follows:-

| Depreciation and impairment (Notes 5 and 6) | 101,541 | 88,530 | 7,921 | 37,767 | 27,670 | 19,305 | 3,473 | 286,207 |
|---------------------------------------------|---------|--------|-------|--------|--------|--------|-------|---------|
| Impairment of goodwill (Note 7)             | 11,665  | 1,431  |       | 23,863 |        |        |       | 36,959  |

## Notes to the Consolidated Financial Statements (continued) 30 September 2018

(Expressed in Thousands of Trinidad and Tobago Dollars)

#### 3 Segment information (continued)

Inter-segment transfers or transactions are entered into under the normal commercial terms and conditions that would also be available to third parties. Capital expenditure comprises additions to property, plant and equipment and investment properties.

The Group's six business segments operate in five main geographical areas, even though they are managed on a regional basis.

The main operations occur in the home country of the company. The areas of operation are principally trading, manufacturing, service industries and finance.

|                                     | Third party revenue |            | Profit before | Profit before income tax |            | assets     | Capital expenditure |            |
|-------------------------------------|---------------------|------------|---------------|--------------------------|------------|------------|---------------------|------------|
|                                     | 2018<br>\$          | 2017<br>\$ | 2018<br>\$    | 2017<br>\$               | 2018<br>\$ | 2017<br>\$ | 2018<br>\$          | 2017<br>\$ |
| Trinidad and Tobago<br>Barbados and | 4,982,849           | 5,256,799  | 498,264       | 493,700                  | 5,102,487  | 5,089,702  | 209,727             | 336,569    |
| Eastern Caribbean                   | 3,967,861           | 3,878,332  | 277,596       | 199,747                  | 5,203,880  | 6,254,472  | 133,433             | 195,476    |
| Guyana                              | 924,597             | 895,447    | 143,021       | 130,323                  | 691,175    | 613,067    | 62,962              | 22,265     |
| Jamaica                             | 684,904             | 667,721    | 69,621        | 74,014                   | 457,105    | 406,477    | 12,851              | 20,935     |
| Colombia                            | 1,360,364           | 980,014    | 15,220        | (7,269)                  | 641,321    | 534,160    | 70,254              | 9,551      |
| Other<br>Head Office and            | 84,227              | 85,356     | 6,209         | 7,002                    | 381,222    | 379,253    | 324                 | 564        |
| other Adjustments                   |                     |            | (135,867)     | (143,225)                |            |            |                     |            |
|                                     | 12,004,802          | 11,763,669 | 874,064       | 754,292                  | 12,477,190 | 13,277,131 | 489,551             | 585,360    |

# Notes to the Consolidated Financial Statements (continued) 30 September 2018

(Expressed in Thousands of Trinidad and Tobago Dollars)

#### 4 Critical accounting estimates and judgements (continued)

Estimates and judgements are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

#### a. Critical accounting estimates and assumptions

The Group makes estimates and assumptions concerning the future. The resulting accounting estimates will, by definition, seldom equal the related actual results. The estimates and assumptions that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are discussed below.

#### (i) Estimated impairment of goodwill

The Group tests annually whether goodwill has suffered any impairment, in accordance with the accounting policy stated in Note 2.7.4. The recoverable amounts of cash-generating units have been determined based on value-in-use calculations. These calculations require the use of estimates as described in Note 7.

#### (ii) Measurement of the expected credit loss allowance

The measurement of the expected credit loss (ECL) allowance for financial assets measured at amortised cost is an area that requires the use of complex models and significant assumptions about future economic conditions and credit behaviour (e.g. the likelihood of customers defaulting and the resulting losses). A number of significant judgements are also required in applying the accounting requirements for measuring ECL, such as:

- Determining criteria for significant increase in credit risk;
- Choosing appropriate models and assumptions for the measurement of ECL;
- Establishing the number and relative weightings of forward-looking scenarios for each type of product / market and the associated ECL; and
- Establishing groups of similar financial assets for the purposes of measuring ECL.

ECL calculations are shown in Note 36.1.2. Had there been a 10% shift in the average ECL rate for all financial instruments at amortised cost, the Group ECL allowance would have been higher by \$24,038.

#### (iii) Impairment of property, plant and equipment and investment properties

When any indicators of impairment are identified, property, plant and equipment and investment properties are reviewed for impairment based on each cash generating unit. The cash generating units are the smallest group of assets which generates an independent cashflows. The carrying value of these assets are compared to the recoverable amount of the cash generating units, which are based either on value-in-use or fair value less cost to sell. Value-in-use calculations use pre-tax cash flow projections based on financial budgets approved by management covering a 5-year period. Cash flows beyond the 5-year period are extrapolated using the estimated growth rates which do not exceed the long-term average growth rates for the businesses in which the cash generating unit operates. Where fair values are used, these are provided by an independent professional valuator. Impairment losses are recognised in the consolidated income statement.

Notes to the Consolidated Financial Statements (continued) 30 September 2018

(Expressed in Thousands of Trinidad and Tobago Dollars)

#### 4 Critical accounting estimates and judgements (continued)

The assessment of whether indicators of impairment exist and the estimation of the recoverable amount both require the use of management judgement. Refer to Notes 5 and 6 for the carrying values of property, plant and equipment and investment properties.

#### (iv) Income taxes

The Group is subject to income taxes in several jurisdictions. Significant judgement is required in determining the provision for income taxes. There are many transactions and calculations for which the ultimate tax determination is uncertain during the ordinary course of business. The Group recognises liabilities for anticipated tax audit issues based on estimates of whether additional taxes will be due. Where the final tax outcome of these matters is different from the amounts that were initially recorded, such differences will impact the income tax and deferred tax provisions in the period in which such determination is made. Current and deferred income tax balances are disclosed in the statement of financial position. Details of the expense for the year are shown in Note 29.

(v) Fair value of financial instruments

The fair value of financial instruments that are not traded in an active market is determined by using valuation techniques. The Group uses its judgement to select a variety of methods and make assumptions that are mainly based on market conditions existing at each statement of financial position date. The Group uses discounted cash flow analyses for various available-for-sale financial assets that were not traded in active markets. The assumptions and amounts subject to fair value measurements are shown in Note 36.3.

#### (vi) Revenue recognition

The Group uses the percentage-of-completion method in accounting for its sales of services. Use of the percentage-of-completion method requires the Group to estimate the services performed to date as a proportion of the total services to be performed. Revenue from the rendering of services is disclosed in Note 26.

(vii) Pension benefits

The present value of the pension obligations is determined on an actuarial basis using a number of assumptions. The assumptions used in determining the net cost (income) for pensions include the discount rate. Any changes in these assumptions will impact the carrying amount of pension obligations.

The Group determines the appropriate discount rate at the end of each year. This is the interest rate that should be used to determine the present value of estimated future cash outflows expected to be required to settle the pension obligations. In determining the appropriate discount rate, the Group considers the interest rates of high-quality government bonds that are denominated in the currency in which the benefits will be paid and that have terms to maturity approximating the terms of the related pension obligation.

As at 30 September 2018, if the discount rate had been 1.0% higher or lower with all other variables held constant, the carrying amount of pension benefits would have been \$174,042

# Notes to the Consolidated Financial Statements (continued) 30 September 2018

(Expressed in Thousands of Trinidad and Tobago Dollars)

#### 4 Critical accounting estimates and judgements (continued)

lower or \$226,097 higher (2017: \$169,059 lower or \$217,545 higher).

Other key assumptions for pension obligations are based in part on current market conditions. Additional information is disclosed in Note 13.

#### (viii) Liabilities on insurance contracts

Outstanding claims consist of estimates of the ultimate cost of claims incurred that have not been settled at the statement of financial position date, whether reported or not, together with related claims handling costs. Significant delays may be experienced in the notification and settlement of certain types of general insurance claims, such as general insurance business.

Estimates are calculated using methods and assumptions considered to be appropriate to the circumstances of the Company and the business undertaken. This provision, while believed to be adequate to cover the ultimate cost of losses incurred, may ultimately be settled for a different amount. It is continually reviewed and any adjustments are recorded in operations in the period in which they are determined.

Additional information is disclosed in Note 25.

## Notes to the Consolidated Financial Statements (continued) 30 September 2018

(Expressed in Thousands of Trinidad and Tobago Dollars)

#### 5 **Property, plant and equipment**

|                                        | Freehold<br>Properties<br>\$ | Leasehold<br>properties and<br>improvements<br>\$ | Plant and<br>equipment<br>\$ | Rental<br>assets<br>\$ | Furniture and<br>fixtures<br>\$ | Motor<br>vehicles<br>\$ | Capital work<br>in progress<br>\$ | Total<br>\$      |
|----------------------------------------|------------------------------|---------------------------------------------------|------------------------------|------------------------|---------------------------------|-------------------------|-----------------------------------|------------------|
| Year ended September 30, 2018          |                              |                                                   |                              |                        |                                 |                         |                                   |                  |
| Opening net book amount                | 1,124,855                    | 181,070                                           | 434,490                      | 196,139                | 55,133                          | 103,522                 | 216,302                           | 2,311,511        |
| Additions                              | 52,782                       | 42,547                                            | 137,291                      | 110,337                | 19,967                          | 46,881                  | 76,581                            | 486,386          |
| Disposals and adjustments              | 6,498                        | (12,770)                                          | (4,113)                      | (30,340)               | (916)                           | (17,567)                | (5,427)                           | (64,635)         |
| Translation adjustments                | 288                          | 1                                                 | (1,755)                      | (34)                   | (225)                           | (212)                   | 66                                | (1,871)          |
| Transfer from capital work in progress | 142,139                      | 20,124                                            | 23,287                       |                        | 6,402                           | 363                     | (192,315)                         |                  |
| Depreciation charge                    | (25,008)                     | (20,265)                                          | (100,625)                    | (88,181)               | (19,890)                        | (33,495)                | (12)                              | <u>(287,476)</u> |
| Closing net book amount                | 1,301,554                    | 210,707                                           | 488,575                      | 187,921                | 60,471                          | 99,492                  | 95,195                            | 2,443,915        |
| At September 30, 2018                  |                              |                                                   |                              |                        |                                 |                         |                                   |                  |
| Cost                                   | 1,484,358                    | 361,555                                           | 1,522,077                    | 480,794                | 222,425                         | 261,816                 | 95,234                            | 4,428,259        |
| Accumulated depreciation               | (182,804)                    | (150,848)                                         | (1,033,502)                  | (292,873)              | (161,954)                       | (162,324)               | (39)                              | (1,984,344)      |
| Net book amount                        | 1,301,554                    | 210,707                                           | 488,575                      | 187,921                | 60,471                          | 99,492                  | 95,195                            | 2,443,915        |

The net book amount of property, plant and equipment includes \$1,413 (2017: \$1,913) in respect of motor vehicles held under finance leases.

Depreciation expense of \$102,999 (2017: \$114,505) has been charged in cost of sales and \$184,477 (2017: \$168,040) in selling, general and administrative expenses.

## Notes to the Consolidated Financial Statements (continued) **30 September 2018** (Expressed in Thousands of Trinidad and Tobago Dollars)

#### Property, plant and equipment (continued) 5

|                                        | Freehold<br>Properties<br>\$ | Leasehold<br>properties and<br>improvements<br>\$ | Plant and<br>equipment<br>\$ | Rental<br>assets<br>\$ | Furniture and<br>fixtures<br>\$ | Motor<br>vehicles<br>\$ | Capital work<br>in progress<br>\$ | Total<br>\$        |
|----------------------------------------|------------------------------|---------------------------------------------------|------------------------------|------------------------|---------------------------------|-------------------------|-----------------------------------|--------------------|
| Year ended September 30, 2017          |                              |                                                   |                              |                        |                                 |                         |                                   |                    |
| Opening net book amount                | 1,088,878                    | 186,862                                           | 567,848                      | 247,483                | 67,888                          | 102,225                 | 109,702                           | 2,370,886          |
| Additions                              | 68,173                       | 11,832                                            | 128,788                      | 117,007                | 12,787                          | 36,760                  | 204,670                           | 580,017            |
| Acquisitions of subsidiaries           | 9,848                        |                                                   | 8,841                        |                        | 572                             |                         |                                   | 19,261             |
| Disposals and adjustments              | (33,843)                     | (3,391)                                           | (204,980)                    | (70,593)               | (4,983)                         | (6,451)                 | (49,954)                          | (374,195)          |
| Translation adjustments                | (116)                        | (177)                                             | (1,127)                      | (95)                   | (160)                           | (173)                   | (65)                              | (1,913)            |
| Transfer from capital work in progress | 14,833                       | 46                                                | 33,261                       |                        | (115)                           | 13                      | (48,038)                          |                    |
| Depreciation charge                    | (22,918)                     | (14,102)                                          | (98,141)                     | (97,663)               | (20,856)                        | (28,852)                | (13)                              | (282,545)          |
| Closing net book amount                | 1,124,855                    | 181,070                                           | 434,490                      | 196,139                | 55,133                          | 103,522                 | 216,302                           | 2,311,511          |
| At September 30, 2017                  |                              |                                                   |                              |                        |                                 |                         |                                   |                    |
| Cost                                   | 1,284,633                    | 314,014                                           | 1,441,270                    | 485,558                | 208,212                         | 253,568                 | 216,330                           | 4,203,585          |
| Accumulated depreciation               | (159,778)                    | (132,944)                                         | (1,006,780)                  | (289,419)              | (153,079)                       | (150,046)               | (28)                              | <u>(1,892,074)</u> |
| Net book amount                        | 1,124,855                    | 181,070                                           | 434,490                      | 196,139                | 55,133                          | 103,522                 | 216,302                           | 2,311,511          |
| At September 30, 2016                  |                              |                                                   |                              |                        |                                 |                         |                                   |                    |
| Cost                                   | 1,253,721                    | 318,244                                           | 1,596,976                    | 524,587                | 219,517                         | 245,089                 | 109,716                           | 4,267,850          |
| Accumulated depreciation               | (164,843)                    | (131,382)                                         | (1,029,128)                  | (277,104)              | (151,629)                       | (142,864)               | (14)                              | (1,896,964)        |
| Net book amount                        | 1,088,878                    | 186,862                                           | 567,848                      | 247,483                | 67,888                          | 102,225                 | 109,702                           | 2,370,886          |

# Notes to the Consolidated Financial Statements (continued) 30 September 2018

(Expressed in Thousands of Trinidad and Tobago Dollars)

| 6 | Investment properties                                                                                                                               | 2018<br>\$                                             | 2017<br>\$                                     |
|---|-----------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------|------------------------------------------------|
|   | Cost<br>Accumulated depreciation and impairment                                                                                                     | 463,791<br>(56,965)                                    | 472,760<br>(53,601)                            |
|   | Net book amount                                                                                                                                     | 406,826                                                | 419,159                                        |
|   | Movement analysis:                                                                                                                                  |                                                        |                                                |
|   | Opening net book amount<br>Adjustment to opening balance and other adjustments<br>Translation adjustments<br>Additions<br>Disposals<br>Depreciation | 419,159<br>52<br>1,069<br>3,165<br>(12,456)<br>(4,163) | 417,246<br>(33)<br>265<br>5,343<br><br>(3,662) |
|   | Closing net book amount                                                                                                                             | 406,826                                                | 419,159                                        |

The fair value of the investment properties amounted to \$613,031 (2017: \$640,707) as valued by independent, professionally qualified valuators taking into consideration current replacement costs, land tax valuations and other valuation techniques.

The property rental income earned by the Group during the year from its investment properties, amounted to \$39,222 (2017: \$43,666). Direct operating expenses arising on the investment properties which generated revenue during the year amounted to \$19,547 (2017: \$20,492).

Direct operating expenses arising on the investment properties which did not generate revenue during the year amounted to \$ 750 (2017: \$735).

Depreciation and impairment expense has been charged in cost of sales.

#### 7 Goodwill

| Cost<br>Accumulated translation adjustments<br>Accumulated impairment                                           | 355,099<br>(7,690)<br><u>(124,338)</u>    | 357,365<br>(8,271)<br><u>(110,596</u> )                 |
|-----------------------------------------------------------------------------------------------------------------|-------------------------------------------|---------------------------------------------------------|
| Net book amount                                                                                                 | 223,071                                   | 238,498                                                 |
| Movement analysis:                                                                                              |                                           |                                                         |
| Opening net book amount<br>Adjustments<br>Translation adjustments<br>Additions<br>Impairment charge (Note 26.2) | 238,498<br>(2,266)<br>581<br><br>(13,742) | 197,075<br>(1,174)<br>189<br>79,367<br><u>(36,959</u> ) |
| Closing net book amount                                                                                         | 223,071                                   | 238,498                                                 |

### Notes to the Consolidated Financial Statements (continued) 30 September 2018

(Expressed in Thousands of Trinidad and Tobago Dollars)

#### 7 Goodwill (continued)

Goodwill is allocated to the Group's cash-generating units ('CGUs') identified according to country of operation and business segment.

