

## Highlights of the Audited Consolidated Financial Statements for the Year Ended 30th September 2015


### CHAIRMAN'S STATEMENT

The 2015 Financial Year was a commendable year for the Massy Group. The Group's Third Party Revenue grew by 12% from \$10.7 billion to \$12 billion and the Group's Earnings Per Share grew by 15% from \$5.69 per share to \$6.53 per share. Profit Before Tax (PBT) also increased by 10.4% to \$919 million.

2015 was the first full financial year with all subsidiaries operating under the Massy brand, with the single exception being our supermarkets in St. Lucia, which will be rebranded in 2016. 2015 was also the first full year in which Consolidated Foods Limited, Massy Energy Colombia S.A.S. and Massy De Lima Grupo Automatrix S.A.S. were part of the Massy Group. These acquisitions contributed \$80 million to the Group's PBT in 2015 compared to \$38 million in 2014.

The Group continues to use its strong reputation and balance sheet to make investments to assure future growth. In December 2015, Massy pre-launched its new Internet and TV service. This will revolutionise the telecommunications industry as the Group pioneers a fully fibre-optic network, literally bringing fibre to the home, providing lightning fast internet connections and the most high definition (HD) TV channels in the market. In September 2015, the Group and its partners, Mitsubishi Corporation and Mitsubishi Gas Corporation made the Financial Investment Decision to proceed with the construction of a Methanol and DME plant at Union Industrial Estate, La Brea. In the face of tightening economies throughout the Caribbean, the Massy Group is focusing on eliminating waste and investing for growth and efficiency improvement.

Given the Group's robust performance, your Board is pleased to declare a final dividend of \$1.59, which when added to the interim dividend of \$0.51, gives a total dividend for the year of \$2.10, 10.5% increase over 2014 dividend of \$1.90.



**Robert Bermudez, Chairman**  
21st December 2015

### CONSOLIDATED INCOME STATEMENT For the Year Ended 30th September 2015

	UNAUDITED THREE MONTHS ENDED		AUDITED TWELVE MONTHS ENDED	
	30-Sep-15 \$'000	30-Sep-14 \$'000	30-Sep-15 \$'000	30-Sep-14 \$'000
<b>Revenue</b>	2,975,113	2,747,611	11,944,843	10,703,801
Operating profit before finance costs and rebranding costs	335,098	264,927	959,851	880,801
Finance costs – net	(18,358)	(47)	(81,314)	(33,857)
Share of results of associates and joint ventures	316,740	264,880	878,537	846,944
Profit before rebranding costs and income tax	15,613	8,251	40,202	43,444
Rebranding costs	332,353	273,131	918,739	890,388
Profit before income tax	672	1,124	359	(57,909)
Income tax expense	333,025	274,255	919,098	832,479
<b>Profit for the year</b>	(80,655)	(70,495)	(250,784)	(232,380)
	252,370	203,760	668,314	600,099
Profit attributable to owners of the parent	251,996	190,371	638,406	555,003
Profit attributable to non-controlling interests	374	13,389	29,908	45,096
<b>Profit for the year</b>	252,370	203,760	668,314	600,099
<b>Earnings per share attributable to the owners of the parent during the year (\$/cents):</b>				
Basic earnings per share	2.58	1.95	6.53	5.69
Diluted earnings per share	2.58	1.95	6.53	5.69

### CONSOLIDATED STATEMENT OF FINANCIAL POSITION As at 30th September 2015

	AUDITED 30-Sep-15 \$'000	AUDITED 30-Sep-14 \$'000
<b>Assets</b>		
<b>Non-current assets</b>		
Property, plant and equipment	2,576,753	2,368,949
Investments in associates and joint ventures	310,586	460,469
Financial assets	626,527	518,407
Other non-current assets	1,058,804	1,018,705
	4,572,670	4,366,530
<b>Current assets</b>		
Cash and cash equivalents	1,743,379	1,626,044
Other current assets	4,102,712	3,856,654
	5,846,091	5,482,698
<b>Total assets</b>	10,418,761	9,849,228
<b>Equity and Liabilities</b>		
Capital and reserves attributable to owners of the parent	4,353,957	3,988,910
Non-controlling interests	236,370	235,652
<b>Total equity</b>	4,590,327	4,224,562
<b>Non-current liabilities</b>		
Borrowings	1,864,929	1,944,861
Deferred tax liabilities	178,431	180,338
Other non-current liabilities	533,200	483,159
	2,576,560	2,608,358
<b>Current liabilities</b>		
Borrowings	304,831	522,446
Other current liabilities	2,947,043	2,493,862
	3,251,874	3,016,308
<b>Total equity and liabilities</b>	10,418,761	9,849,228

### CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME For the Year Ended 30th September 2015

	AUDITED 30-Sep-15 \$'000	AUDITED 30-Sep-14 \$'000
<b>Profit for the year</b>	668,314	600,099
<b>Other comprehensive income:</b>		
<b>Items that will not be reclassified to profit or loss</b>		
– remeasurement of defined benefit pension plans	(19,199)	13,084
	(19,199)	13,084
<b>Items that may be subsequently reclassified to profit or loss</b>		
– available-for-sale financial assets	157	1,666
– currency translation differences	(79,238)	(45,550)
	(79,081)	(43,884)
<b>Other comprehensive loss for the year, net of tax</b>	(98,280)	(30,800)
<b>Total comprehensive income for the year</b>	570,034	569,299
<b>Attributable to:</b>		
– owners of the parent	547,524	524,274
– non-controlling interests	22,510	45,025
<b>Total comprehensive income for the year</b>	570,034	569,299

### CONSOLIDATED STATEMENT OF CHANGES IN EQUITY For the Year Ended 30th September 2015

	AUDITED 30-Sep-15 \$'000	AUDITED 30-Sep-14 \$'000
Balance at the beginning of the year	3,988,910	3,850,788
Profit attributable to owners of the parent	638,406	555,003
Share option scheme – issue of shares	–	18,232
Net profit not recognised on income statement	(19,199)	13,084
Adjustment relating to the acquisition of a non-controlling interest	(149)	(239,473)
Dividends paid	(185,695)	(171,487)
Other reserve movements	(68,316)	(37,237)
	4,353,957	3,988,910

### CONSOLIDATED STATEMENT OF CASH FLOWS For the Year Ended 30th September 2015

	AUDITED 30-Sep-15 \$'000	AUDITED 30-Sep-14 \$'000
<b>Cash flows from operating activities</b>		
Operating profit	878,537	846,944
Rebranding costs	359	(57,909)
Dividends from associates and joint ventures	21,782	18,777
Adjustments for non cash items	211,149	225,721
<b>Operating profit before working capital changes</b>	1,111,827	1,033,533
Net working capital changes	169,117	(423,099)
Tax payments	(236,877)	(222,964)
<b>Cash flows from operating activities</b>	1,044,067	387,470
Investing activities	(431,301)	(373,239)
Financing activities	(497,419)	503,934
<b>Increase in short-term funds</b>	115,347	518,165

## Highlights of the Audited Consolidated Financial Statements for the Year Ended 30th September 2015

SEGMENT INFORMATION (\$'000)	Automotive and Industrial Equipment	Integrated Retail	Insurance	Energy and Industrial Gases	ITC	Other Investments	Head Office and Other Adjustments	Total
<b>Year Ended 30th September 2015</b>								
Group revenue	2,537,489	7,060,105	340,122	1,498,684	640,588	543,507	1,340	12,621,835
Inter-segment revenue	(150,857)	(371,930)	–	(14,288)	(53,894)	(84,683)	(1,340)	(676,992)
Third party revenue	2,386,632	6,688,175	340,122	1,484,396	586,694	458,824	–	11,944,843
Operating profit/(loss) before finance costs and rebranding costs	266,331	404,071	19,575	183,396	100,274	75,158	(88,954)	959,851
Finance costs – net	(10,368)	(36,733)	25,404	809	(4,381)	(2,232)	(53,813)	(81,314)
Share of results of associates and joint ventures	255,963	367,338	44,979	184,205	95,893	72,926	(142,767)	878,537
Profit before rebranding costs and income tax	(2,932)	–	(74)	48,911	(7,640)	1,937	–	40,202
Rebranding costs	253,031	367,338	44,905	233,116	88,253	74,863	(142,767)	918,739
Profit before income tax	(373)	588	–	350	(116)	(74)	(16)	359
	252,658	367,926	44,905	233,466	88,137	74,789	(142,783)	919,098
<b>Year Ended 30th September 2014</b>								
Group revenue	2,338,981	6,563,248	282,794	996,120	621,861	581,103	1,657	11,385,764
Inter-segment revenue	(136,027)	(369,926)	–	(28,149)	(54,651)	(91,553)	(1,657)	(681,963)
Third party revenue	2,202,954	6,193,322	282,794	967,971	567,210	489,550	–	10,703,801
Operating profit/(loss) before finance costs and rebranding costs	238,175	379,457	22,638	179,238	98,046	90,361	(127,114)	880,801
Finance costs – net	(8,080)	(19,515)	31,416	990	(1,763)	(3,018)	(33,887)	(33,857)
Share of results of associates and joint ventures	230,095	359,942	54,054	180,228	96,283	87,343	(161,001)	846,944
Profit before rebranding costs and income tax	978	4,106	184	43,141	(7,477)	2,512	–	43,444
Rebranding costs	231,073	364,048	54,238	223,369	88,806	89,855	(161,001)	890,388
Profit before income tax	(7,627)	(18,405)	(2,778)	(4,178)	(2,155)	(226)	(22,540)	(57,909)
	223,446	345,643	51,460	219,191	86,651	89,629	(183,541)	832,479