A segment-level summary of the goodwill allocation is presented below.

|                                                                    | 20                     | 018<br>\$               | 2017<br>\$             |                         |  |
|--------------------------------------------------------------------|------------------------|-------------------------|------------------------|-------------------------|--|
|                                                                    | Trinidad<br>and Tobago | Overseas                | Trinidad<br>and Tobago | Overseas                |  |
| Automotive and Industrial Equipment<br>Energy and Industrial Gases | 953<br>                | 103,186<br>2,485        | 953<br>10,092          | 103,187<br>2,485        |  |
| Integrated Retail<br>Financial Services                            |                        | 72,440<br>40,736        | 2,266                  | 75,571<br>40,673        |  |
| Other Investments<br>Total                                         | <br>953                | <u>3,271</u><br>222,118 | <br>13,311             | <u>3,271</u><br>225,187 |  |

The recoverable amount of cash generating units is determined based on value-in-use calculations.

These calculations use pre-tax cash flow projections based on financial budgets approved by Directors covering a five-year period.

Key assumptions used for value-in-use calculations:

|                                     | 2018           |                  | 2017           |                  |
|-------------------------------------|----------------|------------------|----------------|------------------|
|                                     | Growth<br>rate | Discount<br>rate | Growth<br>rate | Discount<br>rate |
| Automotive and Industrial Equipment | 3.7%           | 8.87%            | 2.2%-2.9%      | 8.31%            |
| Energy and Industrial Gases         | 2%-2.1%        | 15.49%           | 1%             | 11.82%           |
| Integrated Retail                   | 2.6%-6%        | 8.61%-16.16%     | 1.5%-3%        | 8.6%-9.5%        |
| Financial Services                  | 1.5%-2%        | 12.17%           | 10%            | 9.7%             |
| Other Investments                   | 1.5%-3.5%      | 18.22%           | 1.6%           | 10.04%           |

<sup>1</sup> Weighted average growth rate used to extrapolate cash flows beyond the budget period.

<sup>2</sup> Pre-tax discount rate applied to the cash flow projections.

These assumptions have been used for the analysis of each CGU within the business segment. Management determined the budgeted gross margin based on past performance and its expectations for the market development. The weighted average growth rates used are consistent with the forecasts included in industry reports. The discount rates used are pre-tax and reflect specific risk relating to the relevant segments.

# Notes to the Consolidated Financial Statements (continued) 30 September 2018

(Expressed in Thousands of Trinidad and Tobago Dollars)

#### 8 Other intangible assets

Intangibles represent brands and software license have been recognised at fair value at the acquisition date and are measured at carrying values less accumulated amortisation and impairment. No impairment has been recorded during the years presented.

|                                                                                                                 | 2018<br>\$                         | 2017<br>\$                       |
|-----------------------------------------------------------------------------------------------------------------|------------------------------------|----------------------------------|
| Opening net book value<br>Translation adjustments<br>Additions for the year<br>Amortisation charge for the year | 51,744<br>59<br>12,662<br>(10,904) | 50,783<br>78<br>5,618<br>(4,735) |
| Net book amount                                                                                                 | <u> </u>                           | 51,744                           |
| Cost<br>Accumulated amortisation                                                                                | 86,132<br><u>(32,571)</u>          | 73,411<br><u>(21,667)</u>        |
| Net book amount                                                                                                 | 53,561                             | 51,744                           |

The amortisation charge is included in selling, general and administrative expenses.

#### 9 Investments in associates and joint ventures

| Investment and advances<br>Share of post-acquisition reserves                                                                                                                                    | 73,773<br><u>174,518</u><br><u>248,291</u>                                      | 73,773<br><u>165,532</u><br><u>239,305</u>                                   |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------|------------------------------------------------------------------------------|
| Movement analysis:                                                                                                                                                                               |                                                                                 |                                                                              |
| Balance at beginning of year<br>Share of results before tax<br>Share of tax (Note 29)<br>Dividends received<br>Disposal of associates<br>Exchange differences<br>Other<br>Balance at end of year | 239,305<br>78,853<br>(25,730)<br>(46,072)<br><br>260<br><u>1,675</u><br>248,291 | 244,963<br>68,993<br>(23,921)<br>(49,154)<br>(2,103)<br>497<br>30<br>239,305 |
| Analysed as:                                                                                                                                                                                     | 2+0,201                                                                         | 200,000                                                                      |
| Individually material associates<br>Individually immaterial associates                                                                                                                           | 187,668<br>60,623                                                               | 180,677<br>58,628                                                            |
|                                                                                                                                                                                                  | 248,291                                                                         | 239,305                                                                      |

Investments in associates at September 30, 2018 include goodwill of \$16,671 (2017: \$17,437), net of accumulated impairment of \$11,490 (2017: \$10,724).

## Notes to the Consolidated Financial Statements (continued) 30 September 2018

(Expressed in Thousands of Trinidad and Tobago Dollars)

#### 9 Investments in associates and joint ventures (continued)

The tables below provide summarised financial information for those associates and joint ventures that are material to the Group. The information disclosed reflects the amounts presented in the financial statements of the relevant associates and joint ventures and not the Group's share of those amounts. A reconciliation to the net carrying amounts is included below to reflect adjustments made by the entity when using the equity method, including goodwill and other adjustments.

| As at September 30, 2018                    | Massy Wood<br>Group<br>Limited<br>\$ | 2018<br>Caribbean<br>Industrial<br>Gases<br>Unlimited<br>\$ | Total<br>\$ | Massy Wood<br>Group<br>Limited<br>\$ | 2017<br>Caribbean<br>Industrial<br>Gases<br>Unlimited<br>\$ | Total<br>\$ |
|---------------------------------------------|--------------------------------------|-------------------------------------------------------------|-------------|--------------------------------------|-------------------------------------------------------------|-------------|
| Summarised balance sheet:<br>Current assets | 576,156                              | 52,299                                                      | 628,455     | 500,337                              | 44,869                                                      | 545,206     |
| Non-current assets                          | 11,190                               | 164,700                                                     | 175,890     | 10,517                               | 198,325                                                     | 208,842     |
| Current liabilities                         | (326,707)                            | (37,820)                                                    | (364,527)   | (285,380)                            | (35,627)                                                    | (321,007)   |
| Non-current liabilities                     |                                      | (72,488)                                                    | (72,488)    | ()                                   | (81,224)                                                    | (81,224)    |
| Net assets                                  | 260,639                              | 106,691                                                     | 367,330     | 225,474                              | 126,343                                                     | 351,817     |
| Reconciliation to net carrying amounts:     |                                      |                                                             |             |                                      |                                                             |             |
| Group share of associates (%)               | 50%                                  | 50%                                                         | 50%         | 50%                                  | 50%                                                         | 50%         |
| Group share of associates (\$)              | 130,320                              | 53,345                                                      | 183,665     | 112,737                              | 63,171                                                      | 175,908     |
| Goodwill                                    | 727                                  | 3,263                                                       | 3,990       | 729                                  | 4,028                                                       | 4,757       |
| Other adjustments                           | (176)                                | 189                                                         | 13          | (181)                                | 193                                                         | 12          |
|                                             | 130,871                              | 56,797                                                      | 187,668     | 113,285                              | 67,392                                                      | 180,677     |
| Other information:                          |                                      |                                                             |             |                                      |                                                             |             |
| Country of incorporation                    | Trinidad &<br>Tobago                 | Trinidad &<br>Tobago                                        |             | Trinidad &<br>Tobago                 | Trinidad &<br>Tobago                                        |             |
| Nature of relationship                      | Associates                           | Associates                                                  |             | Associates                           | Associates                                                  |             |

## Notes to the Consolidated Financial Statements (continued) 30 September 2018

(Expressed in Thousands of Trinidad and Tobago Dollars)

#### 9 Investments in associates and joint ventures (continued)

| Summarised statement of comprehensive income | Massy Wood<br>Group<br>Limited<br>\$ | Caribbean<br>Industrial<br>Gases<br>Unlimited<br>\$ | Total<br>\$ |
|----------------------------------------------|--------------------------------------|-----------------------------------------------------|-------------|
|                                              |                                      |                                                     |             |
| As at September 30, 2018                     | 4 4 0 4 0 0 0                        |                                                     | 4 047 400   |
| Revenue                                      | 1,101,996                            | 115,492                                             | 1,217,488   |
| Interest income                              | 15                                   |                                                     | 15          |
| Depreciation and amortisation                |                                      | (131)                                               | (131)       |
| Interest expense                             |                                      | (1,000)                                             | (1,000)     |
| Income tax expense                           | 32,767                               | (12,210)                                            | 20,557      |
| Profit for the year                          | 75,651                               | 27,364                                              | 103,015     |
| Comprehensive income                         | 75,651                               | 27,364                                              | 103,015     |
| As at September 30, 2017                     |                                      |                                                     |             |
| Revenue                                      | 1,065,047                            | 121,700                                             | 1,186,747   |
| Interest income                              | 28                                   |                                                     | 28          |
| Depreciation and amortisation                |                                      | (175)                                               | (175)       |
| Interest expense                             |                                      | (943)                                               | (943)       |
| Income tax expense                           | 25,412                               | (22,822)                                            | 2,590       |
| Profit for the year                          | 63,435                               | 25,275                                              | 88,710      |
| Comprehensive income                         | 63,435                               | 25,275                                              | 88,710      |

The Group has investments in associates whose year ends are not coterminous with September 30. These are principally:

|                                                                                                       | Country<br>of incorporation                            | Reporting<br>year end |
|-------------------------------------------------------------------------------------------------------|--------------------------------------------------------|-----------------------|
| Massy Wood Group Limited<br>G4S Holdings Trinidad Limited<br>G4S Security Services (Barbados) Limited | Trinidad and Tobago<br>Trinidad and Tobago<br>Barbados |                       |

# Notes to the Consolidated Financial Statements (continued) 30 September 2018

(Expressed in Thousands of Trinidad and Tobago Dollars)

| 10 | Financial assets                                                                                                                                                       | 2018<br>\$                                                | 2017<br>\$                                               |
|----|------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------|----------------------------------------------------------|
|    | <ul> <li>At amortised cost:</li> <li>Bonds</li> <li>Instalment credit and other accounts (Note 10.1)</li> <li>Hire purchase receivables</li> <li>Mortgages</li> </ul>  | 842,489<br>406,289<br>45,413<br><u>4,851</u><br>1,299,042 | <br><br><br>                                             |
|    | <ul> <li>Fair value through profit or loss:</li> <li>Bonds and treasury bills</li> <li>Listed equities</li> <li>Unlisted equities</li> <li>Investment funds</li> </ul> | 469,613<br>114,763<br>17,384<br><u>244,005</u><br>845,765 | 31,319<br>104,305<br>180<br><u>71,505</u><br>207,309     |
|    | <ul> <li>Available for sale:</li> <li>Bonds and treasury bills</li> <li>Listed equities</li> <li>Unlisted equities</li> <li>Investment funds</li> </ul>                | <br><br><br>                                              | 1,348<br>13,261<br>161,433<br>                           |
|    | Held to maturity<br>Loans and receivables<br>Total                                                                                                                     |                                                           | <u>176,042</u><br>840,405<br><u>416,613</u><br>1,640,369 |
|    | Non-Current portion<br>Current portion                                                                                                                                 | 1,040,568<br>1,104,239<br>2,144,807                       | 859,655<br>780,714<br>1,640,369                          |

#### 10.1 Finance leases

Included in instalment credit and other accounts are amounts relating to finance leases as follows:

| Not later than 1 year<br>Later than 1 year and not later than 5 years | 7,048<br>7,519    | 8,722<br><u>8,443</u>    |
|-----------------------------------------------------------------------|-------------------|--------------------------|
| Unearned finance charges on finance leases                            | 14,567<br>(1,413) | 17,165<br><u>(1,494)</u> |
| Net investment in finance leases                                      | <u> </u>          | 15,671                   |
| Not later than 1 year<br>Later than 1 year and not later than 5 years | 6,178<br>6,976    | 7,665<br>8,006           |
|                                                                       | 13,154            | 15,671                   |

# Notes to the Consolidated Financial Statements (continued) 30 September 2018

(Expressed in Thousands of Trinidad and Tobago Dollars)

| 11 | Instalment credit and other accounts | 2018<br>\$ | 2017<br>\$ |
|----|--------------------------------------|------------|------------|
|    | Non-current portion                  |            | 309,424    |
|    | Current portion                      | <u> </u>   | 177,776    |
| 10 | Deferred in come for                 |            | 487,200    |

#### 12 Deferred income tax

Deferred income taxes are calculated in full, on temporary differences under the liability method using a principal tax rate of 30% (2017: 30%).

The movements in deferred tax assets/(liabilities) are as follows:

#### Deferred income tax assets

|                                            | Accelerated depreciation | Tax losses | Other   | Total    |
|--------------------------------------------|--------------------------|------------|---------|----------|
|                                            | \$                       | \$         | \$      | \$       |
| Year ended September 30, 2018              |                          |            |         |          |
| At beginning of year                       | 30,422                   | 20,456     | 56,098  | 106,976  |
| IFRS 9 initial application<br>adjustments  |                          |            | 15,524  | 15,524   |
| Charge to consolidated income<br>statement | 317                      | (1,013)    | 2,184   | 1,488    |
| Exchange adjustment                        | (1)                      | (16)       | 33      | 16       |
| Other movements                            | (1,644)                  | 1,508      | (5,031) | (5,167)  |
| At end of year                             | 29,094                   | 20,935     | 68,808  | 118,837  |
| Year ended September 30, 2017              |                          |            |         |          |
| At beginning of year                       | 26,216                   | 20,593     | 56,295  | 103,104  |
| Charge to consolidated income<br>statement | 437                      | 15,404     | 4,929   | 20,770   |
| Exchange adjustment                        | 32                       | (16)       | 40      | 56       |
| Other movements                            | 3,737                    | (15,525)   | (5,166) | (16,954) |
| At end of year                             | 30,422                   | 20,456     | 56,098  | 106,976  |

### Notes to the Consolidated Financial Statements (continued) 30 September 2018

(Expressed in Thousands of Trinidad and Tobago Dollars)

### 12 Deferred income tax (continued)

### **Deferred income tax liabilities**

|                                                       | Accelerated<br>depreciation<br>\$ | Pension<br>plan surplus<br>\$ | Other<br>\$    | Total<br>\$    |
|-------------------------------------------------------|-----------------------------------|-------------------------------|----------------|----------------|
| Year ended September 30, 2018<br>At beginning of year | 96,044                            | پ<br>126,112                  | °<br>12,329    | ¥<br>234,485   |
| Charge to consolidated income<br>statement            | (7,409)                           | (581)                         | 3,006          | (4,984)        |
| Exchange adjustment<br>Other movements                | (380)<br>765                      | (22)<br>(1,266)               | (329)<br>7,519 | (731)<br>7,018 |
| At end of year                                        | 89,020                            | 124,243                       | 22,525         | 235,788        |
| Year ended September 30, 2017                         |                                   |                               |                |                |
| At beginning of year                                  | 84,124                            | 122,647                       | 17,397         | 224,168        |
| Charge to consolidated income<br>statement            | 15,869                            | (892)                         | 4,492          | 19,469         |
| Exchange adjustment                                   | (236)                             | (22)                          | (69)           | (327)          |
| Other movements                                       | (3,713)                           | 4,379                         | (9,491)        | (8,825)        |
| At end of year                                        | 96,044                            | 126,112                       | 12,329         | 234,485        |

Deferred tax assets are recognised for tax losses carry-forward to the extent that the realisation of the related tax benefit through the future taxable profits is probable.

| 13 | Retirement benefit assets/obligations                          | 2018<br>\$        | 2017<br>\$        |
|----|----------------------------------------------------------------|-------------------|-------------------|
|    | Retirement benefit assets                                      | Ŷ                 | Ψ                 |
|    | Neal & Massy Group Pension Fund Plan<br>Overseas plans – Other | 395,828<br>79,941 | 401,983<br>65,451 |
|    |                                                                | 475,769           | 467,434           |

The pension plans were valued by independent actuaries using the projected unit credit method.

### Neal & Massy Group Pension Fund Plan

The amounts recognised in the statement of financial position are as follows:

| Fair value of plan assets<br>Present value of obligation | 1,623,329<br>(1,207,670) | 1,697,389<br>(1,174,617) |
|----------------------------------------------------------|--------------------------|--------------------------|
|                                                          | 415,659                  | 522,772                  |
| Unutilisable asset                                       | (19,831)                 | (120,789)                |
| Asset in the statement of financial position             | 395,828                  | 401,983                  |

## Notes to the Consolidated Financial Statements (continued) **30 September 2018** (Expressed in Thousands of Trinidad and Tobago Dollars)

#### Retirement benefit assets/obligations (continued) 13

| Neal & Massy Group Pension Fund Plan (continued)                                                                                                                                                                                  | 2018<br>\$                                                                      | 2017<br>\$                                                             |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------|------------------------------------------------------------------------|
| The movement in the present value of the defined benefit obligation                                                                                                                                                               | n is as follows:                                                                |                                                                        |
| Opening present value of defined benefit obligation<br>Current service cost<br>Interest cost<br>Actuarial (gains)/losses on obligation<br>Benefits paid<br>Closing present value of defined benefit obligation<br>at September 30 | 1,174,617<br>22,035<br>57,617<br>(2,048)<br><u>(44,551)</u><br><u>1,207,670</u> | 1,138,136<br>22,474<br>55,802<br>2,388<br>(44,183)<br><u>1,174,617</u> |
| The movement in the fair value of plan assets for the year is as fol                                                                                                                                                              | lows:                                                                           |                                                                        |
| Opening fair value of plan assets<br>Expected return on plan assets<br>Actuarial (losses)/gains on plan assets<br>Benefits paid                                                                                                   | 1,697,389<br>77,716<br>(107,225)<br><u>(44,551)</u>                             | 1,616,103<br>75,305<br>50,164<br><u>(44,183)</u>                       |
| Closing fair value of plan assets at September 30                                                                                                                                                                                 | 1,623,329                                                                       | 1,697,389                                                              |
| The amounts recognised in the consolidated income statement are                                                                                                                                                                   | e as follows:                                                                   |                                                                        |
| Current service cost<br>Net interest cost                                                                                                                                                                                         | 22,035<br>(20,099)                                                              | 22,474<br>(19,502)                                                     |
| Total included in profit or loss                                                                                                                                                                                                  | <u> </u>                                                                        | 2,972                                                                  |
| Actuarial losses/(gains) recognised in other comprehensive income before tax                                                                                                                                                      | 4,219                                                                           | <u>    (14,894)</u>                                                    |
| Movement in the asset recognised in the consolidated statement of                                                                                                                                                                 | f financial position:                                                           |                                                                        |
| Asset at beginning of year<br>Net pension expense<br>Actuarial (losses)/gains                                                                                                                                                     | 401,983<br>(1,936)<br><u>(4,219)</u>                                            | 390,061<br>(2,972)<br><u>14,894</u>                                    |
| Asset at end of year                                                                                                                                                                                                              | 395,828                                                                         | 401,983                                                                |
| The principal actuarial assumptions used were:;                                                                                                                                                                                   | Per annum                                                                       | Per annum                                                              |
| Discount rate<br>Future salary increases<br>Future pension increases – post retirement                                                                                                                                            | 5.0%<br>5.0%<br>3.0%                                                            | 5.0%<br>5.0%<br>3.0%                                                   |
| Sensitivity                                                                                                                                                                                                                       | 1% increase                                                                     | 1% increase                                                            |
| Discount rate \$                                                                                                                                                                                                                  | (174,042)                                                                       | (169,059)                                                              |

## Notes to the Consolidated Financial Statements (continued) 30 September 2018

(Expressed in Thousands of Trinidad and Tobago Dollars)

### 13 Retirement benefit assets/obligations (continued)

### Neal & Massy Group Pension Fund Plan (continued)

Assumptions regarding future mortality experience are set based on advice from published statistics and experience in each territory.

|                                                                       | 2018             | 2017      |
|-----------------------------------------------------------------------|------------------|-----------|
| Plan assets are comprised as follows:                                 |                  |           |
| Local equities/mutual funds                                           | 37%              | 41%       |
| Local bonds/mortgages                                                 | 15%              | 18%       |
| Foreign investments                                                   | 37%              | 33%       |
| Deferred annuities/insurance policy                                   | 6%               | 6%        |
| Short-term securities/cash/accrued income                             | 5%               | 2%        |
| The average life expectancy in years of a pensioner retiring at age 6 | 0 is as follows: |           |
| Male                                                                  | 81               | 81        |
| Female                                                                | 85               | 85        |
| Overseas plans – Other                                                |                  |           |
|                                                                       | 2018             | 2017      |
| The amounts recognised in the statement of financial position are as  |                  | \$        |
| Fair value of plan assets                                             | 277,628          | 236,418   |
| Present value of the defined benefit obligation                       | (174,843)        | (164,654) |
|                                                                       | 102,785          | 71,764    |
| Unutilisable asset                                                    | (22,844)         | (6,313)   |
| Asset recognised in the statement of financial position               | 79,941           | 65,451    |
| The movement in the defined benefit obligation over the year is as fo | llows:           |           |
| Opening present value of defined benefit obligation                   | 164,654          | 154,898   |
| Current service cost                                                  | 3,910            | 3,599     |
| Interest cost                                                         | 11,961           | 11,020    |
| Plan participant contributions                                        | 3,456            | 3,300     |
| Actuarial losses on obligation                                        | 300              | 3,885     |
| Liabilities extinguished on settlement/curtailment                    |                  | (879)     |
| Exchange differences on foreign plans                                 | (2,135)          | (1,484)   |
| Benefits paid                                                         | (7,303)          | (9,685)   |
| Closing present value of defined benefit obligation                   | 174,843          | 164,654   |

### Notes to the Consolidated Financial Statements (continued) 30 September 2018

(Expressed in Thousands of Trinidad and Tobago Dollars)

### 13 Retirement benefit assets/obligations (continued)

| Overseas plans – Other (continued)                                                                                                                                                                                                                                                                  | 2018<br>\$                                                                   | 2017<br>\$                                                                  |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------|-----------------------------------------------------------------------------|
| The movement in the fair value of plan assets for the year is as follow                                                                                                                                                                                                                             | T                                                                            | Ť                                                                           |
| Opening fair value of plan assets<br>Income from discount rate on utilisable plan assets<br>Actual return on assets greater than/(less than) above<br>Exchange differences on foreign plans<br>Employer contributions<br>Plan participant contributions<br>Administration expenses<br>Benefits paid | 236,418<br>17,293<br>30,204<br>(3,983)<br>2,475<br>3,456<br>(932)<br>(7,303) | 220,524<br>16,015<br>6,517<br>(1,960)<br>2,237<br>3,300<br>(530)<br>(9,685) |
| Closing fair value of plan assets at September 30                                                                                                                                                                                                                                                   | 277,628                                                                      | 236,418                                                                     |
| The amounts recognised in the consolidated income statement are a                                                                                                                                                                                                                                   | s follows:                                                                   |                                                                             |
| Current service cost<br>Net interest cost<br>Administration expenses<br>Curtailments and settlements<br>Total included in other income                                                                                                                                                              | 3,910<br>(5,332)<br>932<br><br>(490)                                         | 3,599<br>(4,994)<br>530<br>(879)<br>(1,744)                                 |
| Actual return on plan assets                                                                                                                                                                                                                                                                        | 47,497                                                                       | 22,532                                                                      |
| Movement in the asset recognised in the consolidated statement of f                                                                                                                                                                                                                                 | inancial position                                                            |                                                                             |
| Asset at beginning of year<br>Actuarial gains/(losses) recognised in other comprehensive income<br>Net pension income<br>Employer contributions                                                                                                                                                     | 65,451<br>11,525<br>490<br>2,475                                             | 62,146<br>(676)<br>1,744<br>2,237                                           |
| Asset at end of year                                                                                                                                                                                                                                                                                | 79,941                                                                       | 65,451                                                                      |
| Actuarial gains/(losses) recognised in other comprehensive income                                                                                                                                                                                                                                   | 11,525                                                                       | <u>    (676)</u>                                                            |
| The principal actuarial assumptions used were:                                                                                                                                                                                                                                                      | Derennum                                                                     | Derennum                                                                    |
|                                                                                                                                                                                                                                                                                                     | Per annum                                                                    | Per annum                                                                   |
| Discount rate<br>Future salary increases<br>Future NIS increases<br>Future pension increases<br>Future bonuses                                                                                                                                                                                      | 6%-7.75%<br>4.5%-5.0%<br>4%<br>1%-4%<br>0%-2%                                | 6%-9%<br>5%-6.5%<br>4%-5.5%<br>1%-5%<br>0%-2%                               |
|                                                                                                                                                                                                                                                                                                     |                                                                              |                                                                             |

Assumptions regarding future mortality experience are set based on advice from published statistics and experience in each territory.

### Notes to the Consolidated Financial Statements (continued) 30 September 2018

(Expressed in Thousands of Trinidad and Tobago Dollars)

#### 13 Retirement benefit assets/obligations (continued)

| Retirement benefit obligations                                                                                      | 2018<br>\$                               | 2017<br>\$                               |
|---------------------------------------------------------------------------------------------------------------------|------------------------------------------|------------------------------------------|
| Barbados Shipping & Trading (BST) – medical plan<br>Barbados Shipping & Trading (BST) – pension plan<br>Other plans | (101,910)<br>(26,353)<br><u>(55,287)</u> | (98,141)<br>(50,338)<br><u>(50,597</u> ) |
|                                                                                                                     | (183,550)                                | (199,076)                                |

### **Overseas plans – BS&T**

The amounts recognised in the statement of financial position are as follows:

| Fair value of plan assets<br>Present value of the defined benefit obligation                                                                                                                                                                                      | 594,025<br>(547,003)                                                   | 554,037<br><u>(545,370)</u>                                           |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------|-----------------------------------------------------------------------|
| Unrecognised asset due to limit                                                                                                                                                                                                                                   | 47,022<br>(73,375)                                                     | 8,667<br><u>(59,005</u> )                                             |
| Liability in the statement of financial position                                                                                                                                                                                                                  | (26,353)                                                               | (50,338)                                                              |
| The movement in the defined benefit obligation over the year is as for                                                                                                                                                                                            | ollows:                                                                |                                                                       |
| Opening present value of defined benefit obligation<br>Current service cost<br>Interest cost<br>Actuarial gains on obligation<br>Exchange differences on foreign plans<br>Benefits paid<br>Closing present value of defined benefit obligation at<br>30 September | 545,370<br>7,842<br>41,557<br>(12,188)<br>1,622<br>(37,200)<br>547,003 | 541,921<br>8,145<br>41,272<br>(9,281)<br>1,610<br>(38,297)<br>545,370 |
| The movement in the fair value of plan assets for the year is as follo                                                                                                                                                                                            | WS:                                                                    |                                                                       |
| Opening fair value of plan assets<br>Income from discount rate on utilisable plan assets<br>Actual return on assets greater than/(less than) above<br>Administration expenses<br>Employer contributions<br>Exchange differences<br>Benefits paid                  | 554,037<br>42,639<br>6,922<br>(254)<br>26,236<br>1,645<br>(37,200)     | 500,771<br>38,994<br>11,913<br>(907)<br>40,076<br>1,487<br>(38,297)   |
| Closing fair value of plan assets at September 30                                                                                                                                                                                                                 | 594,025                                                                | 554,037                                                               |

## Notes to the Consolidated Financial Statements (continued) 30 September 2018

(Expressed in Thousands of Trinidad and Tobago Dollars)

#### 13 Retirement benefit assets/obligations (continued) 2018 2017 \$ \$ **Overseas plans – BS&T (continued)** The amounts recognised in the consolidated income statement are as follows: 7,842 Current service cost 8,145 Net interest cost (1,082)2.278 Administration expenses 254 907 Expense recognised in the income statement 7,014 11,330 Actual return on plan assets 49,561 50,907 Liability at beginning of year (50, 338)(41, 150)Increase in unrecognisable asset (59,005)(14, 345)Income recognised in other comprehensive income 19,107 21,071 Net pension expense (7,013) (11, 330)Contributions paid 26,236 40,076 Liability at end of year (26,353) (50,338) 2018 2017 The principal actuarial assumptions used were: Per annum Per annum **Discount rates** 7.75% 7.75%

Future salary increases5.75%5.75%Future NIS increases3.50%3.50%Future pension increases – past service0.75%0.75%Future pension increases – future service0.75%0.75%

Assumptions regarding future mortality experience were obtained from published statistics and experience in each territory.

The average life expectancy in years of a pensioner retiring at age 65 is as follows:

| Male   | 81 | 81 |
|--------|----|----|
| Female | 85 | 85 |

### BS&T – medical plans

The principal actuarial assumptions used were:

|                                | Per annum | Per annum |
|--------------------------------|-----------|-----------|
| Discount rate                  | 7.75%     | 7.75%     |
| Annual increase in health care | 4.50%     | 4.50%     |

## Notes to the Consolidated Financial Statements (continued) 30 September 2018

(Expressed in Thousands of Trinidad and Tobago Dollars)

| 14 | Inventories                                                                                                  | 2018<br>\$                               | 2017<br>\$                                     |
|----|--------------------------------------------------------------------------------------------------------------|------------------------------------------|------------------------------------------------|
|    | Finished goods and goods for resale<br>Goods in transit<br>Raw materials and consumables<br>Work in progress | 1,213,186<br>359,005<br>66,168<br>14,834 | 1,244,596<br>222,898<br>89,922<br><u>9,593</u> |
|    |                                                                                                              | 1,653,193                                | 1,567,009                                      |

The cost of inventories recognised as expense and included in 'cost of sales' amounted to \$7,842,521 (2017: \$7,871,935).

### 15 Trade and other receivables

| Trade receivables<br>Receivables with related parties<br>Less: provision for impairment of receivables | 1,470,486<br>18,949<br><u>(177,593)</u> | 1,272,856<br>3,742<br><u>(98,308)</u>  |
|--------------------------------------------------------------------------------------------------------|-----------------------------------------|----------------------------------------|
| Trade receivables – net                                                                                | 1,311,842                               | 1,178,290                              |
| Reinsurance assets (Note 25)<br>Other debtors and prepayments<br>Less: provision for impairment        | 1,115,570<br>542,670<br><u>(5,852)</u>  | 1,914,587<br>962,225<br><u>(1,433)</u> |
| Other debtors and prepayments – net                                                                    | 1,652,388                               | 2,875,379                              |
|                                                                                                        | 2,964,230                               | 4,053,669                              |

Included in other debtors and prepayments in the prior year is \$1,914,587 of Reinsurance Recoverable on the \$1,976,740 of Claims outstanding from Hurricanes (Note 25).

### 16 Statutory deposits with regulators

This comprises the following:

- Massy United Insurance Ltd This entity is registered to conduct insurance business under legislation in each relevant jurisdiction. This legislation may prescribe a number of requirements with respect to deposits, investment of funds and solvency for the protection of policy holders. In order to satisfy the legislative requirements of the various jurisdictions, a portion of cash and cash equivalents have been deposited or are held in trust to the order of the regulators.
- Massy Finance GFC Ltd The Financial Institutions Act, 2008 requires that every non-banking financial institution licensed under the Act in the Republic of Trinidad and Tobago hold and maintain a non-interest bearing deposit account with the Central Bank of Trinidad and Tobago equivalent to 9% of the total deposit liabilities of that institution. As at 30 September 2018 and 2017, Massy Finance GFC Ltd complied with the above requirement.

## Notes to the Consolidated Financial Statements (continued) 30 September 2018

(Expressed in Thousands of Trinidad and Tobago Dollars)

| 17 | Cash and cash equivalents                            | 2018<br>\$                  | 2017<br>\$                  |
|----|------------------------------------------------------|-----------------------------|-----------------------------|
|    | Cash at bank and in hand<br>Short-term bank deposits | 1,438,545<br><u>187,587</u> | 1,404,313<br><u>161,632</u> |
|    |                                                      | 1,626,132                   | 1,565,945                   |

Deposits have an average maturity of less than 90 days.

Cash, cash equivalents and bank overdrafts and short term borrowings include the following for the purposes of the cash flow statement:

| Cash and cash equivalents    | 1,626,132       | 1,565,945       |
|------------------------------|-----------------|-----------------|
| Bank overdrafts (Note 22)    | <u>(26,511)</u> | <u>(34,488)</u> |
| Cash, net of bank overdrafts | 1,599,621       | 1,531,457       |

### 18 Share capital

| Share Capital                                   | Number of<br>shares<br># | Ordinary<br>shares<br>\$ | Total<br>\$ |
|-------------------------------------------------|--------------------------|--------------------------|-------------|
| At September 30, 2017<br>Employee share grant – | 97,743                   | 760,607                  | 760,607     |
| value of services provided                      |                          | 2,909                    | 2,909       |
| At September 30, 2018                           | 97,743                   | 763,516                  | 763,516     |
| At September 30, 2016<br>Employee share grant – | 97,743                   | 753,261                  | 753,261     |
| value of services provided                      |                          | 7,346                    | 7,346       |
| At September 30, 2017                           | 97,743                   | 760,607                  | 760,607     |

The total authorised number of ordinary shares is unlimited with no par value. All issued shares are fully paid.