	Group Revenue		Inter-Segment		Third Party Revenue		Profit Before Tax	
	2015	2014	2015	2014	2015	2014	2015	2014
Trinidad and Tobago	6,278,072	5,926,684	(250,451)	(207,809)	6,027,621	5,718,875	641,743	640,461
Barbados and Eastern Caribbean	3,976,478	3,665,220	(311,856)	(365,604)	3,664,623	3,299,616	230,347	237,737
Guyana	791,828	849,396	(25,343)	(28,174)	766,485	821,222	119,455	122,387
Jamaica	626,300	715,240	(4,110)	(1,629)	622,190	713,611	49,504	50,731
Colombia	838,463	123,254	–	–	838,463	123,254	22,621	2,473
Other	110,693	105,970	(85,232)	(78,747)	25,461	27,223	(2,165)	(2,050)
Head Office and Other Adjustments	–	–	–	–	–	–	(142,766)	(161,351)
Rebranding costs	–	–	–	–	–	–	359	(57,909)
	12,621,835	11,385,764	(676,992)	(681,963)	11,944,843	10,703,801	919,098	832,479

### Notes:

All monetary amounts are stated in Trinidad and Tobago dollars. Highlights of the Audited Consolidated Financial Statements (Highlights) have been prepared in accordance with International Financial Reporting Standards. The Highlights do not include all information and disclosures required in the Annual Financial Statements, and should be read in conjunction with the Group's Annual Financial Statements as at 30th September 2015. For comparative purposes, adjustments and reclassifications to the prior year have been made to conform to the current year reporting.



# MASSY HOLDINGS LTD.

# NOTICE TO SHAREHOLDERS

## **Declaration of Dividend**

On Monday 21 December, 2015, the Board of Directors of Massy Holdings Ltd. declared a final dividend of \$1.59 cents per share, making the total dividend \$2.10 cents per share, based on the results for the financial year ended September 30, 2015.

Pursuant to Section 110(1) of the Companies Act, Ch. 81:01, the Directors have fixed January 8, 2016 as the Record Date for determining the Shareholders of the Company who are entitled to receive payment of such dividend. The final dividend will be paid on January 25, 2016 to the registered holders of shares at the close of business on January 8, 2016.

## **Audited Consolidated Financial Statements for the Year Ended September 30, 2015**

Massy Holdings Ltd.'s Audited Consolidated Financial Statements for the year ended September 30, 2015 have been published and are now available on the Company's website, [www.massygroup.com](http://www.massygroup.com).

You may request a printed copy of the Financial Statements from the Office of the Corporate Secretary by sending an email to [corporatesecretary@massygroup.com](mailto:corporatesecretary@massygroup.com).

DATED at Port of Spain, Trinidad this 21st day of December, 2015.

## **BY ORDER OF THE BOARD**

A handwritten signature in cursive script, appearing to read 'Wendy Kerry', is written in black ink.

**WENDY KERRY**  
**CORPORATE SECRETARY**

Note: All monetary amounts are stated in Trinidad and Tobago dollars.