The Shareholders of Massy Holdings Ltd. approved a Performance Share Plan for the benefit and long-term incentive of selected Senior Executives of Massy Holdings Ltd. and its subsidiaries, under which shares may be granted to such Executives. The Plan was approved on September 26, 2013 and the first tranche of shares was awarded on October 1, 2013 for the Executive Performance Period of October 1, 2012 to September 30, 2013. The award is a conditional right to receive a grant of shares which may only vest where the Base Share Price grows by a compound annual growth rate, approved each year by the Board of Directors.

## Notes to the Consolidated Financial Statements (continued) 30 September 2018

(Expressed in Thousands of Trinidad and Tobago Dollars)

### 18 Share capital (continued)

The Base Share Price will be calculated based on the average market price of the shares, for the last ten trading days, in the calendar month immediately preceding the Grant Date. Shares may vest between three and six years from the Grant Date subject to, the applicable compound annual growth rate from the Base Share Price, which must be achieved to trigger the vesting and issue of the shares. The amount recognised in the income statement of \$2,909 (2017: \$7,346) is the best estimate of the award value over its specified life – i.e. until vesting or expiry. At this time, no Performance Share Plan Grants have satisfied the condition to be vested.

In 2017, this plan was suspended and therefore no new share grants were issued to the Executives of Massy Holdings Ltd. and its subsidiaries. A deferred cash compensation plan has been introduced which is linked to the Group's EPS.

| ) | Dividends per share                                                                                        | 2018<br>\$        | 2017<br>\$        |
|---|------------------------------------------------------------------------------------------------------------|-------------------|-------------------|
|   | Interim paid – 52 cents per share (2017 – 52 cents)<br>Final paid – 158 cents per share (2016 – 159 cents) | 50,826<br>154,434 | 50,826<br>155,411 |
|   |                                                                                                            | 205,260           | 206,237           |

On December 21, 2018 the Board of Directors of Massy Holdings Ltd. declared a final dividend per share of \$1.58, bringing the total dividends per share for the financial year ended September 30, 2018 to \$2.10 (2017 - \$2.10).

### 20 Other reserves

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|                                     | Translation<br>reserve<br>\$ | Catastrophe<br>reserve<br>(Note 20.2)<br>\$ | Statutory<br>and general<br>banking<br>reserves<br>(Note 20.1)<br>\$ | Other<br>amounts<br>\$ | Total<br>\$ |
|-------------------------------------|------------------------------|---------------------------------------------|----------------------------------------------------------------------|------------------------|-------------|
| As at                               | Ψ                            | Ψ                                           | Ψ                                                                    | Ψ                      | Ŷ           |
| 30 September 2018                   |                              |                                             |                                                                      |                        |             |
| Balance at beginning<br>of year     | (70, 430)                    | 339,656                                     | 17,000                                                               | (222,107)              | 64,119      |
| Currency translation<br>adjustments | (11,739)                     |                                             |                                                                      |                        | (11,739)    |
| Transfer to other reserves          |                              | 41,054                                      | 1,000                                                                | 4,819                  | 46,873      |
| Balance at end of year              | (82,169)                     | 380,710                                     | 18,000                                                               | (217,288)              | 99,253      |

# Notes to the Consolidated Financial Statements (continued) 30 September 2018

(Expressed in Thousands of Trinidad and Tobago Dollars)

### 20 Other reserves (continued)

|                                                | Translation<br>reserve<br>\$ | Catastrophe<br>reserve<br>(Note 20.2)<br>\$ | Statutory<br>and general<br>banking<br>reserves<br>(Note 20.1)<br>\$ | Other<br>amounts<br>\$ | Total<br>\$ |
|------------------------------------------------|------------------------------|---------------------------------------------|----------------------------------------------------------------------|------------------------|-------------|
| As at<br>30 September 2017                     |                              |                                             |                                                                      |                        |             |
| Balance at beginning<br>of year                | (61,276)                     | 93,548                                      | 17,000                                                               | (183,399)              | (134,127)   |
| Reclassification from<br>other provisions      |                              | 214,767                                     |                                                                      |                        | 214,767     |
| Balance at beginning<br>of the year – restated | (61,276)                     | 308,315                                     | 17,000                                                               | (183,399)              | 80,640      |
| Currency translation<br>adjustments            | (9,154)                      |                                             |                                                                      |                        | (9,154)     |
| Purchase of non-<br>controlling interest       |                              |                                             |                                                                      | (14,648)               | (14,648)    |
| Other reserve<br>movements                     |                              | 31,341                                      |                                                                      | (24,060)               | 7,281       |
| Balance at end of year                         | (70,430)                     | 339,656                                     | 17,000                                                               | (222,107)              | 64,119      |

### Reclassification

In previous years, the TIRCL's catastrophe reserve of \$214,767 was classified within provisions for other liabilities and charges. This was reclassified into a separate component of equity in other reserves in keeping with the requirements of International Financial Reporting Standard #4 – Insurance Contracts during the year ended 30 September 2018. There was no material impact on the consolidated statement of profit or loss and the consolidated statement of other comprehensive income as a result of this reclassification for the years ended 30 September 2017 and 30 September 2016 respectively.

|                                                 | As previously<br>reported<br>\$ | Reclassification<br>\$ | As restated<br>\$ |
|-------------------------------------------------|---------------------------------|------------------------|-------------------|
| As at 1 October 2017                            |                                 |                        |                   |
| Provisions for other liabilities<br>and charges | 300,039                         | (214,767)              | 85,272            |
| Other reserves                                  | (150,648)                       | 214,767                | 64,119            |
| As at 1 October 2016                            |                                 |                        |                   |
| Provisions for other liabilities<br>and charges | 329,518                         | (214,767)              | 114,751           |
| Other reserves                                  | (134,127)                       | 214,767                | 80,640            |

### 20 Other reserves (continued)

### 20.1 Statutory and General Banking Reserves

These are applicable to Massy Finance GFC Ltd as follows:

- Statutory Reserve The Financial Institutions Act, 2008 requires a financial institution to transfer annually a minimum of 10% of its profit after taxation to a reserve fund until the balance on this reserve is equal to the paid-up capital of the institution. The reserve amounted to \$15,000 (2017: \$15,000).
- General Baking Reserve In keeping with the Financial Institutions (Prudential Criteria) Regulations, 1994, the Company has set aside a reserve out of retained earnings to provide against unforeseen losses on the loan portfolio. The reserve amounted to \$3,000 (2017: \$2,000).

### 20.2 Catastrophe Reserve

This comprises reserves arising from two entities:

- Massy United Insurance Ltd This entity transfers from its retained earnings, as permitted in Section 155 of the Insurance Act, 1996 – 32, 25% of net premium income earned arising from its property business into a reserve established to cover claims made by the Group's policyholders arising from a catastrophic event, which is included as a separate component of equity. The reserve amounted to \$134,715 (2017: \$124,889).
- The Interregional Reinsurance Company Limited (TIRCL) Appropriations from Retained Earnings are periodically made to this reserve as determined by the Directors. The reserve is intended to be only available to meet both current and future losses arising under the entity's insurance policies from catastrophic events. The reserve amounted to \$245,995 (2017: \$214,767).

### 21 Non-controlling interests

The following is an analysis of non-controlling interest which are material and individually immaterial to the Group:

|                                                                                         | 2018<br>\$        | 2017<br>\$        |
|-----------------------------------------------------------------------------------------|-------------------|-------------------|
| Material non-controlling interests<br>Individually immaterial non-controlling interests | 192,416<br>37,921 | 200,485<br>40,397 |
|                                                                                         | 230,337           | 240,882           |

### Notes to the Consolidated Financial Statements (continued) 30 September 2018

(Expressed in Thousands of Trinidad and Tobago Dollars)

### 21 Non-controlling interests (continued)

The following is a movement analysis of subsidiaries with non-controlling interests that are material to the Group:

| Roberts<br>Manufacturing<br>Co Limited<br>\$ | Massy<br>Integrated<br>Retail<br>(SLU) Ltd<br>\$                                                                                          | Total<br>\$                                                                                                                                                                                                                                                                                                                                                                                                                      |
|----------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
|                                              |                                                                                                                                           |                                                                                                                                                                                                                                                                                                                                                                                                                                  |
| 115,747                                      | 84,738                                                                                                                                    | 200,485                                                                                                                                                                                                                                                                                                                                                                                                                          |
| 13,160                                       | 27,811                                                                                                                                    | 40,971                                                                                                                                                                                                                                                                                                                                                                                                                           |
| (13,467)                                     | (20,400)                                                                                                                                  | (33,867)                                                                                                                                                                                                                                                                                                                                                                                                                         |
|                                              | 340                                                                                                                                       | 340                                                                                                                                                                                                                                                                                                                                                                                                                              |
| (15,351)                                     | (162)                                                                                                                                     | (15,513)                                                                                                                                                                                                                                                                                                                                                                                                                         |
| 100,089                                      | 92,327                                                                                                                                    | 192,416                                                                                                                                                                                                                                                                                                                                                                                                                          |
|                                              |                                                                                                                                           |                                                                                                                                                                                                                                                                                                                                                                                                                                  |
| 114,323                                      | 77,125                                                                                                                                    | 191,448                                                                                                                                                                                                                                                                                                                                                                                                                          |
| 14,074                                       | 25,590                                                                                                                                    | 39,664                                                                                                                                                                                                                                                                                                                                                                                                                           |
| (13,429)                                     | (19,123)                                                                                                                                  | (32,552)                                                                                                                                                                                                                                                                                                                                                                                                                         |
|                                              | 311                                                                                                                                       | 311                                                                                                                                                                                                                                                                                                                                                                                                                              |
| 779                                          | 835                                                                                                                                       | 1,614                                                                                                                                                                                                                                                                                                                                                                                                                            |
| 115,747                                      | 84,738                                                                                                                                    | 200,485                                                                                                                                                                                                                                                                                                                                                                                                                          |
|                                              | Manufacturing<br>Co Limited<br>\$<br>115,747<br>13,160<br>(13,467)<br><br>(15,351)<br>100,089<br>114,323<br>14,074<br>(13,429)<br><br>779 | Roberts<br>Manufacturing<br>Co Limited<br>\$         Integrated<br>Retail<br>(SLU) Ltd<br>\$           115,747         84,738           13,160         27,811           (13,467)         (20,400)            340           (15,351)         (162)           100,089         92,327           114,323         77,125           14,074         25,590           (13,429)         (19,123)            311           779         835 |

# Notes to the Consolidated Financial Statements (continued) 30 September 2018

(Expressed in Thousands of Trinidad and Tobago Dollars)

### 21 Non-controlling interests (continued)

Set out below is summarised financial information for each subsidiary that has non-controlling interests that are material to the Group. The amounts disclosed for each subsidiary are before inter-company eliminations.

| eiminauons.                                           |                                              | Massy                                   |                       |
|-------------------------------------------------------|----------------------------------------------|-----------------------------------------|-----------------------|
|                                                       | Roberts<br>Manufacturing<br>Co Limited<br>\$ | Integrated<br>Retail (SLU)<br>Ltd<br>\$ | Total<br>\$           |
| As at September 30, 2018                              |                                              |                                         |                       |
| Summarised balance sheet:                             |                                              |                                         | 101.010               |
| Current assets                                        | 166,609                                      | 234,704                                 | 401,313               |
| Non-current assets<br>Current liabilities             | 82,575                                       | 153,022                                 | 235,597               |
| Non-current liabilities                               | (54,305)<br>(19,604)                         | (105,772)<br>(32,743)                   | (160,077)<br>(52,347) |
|                                                       |                                              |                                         |                       |
| Net assets                                            | 175,275                                      | 249,211                                 | 424,486               |
| Summarised statement of comprehensive income:         |                                              |                                         |                       |
| Revenue                                               | 411,081                                      | 1,264,716                               | 1,675,797             |
| Profit for the year                                   | 24,883                                       | 16,850                                  | 41,733                |
| Other comprehensive income                            |                                              |                                         |                       |
| Summarised statement of cash flows:                   |                                              |                                         |                       |
| Operating activities                                  | 11,709                                       | 71,103                                  | 82,812                |
| Investing activities                                  | (27,207)                                     | (22,035)                                | (49,242)              |
| Financing activities                                  | (5,954)                                      | (23,835)                                | (29,789)              |
| Net change in cash flows                              | (21,452)                                     | 25,233                                  | 3,781                 |
| As at September 30, 2017<br>Summarised balance sheet: |                                              |                                         |                       |
| Current assets                                        | 196,490                                      | 186,811                                 | 383,301               |
| Non-current assets                                    | 83,293                                       | 184,825                                 | 268,118               |
| Current liabilities<br>Non-current liabilities        | (57,452)<br>(16,109)                         | (102,196)<br>(37,605)                   | (159,648)<br>(53,714) |
| Net assets                                            | 206,222                                      | 231,835                                 | 438,057               |
| Net assets                                            | 200,222                                      | 231,033                                 | 430,037               |
| Summarised statement of comprehensive income:         |                                              |                                         |                       |
| Revenue                                               | 388,808                                      | 1,206,221                               | 1,595,029             |
| Profit for the year                                   | 25,151                                       | 12,485                                  | 37,636                |
| Other comprehensive income                            |                                              |                                         |                       |
| Summarised statement of cash flows:                   |                                              |                                         |                       |
| Operating activities                                  | 16,943                                       | 75,301                                  | 92,244                |
| Investing activities                                  | (11,010)                                     | (9,967)                                 | (20,977)              |
| Financing activities                                  | (26,798)                                     | (25,705)                                | (52,503)              |
| Net change in cash flows                              | (20,865)                                     | 39,629                                  | 18,764                |
|                                                       | · · · ·                                      |                                         |                       |

## Notes to the Consolidated Financial Statements (continued) 30 September 2018

(Expressed in Thousands of Trinidad and Tobago Dollars)

### 22 Borrowings

| Dorrowings                                                                                       | 2018<br>\$                                         | 2017<br>\$                                         |
|--------------------------------------------------------------------------------------------------|----------------------------------------------------|----------------------------------------------------|
| Secured advances and mortgage loans<br>Unsecured advances<br>Bank overdrafts<br>Total borrowings | 404,760<br>1,889,145<br><u>26,511</u><br>2,320,416 | 418,876<br>1,808,582<br><u>34,488</u><br>2,261,946 |
| Less short-term borrowings                                                                       | <u>(452,611)</u>                                   | <u>(356,355)</u>                                   |
| Medium and long-term borrowings                                                                  | 1,867,805                                          | 1,905,591                                          |
| Short-term borrowings comprise:                                                                  |                                                    |                                                    |
| Bank overdrafts<br>Current loan instalments                                                      | 26,511<br>426,100                                  | 34,488<br>321,867                                  |
|                                                                                                  | 452,611                                            | 356,355                                            |

On July 30, 2014, Massy Holdings Ltd. issued a \$1.2B TT Dollar Fixed Rate Bond. A private auction system was used to determine the issue size and cost of each series of the Bond issue. RBC Merchant Bank (Caribbean) Limited was the Arranger and RBC Trust (Trinidad & Tobago) Limited was the Trustee. The bond was issued at a premium. The face value of both series was \$600M each with a tenure of 10 years (Series A) and 15 years (Series B) and a coupon of 4.00% and 5.25% respectively. Interest is paid on a semi-annual basis in arrears and the principal will be repaid via a bullet payment at maturity. The bond payable is shown net of any investor's interests held by the parent.

Total borrowings include secured liabilities of \$374,664 (2017: \$358,920).

Bank borrowings are secured by the land and buildings of the Group.

### 22.1 Net debt reconciliation

|                                                                                                                                | Cash and cash<br>equivalents, net<br>of overdrafts<br>\$ | Borrowings<br>\$                             | Total<br>\$                                |
|--------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------|----------------------------------------------|--------------------------------------------|
| Year ended 30 September 2018                                                                                                   |                                                          |                                              |                                            |
| At beginning of year<br>Proceeds on new borrowings<br>Principal repayments on borrowings<br>Capitalised interest on borrowings | 1,531,457<br><br><br>                                    | (2,227,458)<br>(176,281)<br>110,156<br>(322) | (696,001)<br>(176,281)<br>110,156<br>(322) |
| Effect of exchange rate changes<br>on cash and bank overdrafts                                                                 | (1,807)                                                  |                                              | (1,807)                                    |
| Other cash flows                                                                                                               | 69,971                                                   |                                              | 69,971                                     |
| At end of year                                                                                                                 | 1,599,621                                                | (2,293,905)                                  | (694,284)                                  |

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## Notes to the Consolidated Financial Statements (continued) 30 September 2018

(Expressed in Thousands of Trinidad and Tobago Dollars)

### 22.1 Net debt reconciliation (continued)

|                                                                                          | Cash and cash<br>equivalents, net<br>of overdrafts | Borrowings                                  | Total                                       |
|------------------------------------------------------------------------------------------|----------------------------------------------------|---------------------------------------------|---------------------------------------------|
|                                                                                          | \$                                                 | \$                                          | \$                                          |
| Year ended 30 September 2017                                                             |                                                    |                                             |                                             |
| At beginning of year<br>Proceeds on new borrowings<br>Principal repayments on borrowings | 2,019,391<br><br>                                  | (2,217,893)<br>(148,105)<br>417,054         | (198,502)<br>(148,105)<br>417,054           |
| Effect of exchange rate changes on<br>cash and bank overdrafts                           | 37,425                                             |                                             | 37,425                                      |
| At end of year                                                                           | (525,359)                                          | (278,514)                                   | (803,873)                                   |
|                                                                                          | 1,531,457                                          | (2,227,458)                                 | (696,001)                                   |
| Customers' deposits                                                                      |                                                    | 2018<br>\$                                  | <b>2017</b><br>\$                           |
| These represent the deposits for fixed terms acc                                         | epted mainly by Mas                                | sy Finance GFC Ltd.                         |                                             |
| Payable within one year<br>Payable between two and five years                            |                                                    | 238,914<br><u>103,232</u><br><u>342,146</u> | 246,312<br><u>105,717</u><br><u>352,029</u> |
| Sectorial analysis of deposit balances                                                   |                                                    |                                             |                                             |
| Private sector<br>Consumers                                                              |                                                    | 65,464<br><u>276,682</u><br>242,146         | 67,607<br><u>284,422</u><br>252,020         |
|                                                                                          |                                                    | 342,146                                     | 352,029                                     |

Interest expense on customers' deposits of \$8,124 (2017: \$8,757) is shown within "other direct costs" in Note 26.

## Notes to the Consolidated Financial Statements (continued) 30 September 2018

(Expressed in Thousands of Trinidad and Tobago Dollars)

| 24 | Trade and other payables          | 2018<br>\$         | 2017<br>\$                |
|----|-----------------------------------|--------------------|---------------------------|
|    | Trade creditors<br>Other payables | 989,447<br>920,423 | 931,743<br><u>985,866</u> |
|    |                                   | 1,909,870          | 1,917,609                 |

Included in other payables is the provision for the Long-Term Incentive Plan. The Shareholders of Massy Holdings Ltd. approved a Long-term Incentive Plan for the benefit of selected Senior Executives of Massy Holdings Ltd. and its subsidiaries. Individuals are awarded an incentive based on a pre-defined multiple of their salary. This amount is then converted into an equivalent number of phantom shares which are then adjusted to reflect individual Key Performance Indicators. The phantom shares awarded are subject to a vesting period of three years. On the vesting date, the settlement amount is determined by multiplying the number of phantom shares by the phantom share grant price. The latter is determined by applying a predetermined P/E ratio to the EPS preceding the year of settlement. No phantom shares have vested.

| Balance at the beginning of the year | 4,106  |       |
|--------------------------------------|--------|-------|
| Current service cost                 | 10,675 | 4,106 |
| Balance at the end of the year       | 14,781 | 4,106 |

#### 25 Liabilities on insurance contracts

The major classes of general insurance written by the Group's insurance operations include motor, property, and other miscellaneous types of general insurance. Risks under these policies usually cover a twelve month duration. Liabilities comprise:

| Outstanding claims | 1,183,730 | 2,363,253      |
|--------------------|-----------|----------------|
| Unearned premiums  | 468,779   | <u>387,092</u> |
|                    | 1,652,509 | 2,750,345      |

Movement in outstanding claims reserve may be analysed as follows:

|                       | Insurance   | Reinsurers' | Insurance   | Reinsurers' |
|-----------------------|-------------|-------------|-------------|-------------|
|                       | liabilities | share       | liabilities | share       |
|                       | 2018        | 2018        | 2017        | 2017        |
|                       | \$          | \$          | \$          | \$          |
| Beginning of the year | 2,363,253   | 1,960,123   | 390,587     | 68,056      |
| Exchange adjustment   | 7,013       | 5,820       | 926         | (252)       |
| Claims incurred       | 74,586      | (115,363)   | 2,207,684   | 1,962,550   |
| Claims paid           | (1,261,122) | (1,018,306) | (235,944)   | (70,231)    |
|                       | 1,183,730   | 832,274     | 2,363,253   | 1,960,123   |

### Notes to the Consolidated Financial Statements (continued) 30 September 2018

(Expressed in Thousands of Trinidad and Tobago Dollars)

### 25 Liabilities on insurance contracts (continued)

Movement in the unearned premium reserve may be analysed as follows:

|                              | Insurance<br>liabilities<br>2018<br>\$ | Reinsurers'<br>share<br>2018<br>\$ | Insurance<br>liabilities<br>2017<br>\$ | Reinsurers'<br>share<br>2017<br>\$ |
|------------------------------|----------------------------------------|------------------------------------|----------------------------------------|------------------------------------|
| Beginning of the year        | 387,092                                | 217,774                            | 366,707                                | 211,122                            |
| Exchange adjustment          | 1,148                                  | 647                                | 225                                    | 124                                |
| Premiums written in the year | 921,442                                | 530,413                            | 807,651                                | 469,411                            |
| Premiums earned in the year  | (840,903)                              | (465,534)                          | (787,491)                              | (462,883)                          |
|                              | 468,779                                | 283,300                            | 387,092                                | 217,774                            |

The reinsurers' share of outstanding claims and unearned premium reserves are included in accounts receivable. Claims reserves comprise provisions for claims reported by policyholders and claims incurred but not yet reported and are established to cover the ultimate cost of settling the liabilities in respect of claims that have occurred and are estimated based on known facts at the statement of financial position date. Outstanding claims reserves are not discounted for the time value of money.

The principal assumption underlying the estimates is past claims development experience. This includes assumptions in respect of average claims costs and claims numbers for each accident year. In addition, larger claims are separately assessed by loss adjusters. Judgement is used to assess the extent to which external factors such as judicial decisions and government legislation affect the estimates. The ultimate liabilities will vary as a result of subsequent developments. Differences resulting from reassessment of the ultimate liabilities are recognised in subsequent periods.

Included in this outstanding claims balance in the prior year, are claims in the amount of \$1,977,740 in relation to two hurricanes that occurred in the last month of the year ended September 30, 2017.

## Notes to the Consolidated Financial Statements (continued) 30 September 2018

(Expressed in Thousands of Trinidad and Tobago Dollars)

### 25 Liabilities on insurance contracts (continued)

Claims development table

| Gross                                        | 2009<br>\$         | 2010<br>\$         | 2011<br>\$         | 2012<br>\$         | 2013<br>\$         | 2014<br>\$         | 2015<br>\$         | 2016<br>\$         | 2017<br>\$             | 2018<br>\$  | Total<br>\$ |
|----------------------------------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|------------------------|-------------|-------------|
| At end of accident<br>year<br>One year later | 140,246<br>212,679 | 159,056<br>199,406 | 291,785<br>351,359 | 139,166<br>178,168 | 151,005<br>159,302 | 185,908<br>153,387 | 222,149<br>220,387 | 296,680<br>285,913 | 2,227,344<br>2,091,375 | 243,529<br> |             |
| Two years later                              | 223,349            | 246,085            | 350,734            | 177,990            | 153,144            | 157,994            | 208,057            | 272,664            |                        |             |             |
| Three years later                            | 217,999            | 244,905            | 349,540            | 157,774            | 153,840            | 157,723            | 197,339            |                    |                        |             |             |
| Four years later                             | 216,006            | 243,359            | 355,715            | 159,470            | 153,864            | 157,332            |                    |                    |                        |             |             |
| Five years later                             | 212,587            | 244,395            | 357,739            | 158,799            | 151,740            |                    |                    |                    |                        |             |             |
| Six years later                              | 209,530            | 245,277            | 356,895            | 156,809            |                    |                    |                    |                    |                        |             |             |
| Seven years later                            | 210,207            | 245,426            | 356,317            |                    |                    |                    |                    |                    |                        |             |             |
| Eight years later                            | 210,171            | 244,396            |                    |                    |                    |                    |                    |                    |                        |             |             |
| Nine years later                             | 212,495            |                    |                    |                    |                    |                    |                    |                    |                        |             |             |
| Cumulative<br>payments                       | 212,495            | 244,396            | 356,317            | 156,809            | 151,740            | 157,332            | 197,339            | 272,664            | 2,091,375              | 243,529     | 4,083,996   |
| to date                                      | 269,785            | 144,839            | 345,911            | 137,462            | 143,427            | 140,450            | 173,235            | 230,012            | 1,244,352              | 101,650     | 2,931,123   |

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## Notes to the Consolidated Financial Statements (continued) **30 September 2018** (Expressed in Thousands of Trinidad and Tobago Dollars)

#### Liabilities on insurance contracts (continued) 25

| Claims development table (continued)             |            |            |            |            |            |            |            |            |            |            |             |
|--------------------------------------------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|-------------|
| Gross                                            | 2009<br>\$ | 2010<br>\$ | 2011<br>\$ | 2012<br>\$ | 2013<br>\$ | 2014<br>\$ | 2015<br>\$ | 2016<br>\$ | 2017<br>\$ | 2018<br>\$ | Total<br>\$ |
| Liability recognized                             | (57,290)   | 99,557     | 10,406     | 19,347     | 8,313      | 16,882     | 24,104     | 42,652     | 847,023    | 141,879    | 1,152,873   |
| Liability in respect of prior years              |            |            |            |            |            |            |            |            |            |            | 30,857      |
| Total liability                                  |            |            |            |            |            |            |            |            |            |            | 1,183,730   |
| Net favourable/<br>(unfavourable)<br>development | (72,248)   | (85,340)   | (64,532)   | (17,643)   | (736)      | 28,577     | 24,810     | 24,015     | 135,969    |            |             |

## Notes to the Consolidated Financial Statements (continued) 30 September 2018

(Expressed in Thousands of Trinidad and Tobago Dollars)

### 25 Liabilities on insurance contracts (continued)

### Claims development table (continued)

| Net Claims                 | 2009<br>\$ | 2010<br>\$ | 2011<br>\$ | 2012<br>\$ | 2013<br>\$ | 2014<br>\$ | 2015<br>\$ | 2016<br>\$ | 2017<br>\$ | 2018<br>\$ | Total<br>\$ |
|----------------------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|-------------|
| At end of<br>accident year | 137,747    | 156,351    | 142,435    | 103,443    | 92,030     | 115,203    | 170,280    | 190,548    | 242,313    | 205,335    | ·           |
| One year later             | 198,041    | 172,636    | 218,334    | 112,781    | 102,804    | 112,537    | 161,335    | 176,249    | 274,625    |            |             |
| Two years later            | 198,171    | 218,352    | 220,488    | 118,428    | 96,355     | 109,998    | 151,790    | 168,437    |            |            |             |
| Three years later          | 193,716    | 217,135    | 220,010    | 123,337    | 96,305     | 105,405    | 142,970    |            |            |            |             |
| Four years later           | 191,427    | 216,221    | 226,895    | 125,271    | 96,890     | 105,239    |            |            |            |            |             |
| Five years later           | 188,385    | 217,150    | 229,026    | 125,123    | 95,082     |            |            |            |            |            |             |
| Six years later            | 185,445    | 218,972    | 227,566    | 122,806    |            |            |            |            |            |            |             |
| Seven years later          | 186,512    | 218,950    | 227,226    |            |            |            |            |            |            |            |             |
| Eight years later          | 186,464    | 217,822    |            |            |            |            |            |            |            |            |             |
| Nine years later           | 188,845    |            |            |            |            |            |            |            |            |            |             |
| Cumulative                 | 188,845    | 217,822    | 227,226    | 122,806    | 95,082     | 105,239    | 142,970    | 168,437    | 274,625    | 205,335    | 1,748,387   |
| payments to date           | 246,380    | 118,785    | 131,590    | 101,197    | 167,539    | 90,313     | 119,208    | 131,915    | 219,516    | 89,427     | 1,415,870   |

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## Notes to the Consolidated Financial Statements (continued) **30 September 2018** (Expressed in Thousands of Trinidad and Tobago Dollars)

| Liabilities on insurance contracts (continued)   |            |            |            |            |            |            |            |            |            |            |             |
|--------------------------------------------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|-------------|
| Claims development                               | table (cor | ntinued)   |            |            |            |            |            |            |            |            |             |
| Net Claims                                       | 2009<br>\$ | 2010<br>\$ | 2011<br>\$ | 2012<br>\$ | 2013<br>\$ | 2014<br>\$ | 2015<br>\$ | 2016<br>\$ | 2017<br>\$ | 2018<br>\$ | Total<br>\$ |
| Liability recognized                             | (57,535)   | 99,037     | 95,636     | 21,609     | (72,457)   | 14,926     | 23,762     | 36,522     | 55,109     | 115,908    | 332,517     |
| Liability in respect of prior years              |            |            |            |            |            |            |            |            |            |            | 18,939      |
| Total liability                                  |            |            |            |            |            |            |            |            |            |            | 351,456     |
| Net favourable/<br>(unfavourable)<br>development | (51,098)   | (61,471)   | (84,791)   | (19,363)   | (3,052)    | 9,964      | 27,310     | 22,111     | (32,312)   |            |             |

## Notes to the Consolidated Financial Statements (continued) 30 September 2018

(Expressed in Thousands of Trinidad and Tobago Dollars)

| 26 | Operating profit before finance costs                                                                                                                                                                    | 2018<br>\$                                                        | 2017<br>\$                                                        |
|----|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------|-------------------------------------------------------------------|
|    | <ul> <li>Revenue:</li> <li>Sale of goods</li> <li>Rendering of services</li> <li>Net interest and other investment income (Note 26.1)</li> <li>Net premium income and other insurance revenue</li> </ul> | 10,318,451<br>1,158,355<br>62,298<br><u>465,698</u><br>12,004,802 | 10,053,492<br>1,229,480<br>60,223<br><u>420,474</u><br>11,763,669 |
|    | <ul> <li>Cost of sales and other direct costs:</li> <li>Cost of sales</li> <li>Net claims and other direct insurance expenses</li> <li>Other direct costs</li> </ul>                                     | (7,842,521)<br>(189,981)<br><u>(677,640)</u>                      | (7,871,935)<br>(245,860)<br><u>(507,826)</u>                      |
|    | Gross profit                                                                                                                                                                                             | <u>(8,710,142)</u><br>3,294,660                                   | <u>(8,625,621)</u><br>3,138,048                                   |
|    | Administrative expenses<br>Other operating expenses<br>Other income                                                                                                                                      | (1,342,228)<br>(1,273,278)<br>190,113                             | · · · · /                                                         |
|    | Operating profit before finance costs                                                                                                                                                                    | 869,267                                                           | 740,903                                                           |

- 26.1 'Net interest and other investment income' is attributable to loans to customers and other financial assets held for investment purposes only. Income from bank balances, short term investments, treasuries and other securities held for cash management purposes is included within interest income (Note 28).
- 26.2 The following items were included in arriving at operating profit:

| Staff and staff related costs<br>Depreciation of property, plant and equipment and investment | 1,791,627 | 1,692,069 |
|-----------------------------------------------------------------------------------------------|-----------|-----------|
| properties                                                                                    | 291,639   | 286,207   |
| Expected credit losses/net impairment expense<br>on financial assets (Note 36.1.2):           |           |           |
| - Trade and other receivables                                                                 | 10,748    | 18,703    |
| <ul> <li>Corporate and sovereign bonds</li> </ul>                                             | 13,816    |           |
| - Instalment credit, hire purchase accounts and other financial assets                        | 4,718     | 3,420     |
| Impairment of goodwill                                                                        | 13,742    | 36,959    |
| Amortisation of other intangible assets                                                       | 10,904    | 4,736     |
| Directors' fees                                                                               | 3,306     | 3,358     |
| Operating lease rentals                                                                       | 108,278   | 110,152   |

## Notes to the Consolidated Financial Statements (continued) 30 September 2018

(Expressed in Thousands of Trinidad and Tobago Dollars)

| 27 | Staff costs                                                                              | 2018<br>\$                          | 2017<br>\$                          |
|----|------------------------------------------------------------------------------------------|-------------------------------------|-------------------------------------|
|    | Staff costs included in cost of sales, selling, general and administrativ                | e expenses are                      | as follows:                         |
|    | Wages and salaries and termination benefits<br>Share based compensation<br>Pension costs | 1,486,694<br>2,909<br><u>51,500</u> | 1,368,248<br>7,346<br><u>47,075</u> |
|    |                                                                                          | 1,541,103                           | <u>1,422,669</u>                    |
|    | Average number of persons employed by the Group during the year:                         |                                     |                                     |
|    | Full time<br>Part time                                                                   | 10,399<br>1,852                     | 10,090<br>1,490                     |
|    |                                                                                          | 12,251                              | 11,580                              |
| 28 | Finance costs – net                                                                      | 2018<br>\$                          | 2017<br>\$                          |
|    | Interest expense (Note 26.1)<br>Interest income (Note 26.1)                              | 121,178<br>(47,122)                 | 109,057<br><u>(53,453</u> )         |
|    | Finance costs – net                                                                      | 74,056                              | 55,604                              |

- 28.1 Borrowing costs of \$322 (2017: \$0) was capitalised during the year using a capitalisation rate of 5.12%.
- 28.2 Income from bank balances, short term investments, treasuries and other securities held for cash management purposes is shown within interest income.

## Notes to the Consolidated Financial Statements (continued) 30 September 2018

(Expressed in Thousands of Trinidad and Tobago Dollars)

| 29 | Income tax expense                                                             | 2018<br>\$                 | 2017<br>\$                        |
|----|--------------------------------------------------------------------------------|----------------------------|-----------------------------------|
|    | Current tax<br>Deferred tax<br>Business levy/green fund levy/withholding taxes | 275,983<br>6,473<br>26,133 | 247,323<br>1,301<br><u>25,841</u> |
|    |                                                                                | 308,589                    | 274,465                           |

The Group's effective tax rate of 35% (2017 – 36%) differs from the statutory Trinidad and Tobago tax rate of 30% as follows:

| Profit before income tax                         | 874,064  | 754,292  |
|--------------------------------------------------|----------|----------|
| Tax calculated at a tax rate of 30%              | 262,219  | 226,288  |
| Effect of different tax rates in other countries | 24,814   | 10,581   |
| Expenses not deductible for tax purposes         | 43,760   | 88,841   |
| Income not subject to tax                        | (54,583) | (78,791) |
| Business levy/green fund levy/withholding taxes  | 26,133   | 25,841   |
| Adjustments to prior year tax provisions         | 6,246    | 1,705    |
| Tax charge                                       | 308,589  | 274,465  |
| The income tax expense is attributable to:       |          |          |
| Trinidad and Tobago subsidiaries                 | 189,039  | 173,342  |
| Overseas subsidiaries                            | 93,820   | 77,202   |
| Associated companies                             | 25,730   | 23,921   |
|                                                  | 308,589  | 274,465  |

#### 30 Earnings per share

Basic earnings per share is calculated by dividing the profit attributable to equity holders of the Company by the weighted average number of ordinary shares in issue during the year.

Profit attributable to shareholders:

| <ul><li>from continuing operations</li><li>from discontinued operations</li></ul> | 519,753<br> | 435,555<br>(59,327) |
|-----------------------------------------------------------------------------------|-------------|---------------------|
|                                                                                   | 519,753     | 376,228             |
| Weighted average number of ordinary shares in issue (thousands)                   | 97,743      | 97,743              |
| Basic earnings per share                                                          |             |                     |
| <ul> <li>from continuing operations</li> </ul>                                    | 5.32        | 4.46                |
| <ul> <li>from discontinued operations</li> </ul>                                  |             | (0.61)              |
|                                                                                   | 5.32        | 3.85                |

(Expressed in Thousands of Trinidad and Tobago Dollars)

### 31 Contingencies

#### Subsidiaries

At September 30, 2018 the Group had contingent liabilities in respect of bonds, guarantees and other matters arising in the ordinary course of business amounting to \$820,106 (2017: \$813,295).

Group companies are defendants in various legal actions. In the opinion of the directors, after taking appropriate legal advice, the outcome of such actions will not give rise to any material unprovided losses.

#### Associates and joint ventures

Massy Holdings Ltd. entered into guarantees with Mitsubishi Heavy Industries Ltd (MHI) under which it guaranteed payment of 10% of Caribbean Gas Chemical Limited's payment obligations to MHI under the contracts for the engineering procurement and construction of the methanol and DME plants and 12.5% of the base equity commitment. MHL's maximum liability under guarantees is \$646,418.

#### 32 Commitments

#### **Capital commitments**

Capital expenditure contracted at the consolidated statement of financial position date but not yet incurred is as follows:

|                               | 2018<br>\$ | 2017<br>\$ |
|-------------------------------|------------|------------|
| Property, plant and equipment | 22,862     | 75,075     |

### **Operating lease commitments - where a Group Company is the lessee:**

The Group leases various retail outlets, offices and warehouses under non-cancellable operating lease agreements. The leases have varying terms, escalation clauses and renewal rights.

The Group also leases various plant and machinery under cancellable operating lease agreements. The Group is required to give a six-month notice for the termination of these agreements.

The future aggregate minimum lease payments under non-cancellable operating leases are as follows:

| No later than 1 year                        | 63,371  | 61,529  |
|---------------------------------------------|---------|---------|
| Later than 1 year and no later than 5 years | 159,315 | 172,310 |
| Later than 5 years                          | 277,495 | 297,546 |
|                                             | 500,181 | 531,385 |

Operating lease commitments - where a Group company is the lessor:

| Less than one year     | 41,022 | 34,828 |
|------------------------|--------|--------|
| One year to five years | 40,075 | 27,968 |
|                        | 81,097 | 62,796 |

# Notes to the Consolidated Financial Statements (continued) 30 September 2018

(Expressed in Thousands of Trinidad and Tobago Dollars)

### 33 Discontinued operations

Massy Communications Ltd. a 75% owned subsidiary, was sold to the Telecommunications Services Company of Trinidad and Tobago effective July 31, 2017 with final sales proceeds to Massy being \$196,330.

|                                                | 2017                                          |
|------------------------------------------------|-----------------------------------------------|
|                                                | \$                                            |
| Loss for the year from discontinued operations | (67,986)                                      |
| Loss attributable to non-controlling interests | 8,659                                         |
| Loss attributable to owners of the parent      | (59,327)                                      |
| (ii) Analysis of the results:                  | Massy<br>Communications<br>Ltd.<br>2017<br>\$ |
| Revenue                                        | 35,812                                        |
| Operating loss before finance costs            | (40,998)                                      |
| Impairment provision                           | (26,692)                                      |
| Finance costs - net                            | (13,677)                                      |
| Share of results of associated company         |                                               |
| Loss before tax of discontinued operations     | (81,367)                                      |
| Тах                                            | 13,381                                        |
| Loss for the year of discontinued operations   | (67,986)                                      |
| Loss attributable to non-controlling interests | 8,659                                         |
| Loss attributable to equity shareholders       | (59,327)                                      |

| (iii) Cashflow Impact: | Massy<br>Communications<br>Ltd.<br>2017 |
|------------------------|-----------------------------------------|
|                        | \$                                      |
| Operating cash flows   | (682)                                   |
| Investing cash flows   | 161,227                                 |
| Financing cash flows   |                                         |
| Total cash flows       | 160,445                                 |

### 34 Related party transactions

The ultimate parent of the Group is Massy Holdings Ltd. (incorporated in the Republic of Trinidad and Tobago).

The following transactions were carried out with related parties:

|    |                                                                                                         | 2018<br>\$                       | 2017<br>\$                      |
|----|---------------------------------------------------------------------------------------------------------|----------------------------------|---------------------------------|
| a. | Sales of goods                                                                                          |                                  |                                 |
|    | Associates                                                                                              | 32,727                           | 33,091                          |
|    | Goods are sold on the basis of the price lists in force with non-r                                      | elated parties.                  |                                 |
| b. | Purchases of goods                                                                                      |                                  |                                 |
|    | Associates                                                                                              | 6,616                            | 3,086                           |
|    | Goods purchased from entities controlled by non-executives directors                                    | 137,249                          | 137,468                         |
|    | Goods are bought on the basis of the price lists in force with no                                       | n-related parties.               |                                 |
| c. | Key management compensation                                                                             |                                  |                                 |
|    | Salaries and other short-term employee benefits<br>Post-employment benefits<br>Share-based compensation | 104,771<br>6,810<br><u>2,909</u> | 93,327<br>6,066<br><u>7,346</u> |
|    |                                                                                                         | 114,490                          | 106,739                         |
| d. | Year-end balances arising from sales/purchases of goods/servi                                           | ices                             |                                 |
|    | Receivables from related parties:<br>Associates                                                         | 15,523                           | 3,647                           |
|    | Payables to related parties:<br>Associates                                                              | 3,611                            | 1,410                           |

# Notes to the Consolidated Financial Statements (continued) 30 September 2018

(Expressed in Thousands of Trinidad and Tobago Dollars)

| 34 | Rela                                                                                     | ated party transactions (continued)                                                                                                          | 2018<br>\$                                          | 2017<br>\$                                      |
|----|------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------|-------------------------------------------------|
|    | The following transactions were carried out with related parties: (continued) ${}^{m v}$ |                                                                                                                                              |                                                     | Ψ                                               |
|    | e.                                                                                       | Loans to associates                                                                                                                          |                                                     |                                                 |
|    |                                                                                          | Beginning of year<br>Loans advanced during the year<br>Loans repayments received<br>Interest charged<br>Interest received<br>End of the year | 14,433<br>2,159<br>(8,220)<br>291<br>(285)<br>8,378 | 17,338<br><br>(2,856)<br>565<br>(614)<br>14,433 |
|    | f.                                                                                       | Loans from associates                                                                                                                        |                                                     |                                                 |
|    |                                                                                          | Beginning of year<br>Other movements<br>End of the year                                                                                      | <br>                                                | 2,411<br>(2,411)<br>                            |
|    | g.                                                                                       | Total loans to other related parties                                                                                                         |                                                     |                                                 |
|    |                                                                                          | Beginning of year<br>Loans advanced during year<br>Loan repayments received                                                                  | 144<br>4,329<br>(3,436)                             | 144<br>6,533<br>(6,533)                         |
|    |                                                                                          | Interest charged<br>Interest received<br>End of the year                                                                                     | 503<br>                                             | <br><br>144                                     |
|    | h.                                                                                       | Customer deposits to related parties                                                                                                         | 7,445                                               | 9,570                                           |

### 35 Business combinations

On February 1, 2017 the Group acquired 100% of the issued share capital of the Automontaña Group. The acquisition has increased the Group's market share in the Automotive Industry in Colombia.

The following table summarises the consideration paid, the fair value of assets acquired and liabilities assumed at the acquisition date:

| Purchase consideration       | 2017<br>\$         |
|------------------------------|--------------------|
| Cash paid                    | <u>    103,610</u> |
| Total purchase consideration | <u>    103,610</u> |

### Notes to the Consolidated Financial Statements (continued) 30 September 2018

(Expressed in Thousands of Trinidad and Tobago Dollars)

### 35 Business combinations (continued)

The assets and liabilities recognized as a result of the acquisition are as follows:

|                                                 | 2017<br>\$<br>Fair Value |
|-------------------------------------------------|--------------------------|
| Cash and short term investments                 | 25,515                   |
| Trade receivables                               | 11,228                   |
| Inventories                                     | 96,985                   |
| Tax receivable                                  | 6,618                    |
| Other assets                                    | 384                      |
| Fixed assets                                    | 19,261                   |
| Other non-current assets                        | 10,756                   |
| Current portion-medium and long term borrowings | (92,012)                 |
| Trade payable                                   | (31,014)                 |
| Tax payable                                     | (8,322)                  |
| Other liabilities                               | (15,156)                 |
| Total identifiable net assets acquired          | 24,243                   |
| Goodwill                                        | 79,367                   |
|                                                 | 103,610                  |

# Notes to the Consolidated Financial Statements (continued) 30 September 2018

(Expressed in Thousands of Trinidad and Tobago Dollars)

### 35 Business combinations (continued)

| Purchase consideration-cash outflow                         | 2047       |
|-------------------------------------------------------------|------------|
| Outflow of cash to acquire subsidiary, net of cash acquired | 2017<br>\$ |
| Cash consideration                                          | 103,610    |
| Less: balances acquired                                     |            |
| Cash                                                        | 25,515     |
| Net outflow of cash-investing activities                    | 78,095     |

Acquisition-related costs

Acquisition-related costs of \$2,045 that were not directly attributable to the issue of shares are included in other expenses in the income statement and in operating cash flows in the statement of cash flows.

### 36 Financial risk management

### 36.1 Financial risk factors

The Group's activities expose it to a variety of financial risks. The Group's aim therefore is to achieve an appropriate balance between risk and return and minimise potentially adverse effects on the Group's financial performance. This is achieved by the analysis, evaluation, acceptance and management of the Group's risk exposure.

The Board of Directors is ultimately responsible for the establishment and oversight of the Group's risk management framework. The main financial risks of the Group relate to the availability of funds to meet business needs, the risk of default by counterparties to financial transactions, and fluctuations in interest and foreign exchange rates. The treasury function manages the financial risks that arise in relation to underlying business needs and operates within clear policies and stringent parameters. The function does not operate as a profit centre and the undertaking of speculative transactions is not permitted.

The Group's principal financial liabilities comprise bank loans, operating overdrafts and trade payables, which are used to finance Group operations. There are various financial assets such as trade receivables, investments, loans receivable, cash and short term deposits which emanate from its operations. The main risks arising from the Group's financial instruments are credit risk, liquidity risk, foreign currency risk, interest rate risk and equity securities price risk.

The following contains information relative to the Group's exposure to each of the above risks, including quantitative disclosures.

### 36.1.1 Market risk

The Company is inherently exposed to market risk, which is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market factors. Market risk can be subdivided into three categories namely currency risk, interest rate risk and other price risk.

### 36 Financial risk management (continued)

### 36.1 Financial risk factors (continued)

### 36.1.1 Market risk (continued)

(a) Currency risk

The Group operates internationally and is exposed to foreign exchange risk arising from various currency exposures. Foreign exchange risk arises from future commercial transactions and recognised financial assets and financial liabilities. The Group manages its foreign exchange risk by ensuring that the net exposure in foreign assets and liabilities is kept to an acceptable level by monitoring currency positions as well as holding foreign currency balances.

The following table summarises the Group's exposure and sensitives to currency risk on its financial instruments.

### As at September 30, 2018

| Currency | Net Currency<br>Exposure | Sensitivity | Change /<br>Impact |
|----------|--------------------------|-------------|--------------------|
|          | \$                       |             | \$                 |
| USD      | 569,765                  | 2%          | 11,395             |
| BBD      | (433,968)                | 2%          | (8,679)            |
| PESO     | 30,958                   | 1%          | 309                |
| GYD      | 144,021                  | 3%          | 4,320              |
| JCD      | 112,553                  | 5%          | 5,628              |
| OTHER    | 64,648                   | 2%          | 1,293              |
| TOTAL    | 487,977                  | =           | 14,266             |

### As at September 30, 2017

| Currency | Net Currency<br>Exposure | Sensitivity | Change/<br>Impact |
|----------|--------------------------|-------------|-------------------|
|          | \$                       |             | \$                |
| USD      | 568,431                  | 2%          | 11,369            |
| BBD      | (341,777)                | 2%          | (6,836)           |
| PESO     | 19,167                   | 1%          | 191               |
| GYD      | 154,275                  | 3%          | 4,628             |
| JCD      | 69,043                   | 5%          | 3,453             |
| OTHER    | 54,238                   | 2%          | 1,085             |
| TOTAL    | 523,377                  | -           | 13,890            |

36 Financial risk management (continued)

### 36.1 **Financial risk factors (continued)**

### 36.1.1 Market risk (continued)

### (b) Interest rate risk

The Group's exposure to changes in market interest rates relates primarily to the long term debt obligations, with floating interest rates. The exposure to interest rate risk on cash held on deposit is not significant.

At the end of 2018, interest rates were fixed on approximately 93% of the borrowings (2017: 93%). The impact on the consolidated income statement to a 50 basis points change in floating interest rates is \$850 in 2018 (2017: \$713).

(c) Price risk

The Group has investments in equity securities and these are carried at fair value, consequently resulting in exposure to equity securities price risk. The Group is not exposed to commodity price risk. To manage its price risk arising from investments in equity securities, the Group diversifies its portfolio. Diversification of the portfolio is done in accordance with the limits set by the Group.

### 36.1.2 Credit risk

The Group is exposed to credit risk, which is the risk that may arise from its customers, clients and counterparties failing to discharge their contractual obligations. The credit exposures arise primarily from the Group's receivables on sales, investments and cash held on deposit at various financial institutions.

The Group has no significant concentrations of credit risk and trades mainly with recognised, creditworthy third parties. It is the Group's policy that all customers trading on credit terms are subject to credit verification procedures. These procedures are elements of a structured credit control system and include an analysis of each customer's creditworthiness and the establishment of limits before credit terms are set. In addition, receivable balances are monitored on an ongoing basis with the result that the Group's exposure to bad debts is not significant.

## Notes to the Consolidated Financial Statements (continued) 30 September 2018

(Expressed in Thousands of Trinidad and Tobago Dollars)

### 36 Financial risk management (continued)

### 36.1 Financial risk factors (continued)

### 36.1.2 Credit risk (continued)

The following is a summary of the Group's maximum exposure to credit risk.

|                                                                                                                                                                                  | 2018<br>\$                            | 2017<br>\$                |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------|---------------------------|
| Cash and cash equivalents                                                                                                                                                        | 1,626,132                             | 1,565,945                 |
| Trade and other receivables                                                                                                                                                      | 2,964,230                             | 4,053,669                 |
| <ul> <li>Other financial assets at amortised cost:</li> <li>Bonds</li> <li>Instalment credit and other accounts</li> <li>Hire purchase receivables</li> <li>Mortgages</li> </ul> | 842,489<br>406,289<br>45,413<br>4,851 | <br>447,495<br>39,705<br> |
| Other financial assets at fair value through profit or loss:<br>- Bonds and treasury bills                                                                                       | 469,613                               | 31,319                    |
| Other financial assets available-for-sale:<br>- Bonds and treasury bills                                                                                                         |                                       | 176,042                   |
| Other financial assets held to maturity                                                                                                                                          |                                       | 840,405                   |
| Loans and receivables                                                                                                                                                            | <u> </u>                              | 416,613                   |
| Total                                                                                                                                                                            | 6,359,017                             | 7,571,193                 |

The Group recognises provision for losses for assets subject to credit risk using the expected credit loss model. While cash and cash equivalents are also subject to the impairment requirements of IFRS 9, the identified impairment loss was immaterial.

The Group uses three approaches in arriving at expected losses

- o The simplified approach (for trade receivables and work in progress)
- o The general approach (for all other financial assets)
- o A practical expedient for financial assets with low credit risk

### The simplified approach

The Group applies the IFRS 9 simplified approach to measuring expected credit losses for Trade Receivables and Work in Progress. The unbilled work in progress has substantially the same risk characteristics as the trade receivables for the same types of contracts. The Group has therefore concluded that the expected loss rates for trade receivables are a reasonable approximation of the loss rates for the contract assets. The simplified approach eliminates the need to calculate 12-month ECL and to assess when a significant increase in credit risk has occurred. Accordingly, a lifetime expected loss allowance is used from day 1. To measure the lifetime loss allowance, the Group first considers whether any individual customer accounts require specific provisions. Loss rates are then assigned to these accounts based on an internal risk rating system considering various qualitative and quantitative factors. All other non-specific trade receivables and work in progress are then grouped based on shared credit risk characteristics and the days past due.

### 36 Financial risk management (continued)

### 36.1 Financial risk factors (continued)

### 36.1.2 Credit risk (continued)

#### The simplified approach (continued)

The expected loss rates for non-specific accounts are based on the payment profiles of sales over a period of 12 months starting 1 October 2016 and ending on 30 September 2017 and the corresponding historical credit losses experienced within this period.

#### The general approach

Under the general approach, the Group considers the probability of default upon initial recognition of the asset and whether there has been a significant increase in credit risk on an ongoing basis throughout each reporting period. To assess whether there is a significant increase in credit risk each company compares the risk of a default occurring on the asset as at the reporting date with the risk of default as at the date of initial recognition. It considers available reasonable and supportive forwarding-looking information, including the following:

- External credit ratings for bonds (as far as available). Where such ratings are not available, the Group applies certain assumptions and derives an equivalent rating for the respective securities.
- Significant changes in the expected performance and behaviour of the borrower, including changes in the payment status of borrowers in the Group and changes in the operating results of the borrower.

Regardless of the analysis above, a significant increase in credit risk is presumed

- if a debtor is more than 30 days past due in making a contractual payment.
- If the bond issuer's credit rating has been downgraded from investment grade to non-investment grade.

A default on a financial asset occurs in the following circumstances:

- When the issuer of a bond has missed a payment of principal or interest or has announced its intention to suspend payments on part or all of its financial obligations, or
- For all other financial assets, when the counterparty fails to make contractual payments within 90 days of when they fall due.

#### Practical expedient for financial assets with low credit risk

As an exception to the simplified and general approaches, if the credit risk of a financial instrument is low at the reporting date, the Group can measure impairment using 12-month ECL, and so it does not have to assess whether a significant increase in credit risk has occurred.

The financial instrument has to meet the following requirements, in order for this practical expedient to apply:

- it has a low risk of default;
- the borrower is considered, in the short term, to have a strong capacity to meet its obligations in the near term; and
- the lender expects, in the longer term, that adverse changes in economic and business conditions might, but will not necessarily, reduce the ability of the borrower to fulfil its obligations.

## Notes to the Consolidated Financial Statements (continued) 30 September 2018

(Expressed in Thousands of Trinidad and Tobago Dollars)

### 36 Financial risk management (continued)

### 36.1 Financial risk factors (continued)

### 36.1.2 Credit risk (continued)

### Incorporation of forward-looking information

Historical loss rates for trade receivables are adjusted to reflect current and forward-looking information on macroeconomic factors affecting the ability of the customers to settle the receivables. The Group has identified indicators such as trends in days sales outstanding, concentration risk and macroeconomic fundamentals of the countries in which it sells its goods and services to be the most relevant factors, and accordingly adjusts the historical loss rates based on expected changes in these factors.

For other financial assets, the Group employs various probability weighted scenarios, transition matrices and regression curves to predict future behaviour. In developing the various models, the Group considers both internal data and external macroeconomic data.

#### Assets written off

Financial assets are written off when there is no reasonable expectation of recovery, such as a debtor failing to engage in a repayment plan with the company. The company categorises a loan or receivable for write off when a debtor fails to make contractual payments, even after several attempts at enforcement and/or recovery efforts. Where loans or receivables have been written off, the company continues to engage in enforcement activity to attempt to recover the receivable due. Where recoveries are made, these are recognised in profit or loss.

### Collateral and other credit enhancements

The Group's policies regarding obtaining collateral have not significantly changed during the reporting period and there has been no significant change in the overall quality of the collateral held by the Group since the prior period.

- *Trade receivables, sovereign debt securities and treasuries:* These are generally unsecured and are generally considered low risk subject to a few exceptions.
- Corporate debt securities and investment funds: These are generally secured by fixed or floating charges on the assets of the issuer or in the case of investment funds, portfolios of financial instruments purchased and managed on behalf of the Group.
- Instalment credit debtors, hire purchase receivables and other accounts: The principal collateral types for these instruments are security agreements over motor vehicles, furniture and appliances, the values of which are reviewed periodically if there is a significant increase in credit risk.

### Notes to the Consolidated Financial Statements (continued) 30 September 2018

(Expressed in Thousands of Trinidad and Tobago Dollars)

### 36 Financial risk management (continued)

### 36.1 Financial risk factors (continued)

### 36.1.2 Credit risk (continued)

Summary of ECL calculations

a) The simplified approach (trade receivables and work-in-progress)

A summary of the assumptions underpinning the company's expected credit loss model under the simplified approach is further analysed below showing:

- Specific provisions using the Group's internal grading system
- General provisions using a standardised provision matrix

Trade receivables assessed for specific provisions are identified based on certain default triggers (e.g. customers with a significant portion of their invoices > 90 days, customers with significant cash flow issues, business model issues and other relevant factors). Once the population for specific provisions is identified, it is segregated from the rest of the portfolio and an ECL is calculated based on an individual rating assignment. Each customer is assigned a specific Loss Given Default (LGD) rate ranging from 20% to 100% depending on the aging and the risk rating of the customer.

A provision matrix is then applied to all remaining accounts on a portfolio basis. Customer balances covered by specific provisions are excluded from the portfolio provision calculations to avoid double counting.

The following is a summary of the ECL on trade receivables from a combination of specific and general provisions:

| Aging Bucket        | Average<br>ECL rate<br>% | Estimated<br>EAD<br>\$ | Expected<br>credit loss<br>\$ |
|---------------------|--------------------------|------------------------|-------------------------------|
| Current (0-30 days) | 1.57%                    | 762,629                | 11,986                        |
| 31 to 90 days       | 6.73%                    | 175,970                | 11,839                        |
| Over 90 days        | 28.04%                   | 548,331                | 153,768                       |
|                     | 11.94%                   | 1,486,930              | 177,593                       |

# Notes to the Consolidated Financial Statements (continued) 30 September 2018

(Expressed in Thousands of Trinidad and Tobago Dollars)

# 36 Financial risk management (continued)

# 36.1 Financial risk factors (continued)

## 36.1.2 Credit risk (continued)

a) The simplified approach (trade receivables and work-in-progress) (continued)

The movement in the provision for expected credit losses for trade receivables and work-in-progress accounts is as follows:

|                                                                 | 2018<br>\$ | 2017<br>\$ |
|-----------------------------------------------------------------|------------|------------|
| Balance at beginning of the year as reported under IAS 39       | 98,308     | 86,411     |
| Amounts restated through opening retained earnings (Note 2.1.1) | 70,643     |            |
| Opening ECL under IFRS 9                                        | 168,951    | 86,411     |
| Increase in loss allowance recognised in profit or loss         | 10,748     | 34,864     |
| Amounts written off in the current year                         | (2,106)    | (17,920)   |
| Other adjustments                                               |            | (5,047)    |
| Balance at end of the year                                      | 177,593    | 98,308     |

The following is an analysis of the net impairment expense on financial assets recognised in profit or loss:

| Net changes to provisions for the year per above | 10,748 | 34,864   |
|--------------------------------------------------|--------|----------|
| Other adjustments                                |        | (16,161) |
| Net expense for the year (Note 26.2)             | 10,748 | 18,703   |

# Notes to the Consolidated Financial Statements (continued) 30 September 2018

(Expressed in Thousands of Trinidad and Tobago Dollars)

# 36 Financial risk management (continued)

# 36.1 Financial risk factors (continued)

# 36.1.2 Credit risk (continued)

b) The general approach

A summary of the assumptions underpinning the company's expected credit loss model under the general approach is as follows:

| Category                     | Definition                                                                                            | Basis for recognition of expected<br>credit loss provision                                                                                       |
|------------------------------|-------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------|
| Performing<br>(Stage 1)      | The counterparty has a low risk of default<br>and a strong capacity to meet contractual<br>cash flows | 12 month expected losses. Where the expected lifetime of an asset is less than 12 months, expected losses are measured at its expected lifetime. |
| Underperforming<br>(Stage 2) | Financial assets for which there is a<br>significant increase in credit risk since<br>origination     | Lifetime expected losses                                                                                                                         |
| Non-performing<br>(Stage 3)  | The financial asset is in default.                                                                    | Lifetime expected losses                                                                                                                         |
| Write-off                    | There is no reasonable expectation of recovery.                                                       | Asset is written off                                                                                                                             |

Over the term of the financial asset, the Group accounts for its credit risk by appropriately providing for expected credit losses on a timely basis. In calculating the expected credit loss rates, the Group considers historical loss rates for each category of financial asset and adjusts for forward looking macroeconomic data.

# 36.1 Financial risk factors (continued)

# 36.1.2 Credit risk (continued)

b) The general approach (continued)

Corporate and sovereign bonds

| Category                                          | Average        | Estimated               | Expected       |
|---------------------------------------------------|----------------|-------------------------|----------------|
|                                                   | ECL rate       | EAD                     | credit loss    |
|                                                   | %              | \$                      | \$             |
| Performing (Stage 1)<br>Underperforming (Stage 2) | 0.78%<br>1.19% | •<br>616,196<br>200,614 | 4,803<br>2,383 |
| Non-performing (Stage 3)                          | 25.32%         | 139,515                 | 35,321         |
| TOTAL                                             | 4.44%          | 956,325                 | 42,507         |

The movement in the provision for expected credit losses is as follows:

|                                                                                                  | Performing | Under-<br>performing | Non-<br>performing | Total  |
|--------------------------------------------------------------------------------------------------|------------|----------------------|--------------------|--------|
|                                                                                                  | \$         | \$                   | \$                 | \$     |
| Balance at beginning of the year as<br>reported under IAS 39<br>Amounts restated through opening |            | 676                  |                    | 676    |
| retained earnings                                                                                | 3,915      | 26,592               |                    | 30,507 |
| Opening ECL under IFRS 9                                                                         | 3,915      | 27,268               |                    | 31,183 |
| Net changes to provisions and<br>reclassifications                                               | 1,137      | (24,885)             | 35,321             | 11,573 |
| Amounts written off to provisions                                                                | (249)      |                      |                    | (249)  |
| Balance at end of the year                                                                       | 4,803      | 2,383                | 35,321             | 42,507 |

The following is an analysis of the net impairment expense on financial assets recognised in profit or loss:

|                                                  | Total<br>\$ |
|--------------------------------------------------|-------------|
| Net changes to provisions for the year per above | 11,573      |
| Other adjustments                                | 2,243       |
| Net expense for the year (Note 26.2)             | 13,816      |

# 36 Financial risk management (continued)

36.1 Financial risk factors (continued)

## 36.1.2 Credit risk (continued)

b) The general approach (continued)

Corporate and sovereign bonds (continued)

Government of Barbados exposure:

During the financial year ended 30 September 2017, the Government of Barbados (GOB) credit rating was downgraded and accordingly all related government debt were considered to be extremely speculative with little prospect for recovery. Considering the high credit risk associated with GOB debt and the frequency of the credit rating downgrades, the Group assessed the potential impact of the default using various scenarios. Accordingly, all exposures were classified as Stage 2 as of 1 October 2017, which is the date of initial application of IFRS 9. All ECL parameters reflected a high probability of default in line with the outlook provided by the rating agencies at the time. In accordance with the transitional requirements of the standard, the resulting expected credit loss of \$25,276 was recorded within opening retained earnings.

In June 2018 the GOB announced the suspension of interest and amortisation payments due on its debts owed to external commercial creditors. It was envisaged that in addition to foreign currency denominated external debt, domestic obligations of the central government and guaranteed debt, inclusive of treasury bills, treasury notes, debentures, bank loans and commercial bonds, which are serviced directly out of the public purse, will also be subject to the restructuring exercise. In September 2018, the GOB announced the launch of an exchange offer open to holders of Barbados dollar-denominated debt issued by the GOB and certain state-owned enterprises (SOEs), as part of its Comprehensive Debt Restructuring. All holders of Treasury Bills, Treasury Notes, Debentures, loans and bonds owed by the GOB, and loans and bonds owed by SOEs and other entities that receive transfers from the Government budget ("Affected Debt") were provided letters explaining further details of the exchange offer, as well as instructions for participating in the exchange offer. Accordingly, the Group reclassified its exposures to Stage 3 during the last financial quarter of 2018 and increased the expected credit loss by \$10,045 to bring the total ECL to \$35,321 as of 30 September 2018.

# 36 Financial risk management (continued)

## 36.1 Financial risk factors (continued)

# 36.1.2 Credit risk (continued)

### b) The general approach (continued)

Instalment credit, hire purchase accounts and other financial assets

| Category                  | Average<br>ECL rate<br>% | Estimated<br>EAD<br>\$ | Expected<br>credit loss<br>\$ |
|---------------------------|--------------------------|------------------------|-------------------------------|
| Performing (Stage 1)      | 1.06%                    | 418,285                | 4,453                         |
| Underperforming (Stage 2) | 2.88%                    | 8,078                  | 233                           |
| Non-performing (Stage 3)  | 61.53%                   | 25,339                 | 15,590                        |
| Total                     | 4.49%                    | 451,702                | 20,276                        |

The movement in the provision for expected credit losses is as follows:

|                                                                                                  | Performing<br>\$ | Under-<br>performing<br>\$ | Non-<br>performing<br>\$ | Total<br>\$ |
|--------------------------------------------------------------------------------------------------|------------------|----------------------------|--------------------------|-------------|
| Balance at beginning of the year as<br>reported under IAS 39<br>Amounts restated through opening | 2,145            | 94                         | 18,577                   | 20,816      |
| retained earnings                                                                                | 2,228            | (39)                       | (3,512)                  | (1,323)     |
| Opening ECL under IFRS 9                                                                         | 4,373            | 55                         | 15,065                   | 19,493      |
| Net changes to provisions and<br>Reclassifications                                               | 101              | 391                        | 4,226                    | 4,718       |
| Amounts written off to provisions                                                                | (21)             | (213)                      | (3,701)                  | (3,935)     |
| Balance at end of the year                                                                       | 4,453            | 233                        | 15,590                   | 20,276      |

The following is an analysis of the net impairment expense on financial assets recognised in profit or loss:

Net expense for the year (Note 26.2)

4,718

# 36 **Financial risk management (continued)**

# 36.1 Financial risk factors (continued)

# 36.1.3 Liquidity risk

Liquidity risk is the risk which may arise if the Group is unable to meet the obligations associated with its financial liabilities when they fall due.

The Group's liquidity risk management process is measured and monitored by senior management. This process includes monitoring current cash flows on a frequent basis, assessing the expected cash inflows as well as ensuring that the Group has adequate committed lines of credit to meet its obligations.

The following is an analysis of the undiscounted contractual cash flows payable under financial liabilities. Undiscounted cash flows will differ from both the carrying values and the fair values.

# Maturity analysis of financial liabilities

|                                                                                                                                               | Less than<br>1 year<br>\$                            | 1 - 5<br>years<br>\$         | More than<br>5 years<br>\$ | Contractual<br>cash flows<br>\$                        |                                                        |
|-----------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------|------------------------------|----------------------------|--------------------------------------------------------|--------------------------------------------------------|
| 2018                                                                                                                                          |                                                      |                              |                            |                                                        |                                                        |
| Financial liabilities<br>Bank Overdraft<br>Other borrowings<br>Customers' deposits<br>Trade payables<br>Liabilities on insurance<br>contracts | 26,511<br>529,260<br>239,855<br>989,447<br>1,652,509 | <br>788,456<br>110,825<br>   | <br>469,660<br><br><br>    | 26,511<br>1,787,376<br>350,680<br>989,447<br>1,652,509 | 26,511<br>2,293,905<br>342,146<br>989,447<br>1,652,509 |
| Total                                                                                                                                         | 3,437,582                                            | 899,281                      | 469,660                    | 4,806,523                                              | <u>5,304,518</u>                                       |
| 2017                                                                                                                                          |                                                      |                              |                            |                                                        |                                                        |
| Financial liabilities<br>Bank overdraft<br>Other borrowings<br>Customers' deposits<br>Trade payables<br>Liabilities on insurance<br>contracts | 34,488<br>430,960<br>249,280<br>931,743<br>2,750,345 | <br>1,170,000<br>110,605<br> | <br>1,141,829<br><br>      | 34,488<br>2,742,789<br>359,885<br>931,743<br>2,750,345 | 34,488<br>2,227,458<br>352,029<br>931,743<br>2,750,345 |
| Total                                                                                                                                         | 4,396,816                                            | 1,280,605                    | 1,141,829                  | 6,819,250                                              | 6,296,063                                              |

## 36 Financial risk management (continued)

#### 36.2 Capital risk management

The Group's objectives when managing capital are to safeguard the Group's ability to continue as a going concern in order to provide returns for shareholders and benefits for other stakeholders and to maintain an optimal capital structure to reduce the cost of capital.

In order to maintain or adjust the capital structure, the Group may vary the amount of dividends paid to shareholders, return capital to shareholders, issue new shares or sell assets to reduce debt.

The Group monitors capital on the basis of the gearing ratio. The ratio is calculated as net debt divided by total capital. Net debt is calculated as total borrowings (current and non-current borrowings) less cash and cash equivalents. Total capital is calculated as total equity as shown in the consolidated statement of financial position plus net debt.

|                                                                         | 2018<br>\$                                    | 2017<br>\$                                 |
|-------------------------------------------------------------------------|-----------------------------------------------|--------------------------------------------|
| Total borrowings (Note 22)<br>Less: Cash and cash equivalents (Note 17) | 2,320,416                                     | 2,261,946                                  |
| Net debt                                                                | <u>(1,626,132)</u><br>694,284<br>5,615,158    | <u>(1,565,945)</u><br>696,001<br>5 278 014 |
| Total equity (restated)<br>Total capital                                | <u>     5,615,158</u><br><u>    6,309,442</u> | <u>5,378,014</u><br><u>6.074,015</u>       |
| Gearing ratio                                                           | 11%                                           | 12%                                        |

#### 36.2.1 Regulatory capital held by subsidiaries

#### a) Massy United Insurance Ltd.

This entity is engaged in the insurance business and is therefore subject to the capital requirements set by the regulators of the insurance market within which it operates.

Capital adequacy is managed at the operating level and reviewed by management at least annually. This is assessed from the perspective of the solvency requirements set out in the local Insurance Acts in Barbados and the other territories in which the entity operates.

Also, as part of assessing the adequacy of its capital base the entity retains the services of an independent actuarial firm to annually assess the adequacy of its insurance reserves.

b) Massy Finance GFC Ltd

This entity is incorporated in the Republic of Trinidad and Tobago and is licensed under the Financial Institutions Act, 2008. It is subject to the capital requirements set by the Central Bank of Trinidad and Tobago (CBTT).

Capital adequacy and the use of regulatory capital are monitored weekly by management based on the guidelines developed by the Basel Committee, as implemented by the CBTT, the country's authority for supervisory purposes. The required information is filed with the CBTT on a quarterly basis.

In addition to the above, there are specific requirements governing lending, customers' deposits and other activities in relation to the Company's capital.

## 36 Financial risk management (continued)

### 36.2 Capital risk management (continued)

### 36.2.1 Regulatory capital held by subsidiaries (continued)

The table below summarises the total equity positions of each of the above entities, both of which are in excess of their minimum regulatory capital requirements.

|              |         | Massy Finance GFC<br>Limited |         | Jnited<br>ce Ltd. |
|--------------|---------|------------------------------|---------|-------------------|
|              | 2018    | 2017                         | 2018    | 2017              |
|              | \$      | \$                           | \$      | \$                |
| Total equity | 121,185 | 111,046                      | 372,452 | 378,572           |

### 36.3.1 Fair value hierarchy

The Group uses the following hierarchy for determining and disclosing the fair value of financial assets and liabilities recorded at fair value in the consolidated financial statements based upon the level of judgement associated with the inputs used to measure their fair value. The hierarchical levels, from lowest to highest based on the amount of subjectivity associated with the inputs to fair valuation of these assets and liabilities are as follows:

#### Level 1

Inputs are unadjusted, quoted prices in active markets for identical assets or liabilities at the measurement date. The types of assets carried at level 1 fair value are equity and debt securities listed in active markets. The fair value of financial instruments traded in active markets is based on quoted market prices at the statement of financial position date. The quoted market price used for financial assets held by the Group is the current bid price.

### Level 2

Inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly or indirectly. These inputs are derived principally from or corroborated by observable market data by correlation or other means at the measurement date and for the duration of the instruments' anticipated life.

The fair value of financial instruments that are not traded in an active market is determined by using valuation techniques. The Group uses a variety of methods and makes assumptions that are based on market conditions existing at each statement of financial position date. Quoted market prices or dealer quotes for similar instruments are used for long-term debt. Other techniques, such as estimated discounted cash flows, are used to determine fair value for the remaining financial instruments.

#### Level 3

Inputs that are unobservable for the asset or liability for which there are no active markets to determine a price. These financial instruments are held at cost being the fair value of the consideration paid for the acquisition of the investments, and are regularly assessed for impairment.

# Notes to the Consolidated Financial Statements (continued) 30 September 2018

(Expressed in Thousands of Trinidad and Tobago Dollars)

# 36 Financial risk management (continued)

# 36.3 Fair value of financial assets and liabilities (continued)

# 36.3.1 Fair value hierarchy (continued)

The following table presents the Group's assets that are measured at fair value at September 30, 2018:

| Assets                                              | Level 1<br>\$ | Level 2<br>\$ | Level 3<br>\$ | Total<br>\$ |
|-----------------------------------------------------|---------------|---------------|---------------|-------------|
| Financial assets at FVPL - Bonds and treasury bills | 465,783       | 3,830         |               | 469,613     |
| - Listed equities                                   | 111,537       | 3,226         |               | 114,763     |
| - Unlisted equities                                 | 1,316         | 15,725        | 343           | 17,384      |
| <ul> <li>Investment funds</li> </ul>                | 7,005         | 65,384        | 171,616       | 244,005     |
|                                                     | 585,641       | 88,165        | 171,959       | 845,765     |

The following table presents the Group's assets that are measured at fair value at September 30, 2017:

| Assets                                                        | Level 1            | Level 2    | Level 3      | Total              |
|---------------------------------------------------------------|--------------------|------------|--------------|--------------------|
|                                                               | \$                 | \$         | \$           | \$                 |
| Financial assets<br>- Trading securities<br>- Debt securities | 135,960<br>573,405 | 70,995<br> | 354<br>      | 207,309<br>573,405 |
| Available-for-sale financial assets                           | 13,261             |            | 155,773      | 169,034            |
| - Equity securities                                           | 1,348              |            | <u>5,660</u> | 7,008              |
| - Debt securities                                             | 723.974            | 70.995     | 161,787      | 956,756            |

# Notes to the Consolidated Financial Statements (continued) 30 September 2018

(Expressed in Thousands of Trinidad and Tobago Dollars)

# 36 Financial risk management (continued)

# 36.3 Fair value of financial assets and liabilities (continued)

# 36.3.1 Fair value hierarchy (continued)

The movement in level 3 financial assets is as follows:

|                                                              | 2018<br>\$        | 2017<br>\$     |
|--------------------------------------------------------------|-------------------|----------------|
| Balance at beginning of year<br>Additions for the year       | 161,787<br>10,555 | 195,452<br>    |
| Disposals for the year                                       |                   | (33,665)       |
| Exchange adjustments on retranslation of overseas operations | (383)             |                |
|                                                              | 171,959           | <u>161,787</u> |

# 36.3.2 Fair value of financial instruments carried at amortised cost

The carrying amounts and fair values of financial instruments carried at amortised cost are as follows:

|                                               | Carryin   | g amount  | Fair value |           |  |
|-----------------------------------------------|-----------|-----------|------------|-----------|--|
|                                               | 2018      | 2017      | 2018       | 2017      |  |
|                                               | \$        | \$        | \$         | \$        |  |
| Financial assets                              |           |           |            |           |  |
| Financial assets at amortised cost            |           |           |            |           |  |
| - Bonds                                       | 842,489   | 681,735   | 834,148    | 682,264   |  |
| <ul> <li>Instalment credit</li> </ul>         |           |           |            |           |  |
| and other accounts                            | 406,289   | 447,495   | 412,733    | 455,638   |  |
| <ul> <li>Hire purchase receivables</li> </ul> | 45,413    | 39,705    | 45,413     | 45,351    |  |
| - Mortgages                                   | 4,851     | 6,255     | 4,851      | 6,255     |  |
|                                               | 1,299,042 | 1,175,190 | 1,297,145  | 1,189,508 |  |
| Financial liabilities                         |           |           |            |           |  |
| Bank overdraft                                | 26,511    | 34,488    | 50,640     | 59,752    |  |
| Other borrowings                              | 2,293,905 | 2,227,458 | 2,293,725  | 2,226,973 |  |
| Customers' deposits                           | 342,146   | 352,029   | 343,327    | 353,201   |  |
|                                               | 2,662,562 | 2,613,975 | 2,687,692  | 2,639,926 |  |

Due to the short-term nature of Trade and other receivables and Trade and other payables, their carrying amounts are considered to be the same as their fair values. Accordingly, their values were not shown in the tables above.

# 37 Management of insurance risk

The primary risk the Group has through its insurance contracts is that the actual claims payments or timing thereof, differ from expectations. This is influenced by the frequency of claims, severity of claims, and subsequent development of claims.

The aforementioned insurance risk exposure is also mitigated by diversification across a relatively large portfolio of insurance contracts and geographical areas. The variability of risk is also augmented by careful selection and execution of underwriting guidelines throughout our agency network, as well as the use of reinsurance arrangements.

The majority of insurance business ceded is placed on a quota share basis with retention limits varying by product line and territory. The amounts recoverable from reinsurers are in accordance with reinsurance contracts. Although the Group has reinsurance arrangements, it is not relieved of its direct obligations to its policyholders and thus a credit exposure exists with respect to ceded insurance, to the extent that any reinsurer is unable to meet its obligations assumed under such reinsurance agreements.

The Group primarily issues the following types of general insurance contracts: motor, household, commercial and business interruption within the Caribbean region. The risks under these policies usually cover duration of twelve months or less.

The most significant risk for these general insurance and reinsurance contracts arise from natural disasters. The Group utilizes a claims review policy which concentrates on review of large and personal injury claims where there is the potential for greater exposure, and performs periodic review of claims handling procedures throughout the agency network. The Group also enforces a policy of actively managing its claims portfolio in order to reduce its exposure to unpredictable future developments that can negatively impact the Group.

The Group has also limited its exposure by its utilization of reinsurance arrangements in order to limit exposure to catastrophic events. Amounts recoverable from reinsurers are estimated in a manner consistent with the outstanding claims provision and are in accordance with the reinsurance contracts. The Group's reinsurance coverage is placed with reputable third party reinsurers.

The table below sets out the concentration of general insurance contract liabilities by type of contract.

|                     | 2018<br>Reinsurers'    |                         |                    | 2017<br>Reinsurers'    |                         |                    |
|---------------------|------------------------|-------------------------|--------------------|------------------------|-------------------------|--------------------|
|                     |                        |                         |                    |                        |                         |                    |
|                     | General<br>liabilities | share of<br>liabilities | Net<br>liabilities | General<br>liabilities | share of<br>liabilities | Net<br>liabilities |
|                     | \$                     | \$                      | \$                 | \$                     | \$                      | \$                 |
| Fire                | 1,027,880              | (939,905)               | 87,975             | 1,806,673              | (1,737,356)             | 69,317             |
| Motor               | 319,913                | (32,214)                | 287,699            | 196,894                | 10,107                  | 207,001            |
| Employers liability |                        |                         |                    | 62,938                 |                         | 62,938             |
| Engineering         | 96,937                 | (77,231)                | 19,706             | 185,852                | (179,031)               | 6,821              |
| Other accident      | 171,472                | (39,588)                | 131,884            | 60,510                 | (8,864)                 | 51,646             |
| Marine              | 33,387                 | (25,028)                | 8,359              | 50,385                 | (44,977)                | 5,408              |
|                     | 1,649,589              | (1,113,966)             | 535,623            | 2,363,252              | (1,960,121)             | 403,131            |

# 37 Management of insurance risk (continued)

The geographical concentration of the Group's general insurance contract liabilities is noted below. The disclosure is based on the countries where the business is written.

|                 | 2018             |             |                    | 2017                   |                                        |                    |  |
|-----------------|------------------|-------------|--------------------|------------------------|----------------------------------------|--------------------|--|
|                 | General Share of |             | Net<br>liabilities | General<br>liabilities | Reinsurers'<br>share of<br>liabilities | Net<br>liabilities |  |
|                 | \$               | \$          | \$                 | \$                     | \$                                     | \$                 |  |
| Barbados        | 270,397          | (111,291)   | 159,106            | 179,843                | (3,338)                                | 176,505            |  |
| St. Lucia       | 30,720           | (14,745)    | 15,975             | 13,860                 | (6,389)                                | 7,471              |  |
| Antigua         | 64,729           | (31,166)    | 33,563             | 57,754                 | (45,437)                               | 12,317             |  |
| St. Vincent     | 21,807           | (10,001)    | 11,806             | 7,017                  | (426)                                  | 6,591              |  |
| Trinidad        | 189,741          | (77,385)    | 112,356            | 80,348                 | (17,755)                               | 62,593             |  |
| Other Caribbean | 1,061,132        | (869,378)   | 191,754            | 2,013,400              | (1,886,776)                            | 126,624            |  |
| Asia and Europe | 11,063           |             | 11,063             | 11,030                 |                                        | 11,030             |  |
|                 | 1,649,589        | (1,113,966) | 535,623            | 2,363,252              | (1,960,121)                            | 403,131            |  |

# Sensitivities

If the insurance liabilities and related reinsurers' share were to increase by 10%, the impact on income before tax and equity would be as follows:

|                          | Change in assumptions | Impact on<br>gross<br>liabilities<br>\$ | Impact on<br>reinsurers'<br>share<br>\$ | Impact on<br>income<br>before tax<br>\$ | Impact on<br>equity<br>\$ |
|--------------------------|-----------------------|-----------------------------------------|-----------------------------------------|-----------------------------------------|---------------------------|
| As at September 30, 2018 |                       |                                         |                                         |                                         |                           |
| Average claim cost       | 10%                   | 164,959                                 | (111,396)                               | 53,563                                  | 40,171                    |
| As at September 30, 2017 |                       |                                         |                                         |                                         |                           |
| Average claim cost       | 10%                   | 236,325                                 | (196,012)                               | 40,313                                  | 30,235                    |